For first-line therapy in mild-to-moderate hypertension
Discover the classic benefits of a beta-blocker and a diuretic...now at low doses for a side-effect profile comparable to placebo

ZIAC controls mild-to-moderate hypertension in up to 80% of patients
ZIAC controls blood pressure for a full 24 hours for true once-a-day dosing
ZIAC minimizes traditional beta-blocker- and HCTZ-associated metabolic effects (hypokalemia, hyperuricemia, hypercholesterolemia, hyperglycemia)

*The two most common side effects — dizziness and fatigue — occurred at rates comparable to placebo.
Clinical trial response rates were: 2.5 mg—61%; 5 mg—73%; 10 mg—80%.
ZIAC is contraindicated in patients in cardiogenic shock, overt cardiac failure (see WARNINGS section of full Prescribing Information), second- or third-degree AV block, marked sinus bradycardia, anuria, and hypersensitivity to either component of this product or to other sulfonamide-derived drugs.
Please see Brief Summary of Prescribing Information on adjacent page.
ZIAC™ (bisoprolol fumarate and hydrochlorothiazide) Tablets

FOR FULL PRESCRIBING INFORMATION, PLEASE CONSULT PACKAGE INSERT.

DESCRIPTION
ZIAC (bisoprolol fumarate and hydrochlorothiazide) is indicated for the treatment of hypertension. It contains two antihypertensive agents in a single once-daily dosage: a synthetic beta-selective (cardioselective) a1-adrenergic blocking agent (bisoprolol fumarate) and a benzothiazide diuretic (hydrochlorothiazide).

CLINICAL STUDIES
At doses of 20 mg to 60 mg, hydrochlorothiazide inhibits beta-adrenoceptors located in bronchial and vascular mucosa. To retain relative selectivity, it is important to use the lowest effective dose.

CONTRAINDICATIONS
Cardiogenic shock, overt cardiac failure (see WARNINGS), second or third degree AV block, marked sinus bradycardia, atrioventricular block, and hypersensitivity to either component of this product or to sulfonamide-derived drugs.

WARNINGS
Beta-Blockers should be avoided in patients with overt congestive failure. The electrolyte balance should be closely monitored in patients with diabetes mellitus, renal artery stenosis, impaired renal function, hypokalemic metabolic alkalosis, or heart failure with or without fluid overload; appropriate therapy should be instituted at the first signs or symptoms of fluid or electrolyte depletion, appropriate replacement is essential.

HYPOKALEMIA and HYPOMAGNESEMIA can provoke ventricular arrhythmias; potassium and magnesium levels should be monitored. Hyponatremia can increase the urinary volume and produce transient increases in plasma renin activity. Hyponatremia can be associated with increased plasma renin activity, particularly when it is present in patients with congestive heart failure, diabetes mellitus, and those treated with angiotensin-converting enzyme inhibitors or angiotensin receptor blockers. It may be associated with cyclic syncope, intermittent claudication, and Raynaud's phenomenon. The concurrent use of angiotensin-converting enzyme inhibitors and beta-blockers may result in more severe hypotension than with either drug used alone.

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Each tablet contains: 10 mg hydrocodone bitartrate (Warning: May be habit-forming) and 650 mg acetaminophen.

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* In most states.

For reference and brief summary of prescribing information, see adjacent page.
Lorcet 10/650

Each tablet contains: 10 mg hydrocodone bitartrate (Warning: May be habit-forming) and 650 mg acetaminophen.

Reference:

BRIEF SUMMARY

INDICATIONS AND USAGE: For the relief of moderate to moderately severe pain.

CONTRAINDICATIONS: Hypersensitivity to acetaminophen or hydrocodone. Warnings: Respiratory Depression: At high doses in some sensitive patients, hydrocodone may produce dose-related respiratory depression by acting directly on the brain stem respiratory center. Hydrocodone also affects the center that controls respiratory rhythm and may produce irregular and periodic breathing. Head Injury and Increased Intracranial Pressure: The respiratory depressant effects of narcotics may be greatly exaggerated in the presence of head injury or other intracranial lesions or in the presence of concurrent use of other respiratory depressants such as phenothiazines or other sedative hypnotics. Furthermore, hydrocodone produces adverse reactions which may obscure the clinical course of patients with head injuries. Acute Abdominal Conditions: The use of morphine may obscure the sudden onset of abdominal pain that may indicate the presence of a serious underlying condition.

PRECAUTIONS: Special Precautions: Use with caution in patients with severe impairment of hepatic or renal function, hypothyroidism, Addison's disease, prostatic hypertrophy, or cerebrovascular disease. The usual precautions should be observed and the possibility of respiratory depression should be kept in mind. Cough Reversal: Hydrocodone bitartrate suppresses the cough reflex, as with all narcotics. Cautions should be exercised when Lorcet 10/650 is used postoperatively and in patients with paralytic ileus. Drug Interactions: Patients receiving other narcotic analgesics, antihistamines, anticholinergics, or other CNS depressants (including alcohol) concurrently with Lorcet 10/650 may exhibit an additive CNS depression. When concomitant therapy is contemplated, the dose of one or both drugs should be reduced. The use of MAO inhibitors or their use within 14 days after the last dose of hydrocodone preparations may increase the effect of either the antidepressant or hydrocodone. The concurrent use of anticholinergics with hydrocodone may produce paralytic ileus. Usage in Pregnancy: Teratogenic Effects: Pregnancy Category C: Hydrocodone has been shown to be teratogenic in hamsters, when given in doses 100 times the human dose. There is no adequate and well controlled study in pregnant women. Lorcet 10/650 should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus. Nonteratogenic Effects: Babies born to mothers who have been taking opioids regularly prior to delivery have been reported Respiratory Depression: Hydrocodone produces symptoms suggestive of the newborn with opioid dependency. Lorcet 10/650 is not recommended for use postpartum.

