

The Journal of the American Board of Family Practice

Classified Advertising Section

The classified rate is \$1.75 per word (minimum charge of \$75.00 per ad insertion) and \$90.00 per column inch for classified display ads. Please call 1-800-635-6991 and ask for classified advertising for rate information on various classified display ad sizes. Prepayment in full is required with all classified advertising. We accept American Express, VISA, or MasterCard. Confidential reply boxes are an additional \$10.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

Note: Our classified advertisements are all set in the same typeface and format. All ads are listed by geographic territory.

Classified advertisements placed with JABFP are restricted to physician recruitment, faculty positions, CME courses/seminars, and practices for sale. All ads must relate to the medical field and are subject to approval.

Please refer to the schedule below for closing dates. All advertisements for employment

must be nondiscriminatory and comply with all applicable laws and regulations. Ads that discriminate against applicants based on sex, age, race, religion, marital status or physical handicap will not be accepted.

Classified advertising orders, correspondence, and payments should be directed to:

Classified Advertising Deadlines

Issue Date	Closing Date
July-August	June 1
September-October	August 1
November-December	October 1

Classified Advertising JABFP

1440 Main Street
Waltham, MA 02154

or call 1-800-635-6991
(617-893-3800 in MA)
FAX: 617-895-1045

Northeast

MASSACHUSETTS — BC/BE FP wanted to establish fee-for-service medical practice with minimum gross income received guarantee plus other appropriate assistance. On call coverage by six established FPs. Salary option plus bonus (with ability to convert to FFS) also available. Contact: R. Mangion, President, Harrington Memorial Hospital, 100 South Street, Southbridge, MA 01550 or 508-765-9771, extension 3451.

SOUTHEASTERN CONNECTICUT — Busy Walk-in Center seeks full-time or part-time Physician. General medicine, minor surgery, and urgent care experience required. Pleasant work environment, competitive salary, and benefits. Reply Box 10734, NEJM.

NORTHWESTERN NJ — Has several opportunities for BE/BC Family Practitioners/Internists to join private group practice settings. Please send CV in confidence to: FP, PO Box E, Denville, NJ 07834.

NEW FP RESIDENCY — Seeks faculty member for university-sponsored community program near Princeton, NJ. Current scholarship interests: nutrition, psychotherapy, preventive medicine. Competitive salary, outstanding benefits. Contact: Daniel Jass, MD, Director, UMDNJ/Robert Wood Johnson Medical School FP Residency Program at Helene Fuld Medical Center, 666 Plainsboro Road, Suite 632, Plainsboro, NJ 08536. Fax 609-275-8105. UNDNJ is an AA/EOE Employer.

WESTERN MARYLAND — BE/BC Family Practitioner for hospital-based practice. Lucrative salary and benefits. Please send CV to: Jules Ehrenberg, Vice President, E.J. Michaels, Ltd., 1865 Palmer Avenue, Larchmont, NY 10538. Call: 914-833-1700 or toll-free outside the NY metropolitan area at 800-333-2999. Fax: 914-833-1711.

NEW YORK, ADIRONDACK MOUNTAINS — LAKE CHAMPLAIN REGION — Opportunities for Family Practitioners and Internists in full range of practice settings at CVPH Medical Center, a 410-bed, University affiliated, regional referral hospital. State loan repayment programs. Practice first class medicine in a teaching environment while enjoying a relaxed, family oriented lifestyle on Lake Champlain, near the Adirondack Mountains, the Olympic-Lake Placid region and Montreal. For information and video: Zaidée Laughlin, PO Box 1656, Plattsburgh, NY 12901; 800-562-7441.

FAMILY PRACTICE — UPSTATE NEW YORK — Premier multispecialty group in Adirondack foothills seeks board certified/board eligible Family Practitioner to join a three-person Family Practice Department. Slocum-Dickson Medical Group P.C. is a 55-physician, predominantly fee-for-service, multispecialty group that is growing to meet the medical needs of an expanding community. The position offers a guaranteed salary for two years followed by production based income distribution formula. Shareholder status after two years. Located in a beautiful area with year-round outdoor recreation. Museums, symphony, actor's theater are available locally as well as many college, educational and entertainment programs. Send letter of introduction and CV to: Reply Box 10599, NEJM.

THIRTY PHYSICIAN MULTISPECIALTY GROUP — Located in a lovely and prosperous small city in southwestern New York State, needs a board certified or eligible Family Practitioner. Competitive salary and early partnership. Please send CV to: Olean Medical Group, 535 Main Street, Olean, NY 14760. 716-372-0141.

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Faculty Position Central Washington State

University of Washington affiliated Family Practice residency program in Yakima, Washington seeking board certified Family Physician faculty to begin Summer/Fall '95. Ethnically diverse community of 60,000 (service population 200,000) located in the eastern foothills of the Cascade Mountains. Four distinct seasons with year-round recreational opportunities. 6-6-6 program sponsored by community hospitals with conjoint medical staff. Competitive salary/benefits. Practice experience preferred. Program emphasis includes rural and underserved practice. Send CV to:

Michael W. Maples, MD, Director
Central Washington Family Medicine
1806 West Lincoln
Yakima WA 98902
Phone: 509/452-4946

FAMILY PRACTICE RESIDENCY DIRECTOR — A modern, 300+-bed community teaching hospital located in beautiful central Pennsylvania is seeking an enthusiastic board certified Family Physician to serve as the Director of its highly-regarded Residency Program. Opportunity to direct 18 residents who come from many of the nation's premier medical schools. Enjoy a favorable quality of life provided by this beautiful semi-rural community. Excellent compensation/benefits provided. For more information, please forward curriculum vitae to: Daniel Stern and Associates, The Medical Center East, 211 North Whitfield Street, Pittsburgh, PA 15206. Call 800-438-2476 or fax 800-892-2781.

THE GEISINGER SYSTEM OF HEALTH CARE — Is seeking BC/BE Family Practice Physicians to join its growing multi-institutional organization. Openings range among a teaching hospital in Danville, Pennsylvania, to multispecialty offices in Bloomsburg, Lewistown, Lock Haven, State College, Wilkes-Barre, and Scranton, Pennsylvania. Opportunities are also available in single specialty offices. If you are interested in practicing in a beautiful rural atmosphere, without all the urban hassles, this may be just for you. The regions offer safe environments, affordable housing and easy access to major metropolitan areas. Competitive salary and an excellent benefit package are available. For additional information on these outstanding opportunities please contact: Geisinger, Physician Recruitment Department FP-BK, 100 North Academy Avenue, Danville, PA 17822-3024 or call 800-845-7112. EOE/M/F/H/V.

PHILADELPHIA SUBURBS — Professionally managed group offering aggressive salary and bonus, excellent benefit package. One-in-four call and state-of-the-art office in great location. Don't delay! Call: Tom Bell at 800-238-7150, Howe, Lawlor and Associates, 5 Radnor Corporate Center, Suite 448, Radnor, PA 19087 or fax CV 610-975-0574.

HARRISBURG, PENNSYLVANIA GROUP — Join three board certified Family Physicians in modern, professionally managed practice adjoining hospital. Excellent salary/benefits package, paid relocation. Call: Tom Bell at 800-238-7150, Howe, Lawlor and Associates, 5 Radnor Corporate Center, Suite 448, Radnor, PA 19087 or fax CV 610-975-0574.

GET BACK TO THE BASICS! — Enjoy an easy-going lifestyle in a community with high emphasis on the best quality of life including superior schools, and affordable, attractive homes. Only thirty minutes from major metro city! Great outdoor recreation, and a popular golf/ski resort! Financially lucrative practice, excellent call, no practice management hassles and very supportive hospital. Call: Gil Gillespie 800-654-2854.

SEACOAST NEW HAMPSHIRE — Frisbie Memorial Hospital is a 120-bed acute care hospital sponsoring excellent Family Practice opportunities! They include a fully managed practice with competitive salary and incentives, as well as tailored benefit packages. Excellent call 1:7. We welcome CVs on a continuing basis. Contact: Michele Dwyer, 11 Whitehall Road, Rochester, NH 03867. Call 603-887-0488. Fax 603-887-0080.

PHYSICIAN — Primary Care or Family Practice Physician to join with other health care professionals in a facility for multi-disciplinary practitioners with a common focus on functional and preventive medicine. Space available for partial week or full week. Experience preferred. Please fax CV to: 301-816-0011.