BRIEF SUMMARY

Lorcet 10/650

Each tablet contains: 10 mg hydrocodone bitartrate (Warning: May be habit-forming) and 650 mg acetaminophen.

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ACULAR® (ketoconolac tromethamine) 0.5% Sterile Ophthalmic Solution

INDICATIONS AND USAGE
ACULAR® ophthalmic solution is indicated for the relief of ocular itching due to seasonal allergic conjunctivitis.

CONTRAINDICATIONS
ACULAR® ophthalmic solution is contraindicated in patients while wearing soft contact lenses and in patients with previously demonstrated hypersensitivity to any of the ingredients in the formulation.

WARNINGS
There is the potential for cross-sensitivity to acetylsalicylic acid, phenylacetic acid derivatives, and other nonsteroidal anti-inflammatory agents. Therefore, caution should be used when treating individuals who have previously exhibited sensitivities to these drugs.

With some nonsteroidal anti-inflammatory drugs, there exists the potential for increased bleeding time due to interference with thrombocyte aggregation. There have been reports that ocularly applied nonsteroidal anti-inflammatory drugs may cause increased bleeding of ocular tissues (including hyphemas) in conjunction with ocular surgery.

PRECAUTIONS
General: It is recommended that ACULAR® ophthalmic solution be used with caution in patients with known bleeding tendencies or who are receiving other medications which may prolong bleeding time.

Carcinogenesis, Mutagenesis, and Impairment of Fertility: An 18-month study in mice at oral doses of ketorolc tromethamine equal to the parenteral MRHD (Maximum Recommended Human Dose) and a 24-month study in rats at oral doses 2.5 times the parenteral MRHD, showed no evidence of tumorigenicity. Ketorolac tromethamine was not mutagenic in Ames test, unscheduled DNA synthesis and repair, and in forward mutation assays. Ketorolac did not cause chromosome breakage in the in vivo mouse micro-nucleus assay. At 1590 ug/ml (approximately 1000 times the average human plasma levels) and at higher concentrations ketorolac tromethamine increased the incidence of chromosomal aberrations in Chinese hamster ovarian cells. Impairment of fertility did not occur in male or female rats at oral doses of 9 mg/kg (53.1 mg/m²) and 16 mg/kg (94.4 mg/m²) respectively.

Pregnancy: Pregnancy Category C. Reproduction studies have been performed in rabbits, using daily oral doses at 3.6 mg/kg (42.35 mg/m²) and in rats at 10 mg/kg (59 mg/m²) during organogenesis. Results of these studies did not reveal evidence of teratogenicity to the fetus. Oral doses of ketorolac tromethamine at 1.5 mg/kg (8.8 mg/m²), which was half of the human oral exposure, administered after gestation day 17 caused dystocia and higher pup mortality in rats. There are no adequate and well-controlled studies in pregnant women. Ketorolac tromethamine should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus.

Nursing Mothers: Caution should be exercised when ACULAR® is administered to a nursing woman.

Pediatric Use: Safety and efficacy in children have not been established.

ADVERSE REACTIONS
In patients with allergic conjunctivitis, the most frequent adverse events reported with the use of ACULAR® ophthalmic solution have been transient stinging and burning on instillation. These events were reported by approximately 40% of patients treated with ACULAR® ophthalmic solution. In all development studies conducted, other adverse events reported during treatment with ACULAR® include ocular irritation (3%), allergic reaction (3%), superficial ocular infections (0.5%) and superficial keratitis (1%).

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Butalbital 50mg *(Warning: May be habit forming)*
/Acetaminophen 500mg/Caffeine 40mg

Over 50% more analgesic power than the leading products in its class.

Well tolerated — Without aspirin-related side effects such as GI irritation and
GI bleeding. The most frequent adverse reactions are drowsiness and dizziness.

*In most states.*

Please see references and brief summary of full prescribing information on adjacent page.
**ESGIC-plus™ Tablets**

Butalbital 50mg (Warning: May be habit forming)
/Acetaminophen 500mg/Caffeine 40mg


**ESGIC-PLUS™ Tablets**

Butalbital, Acetaminophen and Caffeine Tablets, USP
50mg/500mg/40mg

Brief Prescribing Information (Please see package insert for full prescribing information) Each Esgic-plus™ tablet contains: Butalbital, USP 50 mg; Acetaminophen, USP 500 mg; Caffeine, USP 40 mg. In addition each tablet contains the following inactive ingredients: microcrystalline cellulose, croscarmellose sodium, colloidal silicon dioxide and stearic acid.

**CONTRAINDICATIONS:** This product is contraindicated under the following conditions: Hypersensitivity or intolerance to any component of this product; Patients with porphyria. **WARNING:** Butalbital is habit-forming and potentially abuseable. Consequently, the extended use of this product is not recommended.