VIRGINIA PRIMARY CARE — Enjoy a small city with a big sense of community where quality of life and quality of medicine are valued. Four beautiful seasons with easy access to the mountains and the ocean, cultural amenities, and schools nationally recognized for their academic excellence offers the ultimate in family living. A variety of opportunities to associate with established, well respected Family Physicians and Internists are available as well as an opportunity to start a practice of your own. Loan forgiveness is available in some instances. Affiliate with Danville Regional Medical Center, the sole provider of hospital care in Danville and the surrounding county. An active support system of specialists and co-professionals are here to welcome you. Send CV to: Sandra Hardy or Kris Zipin, Danville Regional Medical Center, Department NEJM, 142 South Main Street, Danville, VA 24541. Fax: 804-799-4451 or call 800-688-3762.

Family Practice Physicians

If you're a physician looking for a professional life that keeps you attuned to high-tech medical advances and offers you financial rewards, opportunities for career development and excellent benefits, the Navy Medical Corps may be for you. As a Navy physician, you'll practice in a truly collegial environment, where physicians support each other rather than engage in economic competition. You'll be a commissioned officer and a respected member of the Navy's prestigious health care delivery team.

You'll work in clinical settings in the United States and around the world with top professionals and state-of-the-art equipment and facilities. Through funded continuing medical education and specialty training, you'll have the opportunity to develop your full professional potential as well as the freedom to move from practice to research or teaching without losing seniority, salary level, or retirement benefits.

You'll earn an excellent starting salary based on your ability and experience, and federal law provides free medical liability protection to Navy physicians. You may also be entitled to special pay in addition to your regular salary and allowances. Navy benefits include 30 days of paid vacation earned each year, free medical and dental care, tax-free housing and food allowance, an excellent retirement system and opportunities for free travel to some of the most exotic and beautiful places in the world.

For more information, contact your local Navy Medical Programs officer or call 1-800-USA-NAVY.

Ask for operator 36.



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Please call or fax your CV

1-800-438-2476 • FAX 1-800-892-2781

NORTH CAROLINA — Outstanding opportunity for BC/BE FP to join three BC Associates in growing community of 34,000 with draw area of 100,000. Call 1s 1:6 (shared with two solo FPs). Strong industrial base with more Fortune 500 companies per pop. square mile than any other county in the state! Located just 35 minutes from golf resort of Pinehurst and two hours or less from beaches and all four of the state's largest metro areas. Progressive 125-bed hospital with young, growing staff. Competitive compensation package with substantial bonus. Melisa Clarocca 800-764-7497. Fax 910-276-4702.

FAMILY PRACTITIONER — To join a flourishing primary care practice in a forty-physician multispecialty group, established for twenty-five years in community. Growing area of coastal North Carolina, 250,000 referral area. 628-bed tertiary care, university affiliated (UNC-Chapel Hill) hospital. Excellent industrial base, 8,435 student university campus, family oriented community with year round sailing, golfing, fishing, tennis, and miles of beautiful beaches. Full benefit package, competitive salary. EOE. CV to: Patrick Medeiros, Human Resources, Wilmington Health Associates, PO Box 4186, Wilmington, NC 28406.

GEORGIA — Immediate opening for board certified Family Physician to join growing two-physician practice. Beautiful northeast Georgia college town. Good lifestyle. Send CV to: Sam Griffin, MD, Athens Primary Care, 700 Sunset Drive, Athens, GA 30606; 706-548-6068.

CLEVELAND CLINIC FLORIDA — A rapidly expanding academic multispecialty group practice seeking a BC/BE Family Practitioner or Internist. Participation in clinical research and education strongly encouraged. Excellent salary and benefits package. Send CV to: Mrs. Myra Piper, CCForida, Office of Professional Staff Affairs, 3000 West Cypress Creek Road, Fort Lauderdale, FL 33309.

FLORIDA — Group, partnership, HMO, solo. Contact: Florida's premier physician placement firm, M.C.A., 5121 Ehrlich Road, Suite 108A, Tampa, FL 33624 or call: 800-433-6726.

FAMILY PRACTITIONER — Beautiful mountain area of east Tennessee! Solo practice in rural Meigs County with back-up call support. Knoxville and Chattanooga only minutes away. Please mail CV to: Woods Memorial Hospital District, Attn: Becky, PO Box 410, Etowah, TN 37331.

TENNESSEE — Now looking for BC/BE Family Practice Physicians in Knoxville in a variety of practice opportunities. Group practices leading to partnerships and salaried positions, all with very competitive salaries; malpractice, health insurance and CME benefits. Retirement funded plans as well. Riverfront, university city at the foothills of the Great Smoky Mountains. Contact: Trish Killian, St. Mary's Medical Center, 900 East Oak Hill Avenue, Knoxville, TN 37917-4556, or call 800-664-DOCS(3627) or 615-545-6580.

VICE CHAIRMAN FOR CLINICAL AFFAIRS — The Department of Family Medicine at The University of Tennessee, Memphis, is seeking a residency-trained, board certified Family Physician. ACLS, ATLS, and AAFP preferred. This MD or DO candidate must have, or be willing to develop, skills in normal risk pregnancy care, diagnostic obstetrics/gynecology ultrasound, colposcopy, and flexible sigmoidoscopy. (Faculty development is available.) Responsibilities will include maintaining clinical practice skills, teaching and overseeing quality assurance/quality improvement activities throughout the department. Must be the liaison and oversee the relationships between the department and managed care organizations. The underlying goal of this position is to develop faculty members such that he/she can assume the chair of his/her own department. Tenure track, competitive salary, and benefits package available. Rank commensurate with qualifications. Interested candidates should submit a CV to: Wm. MacMillan Rodney, MD, Department of Family Medicine, 1127 Union Avenue, Memphis, TN 38104. The University of Tennessee is an EEO/AA/Title VII/Title IX/Section 504/ADA Employer.

RESIDENCY DIRECTOR — The Department of Family Medicine at The University of Tennessee, Memphis, is seeking a board certified, residency-trained MD or DO who can qualify for cesarean section privileges. Basic responsibilities will include the coordination and administration necessary for maintaining an accredited family practice residency, shared call, hospital, and ambulatory patient care, research activities, teaching medical students and residents, and other assignments as deemed appropriate by the Chairman. AAFP, ACLS preferred. Outstanding departmental support for academic promotion and professional development in a variety of related procedural skills. Excellent location for family and children. Rank and salary commensurate with qualifications. For additional information, please send a CV and statement of professional goals to: Wm. MacMillan Rodney, MD, Professor & Chairman, Department of Family Medicine, 1127 Union Avenue, Memphis, TN 38204. The University of Tennessee is an EEO/AA/Title VII/Title IX/Section 504/ADA Employer.

FLORIDA FAMILY PRACTICE — Various locations. Excellent conditions for professional satisfaction and financial growth. We have similar practice opportunities throughout USA. 37 years MD recruiting experience awaits your inquiry: Dorothea Bowlby Associates, 312-263-5293; POB 347, Winnetka, IL 60093. Fax: 708-441-5402.

AHEC — FORT SMITH, ARKANSAS — Is recruiting a Family Physician for a full-time faculty position. Community based, University administered 6-6-6 Program in community of 75,000 in scenic Arkansas river valley near Ozark and Ouachita Mountains. Temperate climate with four seasons. Duties include teaching residents and medical students and direct patient care including operative OB. Competitive salary with excellent benefit package. Must be ABFP certified and able to obtain an Arkansas license. Call: 501-785-2431 for Larry L. Hanley, MD, Program Director or L.C. Price, MD, AHEC Director, or send CV to: 612 South 12th Street, Fort Smith, AR 72901-4702. EOE.

ACADEMIC PROGRAM DIRECTOR FAMILY PRACTICE RESIDENCY

St. Francis Hospital of Evanston is seeking an Academic Director to initiate a Family Practice Residency Training Program. This dynamic individual will guide St. Francis into a leadership role in Family Medicine, a major goal of the Hospital's market-driven strategic plan. The candidate must possess strong interpersonal and communications skills, be clinically active in Family Medicine, and adept at mentoring physicians-in-training. Affiliated with the University of Illinois at Chicago Medical School, St. Francis is a well-established community hospital with a longstanding tradition of undergraduate and graduate medical education.

The home of Northwestern University, Evanston is situated on Chicago's northern border just ten miles from downtown. Its cultured, collegiate atmosphere blends with historic homes and beautifully landscaped lakefront parks to create a wonderful place to live. Qualified candidates please submit CVs to: James McCoy, MD Vice President, Medical Affairs, St. Francis Hospital of Evanston, 355 Ridge Avenue, Evanston, IL 60202. Phone (708) 316-2150, Fax (708) 316-4070.