**PRECAUTIONS:** General: Esgic-plus™ Tablets should be prescribed with caution in certain special-risk patients, such as the elderly or debilitated, and those with severe impairment of renal or hepatic function, or acute abdominal conditions. Information for Patients: This product may impair mental and/or physical abilities required for the performance of potentially hazardous tasks such as driving a car or operating machinery. Such tasks should be avoided while taking this product. Alcohol and other CNS depressants may produce an additive CNS depression with this combination product, and should be avoided. Butalbital may be habit-forming. Patients should take the drug only as prescribed, or in the amounts prescribed, and no more frequently than prescribed. Laboratory Tests: In patients with severe hepatic or renal disease, effects of therapy should be monitored with serial liver and renal function tests. Drug Interactions: The CNS effects of butalbital may be enhanced by monoamine oxidase (MAO) inhibitors. Esgic-plus™ Tablets may enhance the effects of other CNS depressants, alcohol, general anesthetics, tranquilizers such as clonidine, and other drugs that decrease the threshold for seizures, or notices, or other CNS depressants, causing increased CNS depression. Drug/Laboratory Test Interactions: Acetaminophen can produce liver-positive test results for urinary 5-hydroxyindoleacetic Acid and Cystine. Mutagenesis, Impairment of Fertility: No adequate studies have been conducted in animals to determine whether acetaminophen or butalbital have a potential for carcinogenesis, mutagenesis, or impairment of fertility. Pregnancy: Teratogenic Effects: Pregnancy Category C. Animal reproduction studies have not been conducted with this combination product. It is also not known whether Esgic-plus™ Tablets can cause fetal harm when administered to a pregnant woman or can affect reproduction capacity. This product should not be given to a pregnant woman only when clearly needed. Nonteratogenic Effects: Withdrawal seizures were reported in a two-day-old premature infant who had taken a butalbital-containing drug during the last two months of pregnancy. Butalbital was found in the infant’s serum. The infant was given phenobarbital 5 mg/kg, which was tapered without further seizure or other withdrawal symptoms. Nursing Mothers: Caffeine, barbiturates and acetaminophen are excreted in breast milk in small amounts, but the significance of their effects on nursing infants is not known. Because of potential for serious adverse reactions in nursing infants from Esgic-plus™ Tablets, a decision should be made whether to discontinue nursing or to discontinue the drug, taking into account the importance of the drug to the mother. Pediatric Use: Safety and effectiveness in children below the age of 12 have not been established.

ADVERSE REACTIONS: Frequently Observed: The most frequently reported adverse reactions are drowsiness, light-headedness, dizziness, sedation, shortness of breath, nausea, vomiting, abdominal pain, and altered motor activity. Infrequently Observed: All adverse events tabulated below are classified as infrequent. Central Nervous System: headache, shawty feeling, tingling, agitation, fainting, fatigue, hot flushes, dizziness, numbness, slurred speech. Mental confusion, excitement or depression can also occur due to intolerance, particularly in elderly or debilitated patients, or due to overdose of butalbital. Autonomic Nervous System: dry mouth, hypotension. Gastrointestinal: difficulty swallowing, heartburn, flatulence, constipation. Cardiovascular: tachycardia, angina, vasodilation, leg pain, muscle fatigue. Gastrointestinal: epigastric distress, nausea, vomiting, diarrhea, abdominal pain. Nausea, vomiting, abdominal pain. Respiratory: rhinitis, bronchitis, cough, expectoration, rhinorrhea, nasal congestion, lachrymation, tachycardia, cyanosis. Skin: rash, urticaria, pruritus, hyperpigmentation, alopecia. CNS: headache, dizziness, depression, delirium, drowsiness, fatigue, somnolence, dysphoria, somnolence, neurasthenia, rigor, speech disorders, slurred speech, hallucinations, hyperesthesia, tremor, dependence, neuropsychotic, hyperpyrexia. Drug Abuse and Dependence: Abuse and Dependence: Butalbital: Barbiturates may be habit-forming: Tolerance, physical dependence, and psychological dependence may occur on continued use of this drug. Acute and chronic intoxication with high doses of barbiturates. The average daily dose for the barbiturate addict is usually about 1500 mg. As tolerance develops, the amount needed to maintain the same level of intoxication increases; tolerance to a fatal dosage, however, does not increase more than two-fold. As this occurs, the margin between an intoxication dosage and fatal dosage becomes smaller. The lethal dose of a barbiturate is far less if alcohol is added. Major withdrawal symptoms (convulsions and delirium) may occur within 12 hours and last up to 5 days after abrupt cessation of these drugs. Intensity of withdrawal symptoms gradually declines over a period of approximately 15 days. Treatment of barbiturate dependence consists of cautious and gradual withdrawal of the drug. Barbiturate-dependent patients can be withdrawn by using a number of different withdrawal regimens. The method involves initiating treatment at the patient’s regular dosage level and gradually decreasing the daily dosage as tolerated by the patient. OVERDOSAGE: Following an acute overdose of Esgic-plus™ tablets, toxicity may result from the barbiturate or the acetaminophen. Toxicity due to caffeine is less likely, due to the relatively small amounts in this formulation. Signs and Symptoms: Toxicity from barbiturate poisoning includes drowsiness, confusion, and coma; respiratory depression, sedation, and hypothermic shock. In acetaminophen overdose: dose-dependent, potentially fatal hepatic necrosis is the most serious adverse effect. Renal tubular necrosis, hyperpyrexia coma and thrombocytopenia may also occur. Early symptoms following a potentially hepatic overdose may include nausea, vomiting, anorexia, and central nervous system depression. Clinical and laboratory evidence of hepatic toxicity may not be apparent until 48 to 72 hours post-ingestion. In adults, hepatic toxicity has rarely been reported with acute overdoses of less than 10 grams, or fatalities with less than 15 grams. Acute caffeine poisoning may cause insomnia, restlessness, tremor and delirium, tachycardia and extrasystoles. Treatment: A single or multiple overdose with this combination product is a potential lethal polydrug overdose, and consultation with a regional poison control center is recommended. Immediate treatment includes support of cardiovascular function and measures to reduce drug absorption. Vomiting should be induced mechanically, or with syrup of ipecac. If the patient is alert (or sedated and/or with laryngospasm), oral activated charcoal should be administered to gastric emptying. The first dose should be accompanied by an appropriate cathartic. If repeated doses are used, the cathartic might be avoided in the case of severe doses as required. Hyperventilation is usually hyperpyrexia and should respond to fluids. If hypotension or hypothermia occurs due to acetaminophen, vitamin K should be administered immediately. If the dose of acetaminophen may have exceeded 140 mg/kg, acetyl cysteine should be administered as early as possible. Serum acetaminophen levels should be obtained, since levels four or more hours following ingestion help predict acetaminophen toxicity. Do not await acetaminophen assay results before initiating treatment. Hemodialysis should be obtained initially, and repeated at 24-hour intervals. Methemoglobinemia over 10% should be treated with methylene blue by slow intravenous administration.