St Francis
Hospital of Evanston

Midwest

FAMILY PRACTICE RESIDENCY DIRECTOR — A 600+-bed tertiary care teaching hospital in northeastern Ohio (affiliated with a major medical school) is seeking an experienced board certified Family Physician to become Director of the Family Practice Residency Program. This program, fully accredited by ACGME for the training of twelve residents, includes five board certified faculty members and two part-time clinical associates. It is supported by four additional residency programs in the hospital. Responsibilities include: Program Development, overseeing Residency Training, Administration, Clinical Teaching, and Patient Care. The community offers strong educational and cultural institutions, abundant recreational facilities and an extremely low cost of living. A very competitive compensation/benefit package is being offered. For more information, contact: Elaine Bolanis at Daniel Stern and Associates, The Medical Center East, 211 North Whitfield Street, Pittsburgh, PA 15206. Call 800-438-2476 or fax 800-892-2781.

OBERLIN, OH — Multispecialty group seeks BC/BE Family Physicians. Northern Ohio college town serves drawing area of 275,000. Salary, liberal benefits first year with full shareholder status available thereafter. Send CV to: Dr. VanDyke, 224 West Lorain, Oberlin, OH 44074.

SOUTHWESTERN OHIO — GREATER CINCINNATI AREA — Board eligible or board certified Family Practitioner wanted to join existing practice. Several opportunities available. One-in-eight call. No obstetrics. Income guaranteed (up to \$120,000 based on qualifications and experience) for up to two years. Relocation expenses. Malpractice paid for guarantee period. 250-bed, full-service, JCAHO-accredited acute care community hospital. Beautiful community and very affordable standard of living. Excellent public and private school systems. Great cultural and recreational opportunities. For information, call: Lynn Oswald, Vice President, Fort Hamilton-Hughes Hospital at 513-867-2621.

115-PHYSICIAN, MIDWEST MULTISPECIALTY — BC/BE candidates: dermatology, family medicine, pulmonology. Comprehensive health care for fourteen counties, population over 320,000. Two year guaranteed salary. Safe, thriving family community with stable economy. Purdue University offers academics, cultural events, Big Ten sports. Physician Recruitment, Arnett Clinic, PO Box 5545, Lafayette, IN 47904. 800-899-8448.

FULL SPECTRUM FAMILY MEDICINE — Seeks a BE/BC Family Physician committed to holistic medicine to join three other Physicians with interest/skills in holistic family medicine and obstetrics, acupuncture, homeopathy, nutrition and osteopathic manipulative therapy. Pleasant building shared with alternative health center, location in college community. Supported by community hospital with competitive salary and benefits. Please reply to: Full Spectrum Family Medicine, 2025 Abbott Road, Suite 100, East Lansing, MI 48823.

FAMILY PRACTICE AND INTERNAL MEDICINE — WISCONSIN — La Salle Clinic, a 160-plus Physician multispecialty group, is recruiting board eligible/board certified Family Practitioner and Internal Medicine Physicians. Excellent salary and benefits package, leading to shareholder status after two years. Enjoy diverse social and cultural activities, live and practice in a safe, comfortable environment and benefit from a growing local economy and nationally acclaimed educational systems. With 21 clinical locations throughout northeast and east central Wisconsin, we're one of the state's largest physician-owned multispecialty group practices. For more information, contact: La Salle, Physician Services, PO Box 8005, Menasha, WI 54952-8005. 800-722-9989.

MINNEAPOLIS, MINNESOTA — Opportunities available for BE/BC Family Practitioners to join six-person clinic. Western Minneapolis suburban location. No practice buy-in required. Guaranteed base salary, excellent benefits. Contact or send CV: Nancy Borgstrom, Aspen Medical Group, 1021 Bandana Boulevard East #200, St. Paul, MN 55108. 612-642-2779 or fax 612-642-9441. EOE.

MINNESOTA — A thirty-member multispecialty clinic is seeking BC/BE Family Practitioners, Internists, and Orthopedic Surgeons to join our expanding physician base. We offer an excellent first-year guarantee, vacation, CME time, health/dental, board study time, pension/profit sharing, and more. Beautiful lakes, four-season recreation and an excellent school system await you in Virginia, Minnesota. For a video and information call: 800-377-3290.

FAMILY PRACTICE — Multispecialty clinic offering an opportunity for a BC/BE Family Practitioner in a safe, friendly, college community in northwestern Minnesota. Competitive first year guarantee, excellent benefit package, student loan repayment. Call: 800-743-6551, extension 490, or fax CV to 218-281-7079.

DAYTON, OHIO — Outstanding lifestyle; thriving, well-established, collegial group practice with excellent call coverage, no OB and no administrative responsibilities. Attractive 401K Plan, 125 Plan and a flexible benefits package provides considerable latitude in selecting benefits. Utilizing all of the options available, a physician with 25 years of service in the organization could accumulate a retirement nest egg in excess of \$4 million. Associate with a progressive 600-bed teaching hospital with a family practice residency program. Outstanding cultural, educational and recreational opportunities. Confidentiality assured. Please call: Carol Chapman at 800-442-2644, or evenings and weekends at 800-835-8115; facsimile 708-304-6666.

HKA LOCUM TENENS is looking for quality Family Practice physicians to do Locum Tenens. We have opportunities coast-to-coast. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call:

HKA LOCUM TENENS
at (800) 226-6347, extension AM7.1

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(616) 949-2410
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Grand Valley Health Plan

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FACULTY POSITIONS — The Family Medicine Residency Program of Topeka, a 4-4-4 program, is seeking two additional Family Physician faculty. Our mission is to educate Family Physicians for predominantly rural practice. Located in the capital city of Kansas, this opportunity includes an attractive lifestyle, faculty compensation comparable to private practice, teaching an active and dynamic complement of residents, comprehensive family practice including obstetrics, a wide array of in-office procedural skills (including EGD, colonoscopy, colposcopy, LEEP, sonography, treadmill), and an opportunity to shape the future of this state. We are expanding our faculty complement from six (three physicians, two ARNP, one PA) to ten (five physicians, two ARNP, two PA, one behaviorist) and are moving into a dedicated 24,000 square foot facility. Please reply with letter of interest and CV to: Jesse C. Haggerty III, MD, MSc, MPH, PhD, Program Director, Family Medicine Residency Program of Topeka, 631 SW Horne, Suite 340, Topeka, KS 66606-1663. 913-234-0880.

Southwest

PHOENIX — TUCSON PRIMARY CARE — Group practices ranging from multispecialty, single specialty and HMO. Excellent compensation including all fringe benefits. Liberal call coverage. 800-831-5475.

OKLAHOMA — Minutes away from Oklahoma City and Oklahoma University in Norman is a fantastic community looking for a Family Physician who would like to associate with three other board certified FPs in medical clinic attached to a 43-bed hospital. First year guarantee in excess of \$130,000. Call one-in-four; excellent practice potential. For more information contact John Sweeney at Medical Doctors Associates, 800-466-3500 or send or CV to: 8301 East Prentice Avenue, Suite 400, Englewood, CO 80111. Fax: 303-694-6648.

TEXAS — SAN ANGELO — Shannon Healthcare Systems seeking BC/BE Family Practitioner. Income guarantee of \$150,000 for independent clinic practice with additional income for hospital coverage. Solid financial compensation package. Relaxed family lifestyle. Regional Health Clinics serve 19 West Central Texas counties. For information about available sites, call our System Recruiter at 800-822-1773.

SOUTH TEXAS — Full-time family practice position available in San Antonio, Texas. Joint practice with Ob/Gyn. Person must be willing to make career. Board eligible or board certified. Obstetrics optional. Financial arrangements by mutual agreement. Present principal graduate of King Edward Medical College. Send full CV to: PO Box 33277, San Antonio, TX 78265-3277.

ARIZONA — FAMILY MEDICINE/INTERNAL MEDICINE — Excellent practice opportunities available in both specialty areas. Excellent balance of inpatient and outpatient work. Modern medical center offering the full range of medical services with the latest state-of-the-art equipment. Excellent compensation including a comprehensive benefit package. Community geared to raising a family with excellent schools and affordable housing. Outdoor recreational paradise. If you would like to find out more, please call: 800-728-0780 or fax your CV to: 602-917-1095.

ARIZONA — FAMILY MEDICINE/INTERNAL MEDICINE — Are you looking for paradise where you can earn what you're worth. Minimal exposure to managed care. Beautiful medical center offering the full range of services. Want to raise your family away from the big city problems? Do you enjoy boating, camping, fishing, hunting, skiing, and hiking? You owe it to yourself and your family to check this opportunity out. Please call: 800-728-0780 or fax your CV to 602-917-1095.

ALBUQUERQUE, NEW MEXICO — BE/BC Family Practice Physicians. Numerous opportunities with the region's leading healthcare system. Competitive salary, personalized benefits and potential for incentive compensation. Send CV: Kay Kernaghan, Physician Coordinator, Presbyterian Healthcare Services, PO Box 26666, Albuquerque, NM 87125. Telephone: 800-545-4030, x6330. Fax: 505-260-6393.