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The classified rate is $1.75 per word (minimum charge of $75.00 per ad insertion) and $90.00 per column inch for classified display ads. Please call 1-800-635-6991 and ask for classified advertising for rate information on various classified display ad sizes. Prepayment in full is required with all classified advertising. We accept American Express, VISA, or MasterCard. Confidential reply boxes are an additional charge of $75.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

Note: Our classified advertisements are all set in the same typeface and format. All ads are listed by geographic territory.

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<th>Classified Advertising Deadlines</th>
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| MAINE — Excellent professional/personal opportunity for BC/BE Family Physician to join group practice in coastal village setting. Affiliated with state-of-the-art hospital with full sub-specialty back-up. Strong public schools, unpretentious lifestyle, vistas of Muscongus Bay and Camden Hills. Competitive salary, full benefits, student loan assistance. Send CV to: Susan Edson. New England Health Search, 63 Forest Avenue, Orono, ME 04473. Phone: 207-866-5680; Fax: 207-866-5696. |
| MAINE — BC/BE Family Practitioner to join a board certified family practice group in their growing practice in beautiful northern Maine. Affiliate with a highly qualified 48-member primary care, subspecialty medical staff in a modern multi-hospital facility. Progressive family-oriented university community. Competitive salary plus benefits. Please forward CV to: John J. Ginty, Jr., The Aroostook Medical Center, PO Box 151, Presque Isle, ME 04769. |
| BEAUTIFUL MAINE COAST — Excellent opportunity BC/BE Family Practice Physician. Established practice or solo. Smog free, low crime environment. Year-round recreation area. Fully accredited multi-specialty acute care hospital serving 25,000+. Send CV. Executive Director, Waldo County General Hospital, PO Box 287, Belfast, ME 04915. Telephone: 207-338-2500. |
| COASTAL NEW JERSEY — Combine strong private group practice with wonderful lifestyle on the Jersey Shore. Join traditional four person family practice with urgent care component. Call one-in-four. Complete benefits with salary in $125K range to start. Find your career with these dedicated, experienced, well-trained physicians. Contact: Fred Price, Weatherby Health Care, 800-365-8900. |

The Fallon Clinic — New England's successful physician owned and directed multispecialty group practice is seeking a BC/BE Family Physician to join our Milford group. Enjoy working with highly trained colleagues in a close-knit, multicultural suburban area in proximity to Boston and Cape Cod. Call 1-877-895-1045 or call 800-635-6991 and ask for classified. Confidential reply boxes are an additional charge of $75.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

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<td>BOSTON SUBURBS AND SOUTHERN NEW HAMPSHIRE — Lahey Hitchcock Clinic. Opportunities for BC/BE Primary Care Physicians to join well-established community group practices. Salaried positions with full benefits package, including relocation expenses. A wide variety of housing options and excellent schools are available in urban, suburban, and country settings. Lahey Hitchcock Clinic is the largest multispecialty group practice in New England and offers the best of tradition and innovation. Our Physician-run health care organization continues to expand and lead the region in network development and managed care. We are affiliated with two prestigious teaching hospitals. For Massachusetts contact: Winnie Taylor, 800-610-9200, fax 617-273-8920. Lahey Hitchcock Clinic, 41 Mol Road, Burlington, MA 01803. For New Hampshire contact: Tricia Powers, 603-883-0323, x0323, fax 603-886-3215, PO Box 2064, Nashua, NH 03061.</td>
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<td>FAMILY PRACTICE — RHODE ISLAND — BC/BE Family Practice Physicians needed for private, non-profit community health centers. Full- and part-time positions. Interesting, rewarding primary care practice in urban and suburban settings. Possible opportunity for academic appointment with Brown University Family Medicine Residency Program. Possible loan repayment. Send CV to: Barbara Coit, Rhode Island Health Center Association, Room 110, 2845 Post Road, Warwick, RI 02886. 401-732-3778. Call us. Welcome.</td>
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SHS is currently recruiting physicians for various practice settings across the U.S. As the nation's leading provider of contract healthcare staffing, we provide a full range of staffing services in both locum tenens and permanent placement. Offering 22 years of experience, we have successfully placed over 10,000 healthcare professionals. Our programs are designed to produce results. Please contact us to discuss your specific career requirements.

HKA LOCUM TENENS is looking for quality Family Practice physicians to do Locum Tenens. We have opportunities coast-to-coast. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call: HKA LOCUM TENENS at (800) 226-6347, extension AM7.1
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Partner with us and you’ll do what you do best...practise primary care medicine. The PROMINA Northwest Physicians Group offers you the chance to serve your patients and preserve your income. No worries about the security of your practice. No juggling of administrative and personnel hassles.

The PROMINA Northwest Physicians Group is a system designed by physicians for physicians. We provide excellent leadership at the CEO and Medical Director levels from three established primary care physicians. Our Physicians Group includes more than 50 primary care physicians and is affiliated with a non-profit health care system in the fast-growing Metro Atlanta area. The six affiliated hospitals provide a wide variety of facilities with a focus on wellness and prevention.

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Steve Bible
PROMINA Northwest Physicians Group
850 Kennesaw Avenue, Suite C-4
Marietta, Georgia 30064
(404) 427-9564

PROMINA Northwest Physicians Group

PROMINA Northwest Physicians Group is the physicians group practice associated with PROMINA Northwest Health System. Also included in PROMINA Northwest Health System are Cobb Hospital, Douglas Hospital, Kennestone Hospital, Paulding Hospital, R.T. Jones Hospital and Windy Hill Hospital.

KAISER PERMANENTE — NORTHEAST PERMANENTE MEDICAL GROUP — The Northeast Permanente Medical Group (NPMG) is seeking two BC/BE Family Practitioners to join our established medical practice in our Manchester, Connecticut and our Springfield, Massachusetts offices. A full range of responsibilities including adult, pedi, gyn and urgent care are an integral part of this position. NPMG is a multispecialty group practice providing both office and hospital care. Working for NPMG and living in the northeast offers a wonderful quality of life: excellent schools, cultural and recreational activities: symphony, theater, mountains, seashore, beautiful rural countryside and within 100 miles of both Boston and NYC. We offer excellent salary and comprehensive benefits, no buy in, life, health and dental insurance, fully paid malpractice, a collegial environment that encourages innovative approaches to health care delivery. Please send cover letter and CV to: Flora-Lou Sherman, Physician Recruiter, Northeast Permanente Medical Group, 76 Batterson Park Road, Farmington, CT 06034.

THE CHOICE IS YOURS! — Primary Care Practice opportunities at Connecticut Community Health Centers, school loan repayment available, please call: 203-232-3319.

PHYSICIAN NEEDED — Full-time for medical walk-in center in eastern Connecticut. Broad general medical and minor surgical skills required. No call. Competent support staff. Send CV to: Judy Miller, Med-East Medical Walk-In Center, 1703 West Main Street, Willimantic, CT 06226; 203-456-1252.

MASSACHUSETTS — HISTORIC BOSTON — This area offers easy access to Cape Cod and the great city of Boston. A preeminent group of Primary Care Physicians seeks associates for its growing practice. Brand new office, academic affiliation and a base salary of $110,000 plus full comprehensive benefits. Call one-in-eight. Contact: Fred Price, Weatherby Health Care, 800-365-8900.

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PARK AVENUE HEALTH CARE MANAGEMENT — A multispecialty group practice in the New York metropolitan area providing medical services to long-term care facilities, has outstanding opportunities for board certified/eligible Physicians to join our expanding company. Flexible part/full-time schedules available. Please send or fax CV to: Park Avenue Health Care Management, One North Lexington Avenue, White Plains, NY 10601. Fax: 914-949-1245.

FAMILY PRACTICE — BROOKLYN, NY — Seeking BC/BE FP to join established growing diverse practice in prime neighborhood with teaching hospital and FP residency affiliation. Excellent salary, benefits. Contact: Steven Simons, MD, 718-255-3530/857-0089.

FAMILY PRACTICE — UPSTATE NEW YORK — Premier multispecialty group in Adirondack foothills seeks board certified/board eligible Family Practitioner to join a three-person Family Practice Department. St. Lawrence-Dickson Medical Group P.C. is a 55-Physician, predominantly fee-for-service, multispecialty group that is growing to meet the medical needs of an expanding community. The position offers a guaranteed salary for two years followed by production based income distribution formula. Shareholder status after two years. Located in a beautiful area with year-round outdoor recreation. Museums, symphony, actor’s theater are available year-round. Excellent compensation and benefit package. Send CV to: D. Precopio, 33 Mitchell Avenue, Suite 204, Binghamton, NY 13903. Collect: 607-723-3346.


FAMILY PRACTICE — Small town living with city convenience in beautiful Finger Lakes region of upstate New York. Progressive, fast growing health system seeking BC/BE Family Practice Physician for new family health center. Hospital based practice with income minimum of $120,000. Send CV to: Director of Physician Recruitment, 196 North Street, Geneva, NY 14456; or fax to:315-787-4063.

SOUTHCENTRAL PENNSYLVANIA — Join established, professionally-managed group with 1:5 call. College town with easy drive to Harrisburg, Philadelphia and New York. Great package for a board certified Family Physician whose focus is quality patient care and collegiality. Call: Tom Bell at 800-236-7150 (fax 610-975-0574) or mail: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.
COASTAL NEW ENGLAND — Hospital managed practice offering aggressive salary and bonus. 1:4 call and an excellent benefit package. One hour from Boston, value-priced homes, top flight schools, sailing, great shopping. Call: Tom Bell at 800-238-7150 (fax 610-975-0574) or mail to: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.

PHILADELPHIA SUBURBS — Professionally managed group offering highly competitive salary and serious bonus with "soup to nuts" benefit package, 1:4 call and the very highest level of patient care. Must be board certified. Call: Tom Bell at 800-238-7150 (fax 610-975-0574) or mail to: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.

PHILADELPHIA — Join established, well trained Family Practitioner in beautiful university community just over an hour from Pittsburgh. Shared call arrangement of 1:4. Attractive office located near 100-bed community teaching hospital that has just finished an $8 million renovation and expansion of services. Very competitive salary, bonus and benefit package in addition to short partnership track. There is also potential loan assistance for the recent graduate. This is one of the premier practices in the area with an excellent payor and patient mix. For more information on this inviting opportunity, contact: David Finney at 610-975-0574 or mail your CV to: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.

Pennsylvania, Western — Join established, well trained Family Practitioner in beautiful university community just over an hour from Pittsburgh. Shared call arrangement of 1:4. Attractive office located near 100-bed community teaching hospital that has just finished an $8 million renovation and expansion of services. Very competitive salary, bonus and benefit package in addition to short partnership track. There is also potential loan assistance for the recent graduate. This is one of the premier practices in the area with an excellent payor and patient mix. For more information on this inviting opportunity, contact: David Finney at 610-975-0574 or mail your CV to: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.

Penn State Group — Join this young, quality-conscious group in modern offices overlooking the fifth largest University in the USA. High quality of cultural, educational and environmental life with very low cost of living. Skiing, sailing, hiking, Big Ten sports with access to Pittsburgh, Philadelphia, New York and Baltimore. Call: Tom Bell at 800-238-7150 (fax 610-975-0574) or mail to: Howe, Lawlor & Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087.

Philadelphia — Thriving, established practice in Philadelphia has immediate opportunity for a BC/BE Family Practitioner. Excellent salary and bonus with great benefits. A very real first year potential $150,000-$175,000. Exceptional cultural and sport amenities, easy access to New Jersey Shore and Pocono Mountains. If interested, please call: John Lawlor, President, 800-238-7150 or 610-975-0494. Howe, Lawlor and Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087. Fax: 610-975-0574.