HOWE, LAWLOR AND ASSOCIATES FAMILY PRACTICE OPPORTUNITIES

NEW ENGLAND — well established 5 physician group in coastal New England, 1 hour to Boston, offering aggressive salary, bonus and full benefits leading to partnership. Call Tom Bell.

SOUTHCENTRAL PA — group offering 1:4 call and 32 office hours per week in a professionally-managed practice. 1 hour to Baltimore; 2 to Philadelphia. Extensive income and benefits package. Call Tom Bell.

EASTERN PENNSYLVANIA — Join busy Eastern Pennsylvania practice with 1:5 shared call rotation. Very attractive office. Very attractive salary and benefits package with bonus incentives and shareholder's position. Two hours to Philadelphia and New York City. Call David Finney.

WESTERN PENNSYLVANIA — group one hour from Pittsburgh offering \$130,000. College town with excellent shopping and very affordable selection of homes. Call Tom Bell.

OHIO — Hospital sponsored transition into busy retiring physician's established practice. 1:4 shared call in attractive suburban community in Northeastern Ohio. 212 bed teaching hospital with residency programs in Family Practice, Internal Medicine, Anesthesiology and Orthopedic Surgery. Possible student loan assistance available. Competitive salary and benefits with 100% bonus incentive. If you want to be busy, the patients are here! Call David Finney.

NEW JERSEY — Group practice looking to replace retiring physician. You can be seeing patients the first day. Brand new office will be fully computerized, have paperless charting and be professionally managed and staffed. Located in Bergen County, this community is only minutes from New York and all of the amenities only a size its size can provide. Call David Finney.

GULF COAST OF FLORIDA — 431 bed teaching hospital helping local group of four recruit a fifth! Partnership position with excellent salary and benefits. Great Coastal community allows three season climate an abundance of outdoor water recreational activities. Call David Finney.

If you would like additional information about these new opportunities in Family Practice, call 800-238-7150 or you can mail your Curriculum Vitae to Howe, Lawlor and Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087 or fax to 610-975-0574.

West

MEDICAL INSTRUCTOR/ASSISTANT/ASSOCIATE PROFESSOR — The University of Colorado is seeking six Family Physicians to be the founders of a new family practice at University Hospital as part of the School of Medicine's Generalist Initiative and the Hospital's comprehensive plan to enhance primary care. The full spectrum of family practice is required for a patient base drawn from diverse populations, including faculty and staff of the University and Medicaid clients. Practice will be a major tenant in new primary care facility. Each Physician must participate in teaching and investigative work occurring in the practice and provide on-campus role modeling and leadership. Anticipate a mixture of recent graduates and seasoned clinicians with faculty rank and compensation commensurate with experience. Women and minorities encouraged to apply. Send CV, statement of career objectives and names and phone numbers of three references to: Appointments/Promotions Committee, Attention: Mary Rice, Department of Family Medicine, 1180 Clermont, Denver, CO 80220. Closing date for applications: May 31, 1995. The UCHSC is committed to Equal Employment Opportunity/Affirmative Action.

FAMILY PRACTICE PHYSICIAN BC/BE — LOAN REPAYMENT — Salud, a progressive family practice group with ten offices, seeks skilled physician for brand new Fort Morgan, Colorado, location. Practice includes OB and offers paid malpractice and CME. Close to great skiing! Call: 800-388-4325.

FAMILY PRACTICE RESIDENCY PROGRAM DIRECTOR — IDAHO STATE UNIVERSITY, POCATELLO, IDAHO — Director position for twelve-resident program with University of Washington and University of Utah School of Medicine affiliations. Program's mission is training of Physicians for rural and underserved practice; ISU is Idaho's designated health sciences university with comprehensive health sciences programs. Qualifications: BC family practice, faculty experience, prefer administrative experience. Pocatello is 50,000+ city, ideally situated for outdoor lifestyles close to Yellowstone, Tetons, Sun Valley and Salt Lake City. Send CV, names and addresses of three references to: Delane Kritsky, PhD, Associate Dean, ISU College of Health Professions, Campus Box 8090, Pocatello, ID 83209. Position open until filled; initial screening of applicants begins April 3, 1995. AA/EOE.