Seacoast New Hampshire — Frisbie Memorial Hospital is a 120-bed acute care hospital sponsoring excellent Family Practice opportunity. They include a fully managed practice with competitive salary and incentives, as well as tailored benefit packages. Excellent call 1:7. We welcome CVs on continuing basis. Contact: Michele Dwyer, 11 Washington Street, Rochester, NH 03867. Call 603-887-0488. Fax 603-887-0080.

HCP of Buffalo, Western New York's largest multi-specialty, prepaid group practice, is proud to be recognized as a national leader in quality health care. Our CAQH accreditation is supported by a strong foundation of advanced and ongoing learning. With our university hospital affiliations and network of specialists in a broad range of disciplines, we can offer you unparalleled opportunities for advancing your knowledge, teaching, and — most important of all — providing your patients with excellent medical care.

The knowledge to
We provide you with all the resources, support and rewards you need to thrive professionally and personally. You'll work as a member of a primary care team of 4-6 physicians. Receive full administrative support from a staff whose expertise allows you to devote all your energy to your practice. And within this large, growing and respected organization, your practice will be your own.

Advance medicine.
With regular office hours, reduced paperwork and a full complement of colleagues, you'll have more time to devote to friends, family and your own interests. And you can pursue all those interests in our community, which offers a vibrant performing arts calendar sophisticated cultural attractions and year-round outdoor recreational activities.

And the credentials
To learn more about your role with HCP of Buffalo, contact Sue Simmons at 800-628-8451 or send CV to Greg Broffman, M.D., Physician Recruiting and Staff Development, Health Care Plan, 600 Guaranty Building, Buffalo, NY 14202. EOE:

to prove it.
FAMILY PRACTICE PHYSICIANS — MARYLAND'S HISTORIC EASTERN SHORE — Opportunities currently exist for BC/BE FP's on Maryland's historic eastern shore. Physicians will affiliate with The Memorial Hospital in Easton, Maryland. Competitive financial opportunities and benefits. Easton is located ninety minutes from Baltimore, Washington, DC, and ocean beaches. With easy access to the Chesapeake Bay, this area is known for its recreational activities of: golf, tennis, boating, sailing, fishing and hunting. Interested inquiries please contact or fax CV to: The Memorial Hospital, Karen Weissman, RN, Director, Physician/Nurse Recruitment, 219 South Washington Street, Easton, MD 21601. 800-354-6072, extension 5638. Fax 410-820-4020.

SUBURBAN NORTHERN VIRGINIA — Family Practice opportunities in fast-growing, family-oriented community with young, well-insured population, low unemployment, high median household income and moderate managed care penetration. Reply Box 10978, JABFP.

MEDICAL DIRECTOR — Community health center has clinical/administrative position for experienced Primary Care Physician. Competitive compensation package. Dynamic community only ninety minutes from DC/Baltimore. Call Tina Burns 304-263-4956 or send CV to: The Memorial Hospital, Karen Weissman, RN, Director, Physician/Nurse Recruitment, 219 South Washington Street, Easton, MD 21601. 800-354-6072, extension 5638. Fax 410-820-4020.

COMMUNITY HEALTH CENTER — Seeks Family Practitioner to join established group providing primary care. Excellent quality of life in semi-rural area of West Virginia only ninety minutes from DC/Baltimore. Competitive compensation package. Potential for university/faculty appointment. Federal/state loan repayment site. Call Tina Burns 304-263-4956 or send CV to: fax 304-263-0984, Shenandoah Health, Box 3236, Martinsburg, WV 25401. EOE.

NORTH CAROLINA — Long-established multispecialty group practice seeks BC/BE Family Practice Physician. No OB, no hospital work, no hospital call. Competitive salary and comprehensive benefits. All business aspects are centralized and professionally managed by an administrator. Practice has more than thirty-seven physicians in eleven specialties at three locations. Easy access to consultations and additional care for your patients, excellent camaraderie with colleagues and staff. Ideally located in central NC, less than one hour to Duke, UNC, and Bowman Gray. Just hours from the Appalachian mountains and the Carolina beaches. The area offers excellent public and private schools, abundant recreation and churches of all denominations. For further information, contact: Kevin Bilson at Kernodle Clinic, 1234 Huffman Mill Road, Burlington, NC 27215-8777; 910-538-1234.

NEW ORLEANS, LOUISIANA — BC/BE FP. Fluent in Spanish. $120,000+ bonuses, benefits, call coverage. Call: Mary Latter, 800-520-2028.

CLINICAL DIRECTOR — Immediate opening for Family Practice Physician in Student Health Center at East Carolina University. Progressive university of 17,500+ students located near the coast of North Carolina. This is a joint appointment the ECU School of Medicine, Department of Family Practice. Responsible for all medical activities of a busy outpatient clinic including clinical training for Family Practice Residents in the Student Health Center. NC license required. Should be board eligible in family practice and have interest in health problems and wellness issues of young adults. Salary commensurate with experience and qualifications. Send resume to: Kay VanNortwick, Director, Student Health Service, East Carolina University, Greenville, NC 27858-4353. Applications will be received until position filled. EEO/AA/M/F/Veterans/Disability/Native American/Gender/Religious Preference.

NorTH CAROLINA — Outstanding opportunity for BC/BE FP to join three BC Associates in growing community of 34,000 with draw area of 100,000. Call is 1:6 (shared with two solo FP's). Strong industrial base with more Fortune 500 companies per pop. Square mile than any other county in the state! Located just 35 minutes from golf resort of Pinehurst and two hours or less from beaches and all four of the state's largest metro areas. Progressive 125-bed hospital with young, growing staff. Competitive compensation package with substantial bonus. Melissa Clarrucca 820-746-7497. Fax 910-276-4702.

NORTH CAROLINA — MOORE REGIONAL HOSPITAL — A 400-bed state-of-the-art referral center located in the beautiful golf resort of Pinehurst, is currently seeking Family Physicians to join our expanding hospital sponsored practice. We offer a competitive compensation and benefits package, including malpractice insurance and relocation allowances. Send CV or call: Teresa Sessoms, Physician Recruiter, Moore Regional Hospital, PO Box 3000, Pinehurst, NC 28374. 910-215-1362 or 800-633-9351. Fax 910-215-1365.

WHAT A DEAL! — Only twenty miles to Memphis, $140,000+ guarantee, 1/6 call, signing bonus possible. Two large lakes and great bass fishing nearby. 800-880-2026.

FOR A CHANGE OF PACE
Serve your country, enhance your skills and practice your specialty in the greatest Navy in the world. The Naval Reserve has it all, part-time. Call: 1-800-USA-USNR.

NAVAL RESERVE
You and the Naval Reserve. Full Speed Ahead.

**THE BEAUTIFUL SUNBELT —** Excellent base salary or income guarantee with full benefits/production incentives. Signing bonus! Four weeks paid time off, relocation, malpractice and more. Option of outpatient or inpatient association with respected group. 115-bed regional medical facility. Lush rolling hills, three scenic lakes, low cost of living, accessible to major metro area! Bill Cox, 800-654-2854 or fax your CV to 407-417-2170.

**BC/BE INTERNISTS, FAMILY PRACTITIONERS AND PEDIATRICIANS —** Have many bright opportunities in the sunshine state. Because Humana Health Care Plans, one of the most extensive health care corporations in the United States, has opportunities throughout southeast Florida for Primary Care Practitioners in these areas. So be a part of the largest HMO in Florida. And live in one of the most exciting regions in the country. Send a CV to: Dayna Cheffouch, Manager of Physician Recruitment, Humana Health Care Plans, 3400 Lakeside Drive, Miramar, FL 33027. Or call her at 305-626-5626 or 800-533-5001 extension 5626. EOE.

**VERO BEACH —** Excellent opportunity for BC/BE Family Practice Physician to join forty-three Physician multispecialty group on Florida's central east coast. Enjoy desirable lifestyle, competitive salary with productivity incentive, excellent benefit package, paid malpractice, with opportunity for shareholder status within eighteen months. Forward CV to: Karen Casserly, 2300 Fifth Avenue, Vero Beach, FL 32960. Fax: 407-770-6609.

**PHYSICIAN — FAMILY PRACTICE —** Board certified. Forty-five minutes from Atlanta, Georgia. Salary $120K. Negotiable bonus. 404-266-1153. Medical Careers/O’Keefe Personnel Consultants.

**FAMILY PRACTICE PHYSICIAN —** To join growing facility on the northshore of Lake Pontchartrain. Please send CV to: Jerry Gomez, Assistant Administrator, 1202 South Tyler Street, Covington, LA 70433; 504-898-4402.

**CLEVELAND CLINIC FLORIDA —** Rapidly expanding academic multispecialty group practice seeking BC/BE Family Practitioner or Internist. Participation in clinical research and education strongly encouraged. Excellent salary and benefits package. Send CV to: CCFlorida, Office of Professional Staff Affairs, 3000 West Cypress Creek Road, Fort Lauderdale, FL 33309; or fax 305-978-5007 (Attn: OPSA).

**FAMILY PRACTITIONER — SOUTH FLORIDA —** Opportunities currently available in the Fort Lauderdale area for BE/BC Family Practice Physicians. Competitive salary and excellent benefits package. Send CV to: North Broward Hospital District, Physician Recruitment, 303 Southeast 17th Street, Fort Lauderdale, FL 33316.

**NEWPORT NEWS, VIRGINIA —** Seeking BC/BE Family Practitioner to join Riverside Regional Hospital's Outpatient Clinic and Express Care Clinic. Reward yourself with the lifestyle of working Monday-Friday with no on-call. A distinguished, historical community, receiving a competitive compensation and benefits package. Contact: Sandy Kerman, EMSA, 1200 South Pine Island Road, Suite 600. Fort Lauderdale, FL 33324; 800-422-3672, extension 7395. Fax: 305-424-3270. EOE/AA/M/F.


**SOUTHEAST —** Provide the benefits of sophisticated small town living for your family while enjoying a professional opportunity comparable to that of the big city. The heartland of Tennessee houses this 'metropolitan' city that ranked in the top 30% of small communities rated for their livability. For more information call: Parke Masterson at 800-405-5995 or fax resume in confidence: 615-870-5243.

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**Primary care opportunities nationwide** are available to you in hundreds of rural and urban communities that lack access to adequate health services.


**Benefits include:** Regionally competitive salaries, malpractice coverage, and continuing education. Loan repayment for medical and undergraduate schools (qualify for $25,000–$35,000 per year!). Opportunities to be part of a dynamic health care team or private practice.

**The National Health Service Corps,** a division of the U.S. Public Health Service, recruits health care professionals for communities throughout the U.S. and its Territories.

For more information, call 1-800-221-9393.

**National Health Service Corps**

*Serving America's Communities*
TENNESSEE — Join a prestigious physician owned multispecialty group in America’s scenic cities, Chattanooga and Cleveland! Excellent remuneration package including partnership is being offered. For more information contact: Sue Masterson at 800-405-9995 or fax resume in confidence to 615-870-5243.

TENNESSEE — Now looking for BC/BE Family Practice Physicians in Knoxville in a variety of practice opportunities. Group practices leading to partnerships and salaried positions, all with very competitive salaries, malpractice, health insurance and CME benefits. Retirement funded plans as well. Riverfront, university city at the foothills of the Great Smoky Mountains. Contact: Trish Killian, St. Mary’s Medical Center, 900 East Oak Hill Avenue, Knoxville, TN 37917-4556, or call 615-545-6680.

KENTUCKY — Seeking Primary Care Physicians to practice in emergency departments throughout Kentucky. Low to moderate volumes. Competitive remuneration. Malpractice insurance procured for you. Also seeking Medical Directors. Directors receive competitive benefits and monthly stipend. For more information, please call Sheila Pace, Physician Recruiter, Coastal Physician Services of the Midwest, Inc., 800-777-1301.

SOUTHERN PRACTICE OPPORTUNITIES — Let Gulf Coast Medical Staffing help you find your place in the sun. Call: 800-859-2040; or fax CV to 601-831-4097.

KENTUCKY — ALL SPECIALTIES STATEWIDE — Non-profit medical school service offers all types of practices in all types of settings. Call: Jan Hurst or Gordon Crawford, University of Louisville School of Medicine Physician Placement Service, 214 South Scott Street, Madisonville, KY 42431; 800-821-1086; Fax: 502-821-3647.

Midwest

OBERLIN, OH — Multispecialty group seeks BC/BE Family Physicians. Northern Ohio college town serves drawing area of 275,000. Salary, liberal benefits first year with full shareholder status available thereafter. Send CV to: Dr. VanDyke, 224 West Lorain, Oberlin, OH 44074.

SOUTHWESTERN OHIO — GREATER CINCINNATI AREA — Board eligible or board certified Family Practitioner wanted to join existing practice. Several opportunities available. One-in-eight call. No obstetrics. Income guaranteed (up to $120,000) based on qualifications and experience) for up to two years. Relocation expenses. Malpractice paid for guarantee period. 250-bed, full-service, JCAHO-accredited acute care community hospital. Beautiful community and very affordable standard of living. Excellent public and private school systems. Great cultural and recreational opportunities. For information, call: Lynn Oswald, Vice President, Fort Hamilton-Hughes Hospital at 513-867-2621.

SPECIALTIES STATEWIDE — BC/BE Family Practice Physicians. Northern Ohio college town serves drawing area of 275,000. Salary, liberal benefits first year with full shareholder status available thereafter. Send CV to: Dr. VanDyke, 224 West Lorain, Oberlin, OH 44074.

Best Opportunity FP or Urgent Care! — FP or Urgent Care, #1 in the state! Best lakes/recreational areas! Best access to culture and metro! 140K+ loan repayment! Your best call: 800-880-2028!

115-Physician MIDWEST MULTISPECIALTY — BE/BC: dermatology, FP, pulmonology, urgent care. Serving a fourteen-county area, population 320,000. Relocation expense and CME part of the many benefits. Thriving family community, low unemployment, low crime. Purdue University offers academics, cultural events, sports, Physician Recruitment, Arnett Clinic, POB 5545, Lafayette, IN 47909; 800-899-8448.

WISCONSIN, MICHIGAN, IOWA, MINNESOTA — Flourishing midwest practices seek additional Family Physicians. Choose from major multispecialty groups, staff model HMOs, traditional primary care clinics, and an integrated health system. Select from a variety of desirable settings that complement your lifestyle. Reside in metropolitan or suburban cities, college or resort towns, quiet rural communities, or breathtaking waterfront locations. Professional opportunities for Physicians interested in obstetrics and urgent care are also available. If quality health care and quality of life are paramount to you, call Susan Pierce at 800-243-4535 or write to: Streich & Associates, 10624 North Port Washington Road, Mequon, WI 53092.

Working With Us Could Put You In The Hospital

Family Health Plan, a flourishing managed health care organization in Milwaukee, Wisconsin, is seeking well-qualified physicians to staff a newly-formed hospital service in two of Family Health Plan's affiliated hospitals on a full-time basis.

The successful candidates will have board certification in internal medicine or family practice. Our in-patient physicians will work with a team of other qualified physicians in the care of hospitalized medical and surgical patients. Extensive experience in the in-patient setting, including appropriate hospital utilization, is essential.

Our physicians enjoy highly competitive salaries and excellent benefits including:

• 4 weeks of paid vacation
• 7 1/2 paid holidays
• 3 personal days
• Malpractice insurance
• Health, dental, life and disability insurance

So, if you're looking for an opportunity to work in a hospital setting, we'd like to welcome you to the Family Health Plan.

Please Contact Jeanne Dermony, Professional Staffing Manager Family Health Plan 11525 W. Theo. T Roy Drive, Milwaukee, WI 53214 OR CALL TOLL FREE: 1-800-236-1471
La Group of six BC Saint Outstanding The Family Medicine 7079. 743-6551, extension 490, or fax CV to 218-281-9441. EOE.


Educational available throughout northeast and east Minnesota. First PO For loan repayment. For salary, 800-835-8115; facsimile 708-304-6666.

BLOOMINGTON, ILLINOIS — Group of six BC Family Physicians seeks a BE/BC Family Practice Physician to join their practice in this growing, progressive community. Practice is in an office close to the University of Illinois HealthCare System. Enjoy this upscale community, with excellent schools, universities, many options for recreation and culture, and an easy drive to Chicago. Bloomington/Normal, population 130,000, offers parks, boating, sports, and shopping in a family-centered community with safe neighborhoods. Compensation includes excellent salary, insurance, personal time bank, CME time and allowance, savings plans, etc. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Peoria, IL 61614. Phone: 800-438-3740. Fax: 309-686-2674.

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FORT WORTH, TEXAS — The Harris Methodist Health System currently has several opportunities for BC/BE Family Practice Physicians. Practice settings include positions with large primary care groups with one to two physician offices, single-specialty groups, and solo physicians seeking new associates. Positions are available in urban, suburban, and rural communities (no J-1 V or H-1B visa opportunities available). For more information contact: Carolyn Dodson-Chambers, Department of Physician Recruitment, 611 Ryan Plaza Drive, Suite 1400, Arlington, TX 76011; 800-945-0430, 817-462-7420, 817-462-7401 (fax).


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