Pacific

CALIFORNIA — FAMILY PRACTITIONERS — Natividad Medical Center, offering a residency affiliation with the University of California. San Francisco, plus HPSA designation with the potential for loan repayment, seeks Physicians to join our Family Practice Residency Program and Affiliated Community Clinics. Candidates must be board certified/board eligible as Family Practitioners; obstetrics preferred for residency faculty position. Located seventeen miles inland from the beautiful Monterey Bay, our Salinas location offers a community of 110,000 with moderate year-round weather. To learn more about this opportunity, please contact: Richard Brunader, MD, Director, Family Practice Residency Program, Natividad Medical Center, PO Box 81611, Salinas, CA 93912; or call 408-755-4201. AA/EOE.

CALIFORNIA — EXCELLENT OPPORTUNITY FOR BC/BE FAMILY PRACTICE PHYSICIANS — In northern, central and southern California. Ambulatory care, urgent care and occupational medicine. Attractive compensation, profit sharing, malpractice along with an excellent health and retirement program. Contact: John Gravette, CEP, 2101 Webster Street, Suite 1050, Oakland, CA 94612; 800-842-2619.

EXCEPTIONAL FAMILY PRACTICE OPPORTUNITY — Spanish speaking, BE/BC Associate Physician. Growing, two Physician practice, new 5000 square foot facility, full scope family practice (OB/UC Davis faculty optional). Beautiful rural area along Sacramento River, easy access to San Francisco, Lake Tahoe, Sacramento. Competitive income, bonus, benefits. CV to: NVFP, 199 East Webster Street, Suite A, Colusa, CA 95932.

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Lorcet® 10/650

Each tablet contains: 10 mg hydrocodone bitartrate (Warning: May be habit-forming) and 650 mg acetaminophen.

Reference:

1. Data on file, Forest Laboratories, New York, NY.

BRIEF SUMMARY

INDICATIONS AND USAGE: For the relief of moderate to moderately severe pain. **CONTRAINDICATIONS:** Hypersensitivity to acetaminophen or hydrocodone. **WARNINGS: Respiratory Depression:** At high doses or in sensitive patients, hydrocodone may produce dose-related respiratory depression by acting directly on the brain stem respiratory center. Hydrocodone also affects the center that controls respiratory rhythm, and may produce irregular and periodic breathing. **Head Injury and Increased Intracranial Pressure:** The respiratory depressant effects of narcotics and their capacity to elevate cerebrospinal fluid pressure may be markedly exaggerated in the presence of head injury, other intracranial lesions or a preexisting increase in intracranial pressure. Furthermore, narcotics produce adverse reactions which may obscure the clinical course of patients with head injuries. **Acute Abdominal Conditions:** The administration of narcotics may obscure the diagnosis or clinical course of patients with acute abdominal conditions. **PRECAUTIONS: Special Risk Patients:** As with any narcotic analgesic agent, Lorcet® 10/650 should be used with caution in elderly or debilitated patients and those with severe impairment of hepatic or renal function, hypothyroidism, Addison's disease, prostatic hypertrophy or urethral stricture. The usual precautions should be observed and the possibility of respiratory depression should be kept in mind. **Cough Reflex:** Hydrocodone suppresses the cough reflex; as with all narcotics, caution should be exercised when Lorcet® 10/650 is used postoperatively and in patients with pulmonary disease. **Drug Interactions:** Patients receiving other narcotic analgesics, antipsychotics, anti-anxiety agents, or other CNS depressants (including alcohol) concomitantly with Lorcet® 10/650 may exhibit an additive CNS depression. When combined therapy is contemplated, the dose of one or both agents should be reduced. The use of MAO inhibitors or tricyclic antidepressants with hydrocodone preparations may increase the effect of either the antidepressant or hydrocodone. The concurrent use of anticholinergics with hydrocodone may produce paralytic ileus. **Usage in Pregnancy: Teratogenic Effects: Pregnancy Category C.** Hydrocodone has been shown to be teratogenic in hamsters when given in doses 700 times the human dose. There are no adequate and well-controlled studies in pregnant women. Lorcet® 10/650 should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus. **Nonteratogenic Effects:** Babies born to mothers who have been taking opioids regularly prior to delivery will be physically dependent. The withdrawal signs include irritability and excessive crying, tremors, hyperactive reflexes, increased respiratory rate, increased stools, sneezing, yawning, vomiting, and fever. The intensity of the syndrome does not always correlate with the duration of maternal opioid use or dose. There is no consensus on the best method of managing withdrawal. Chlorpromazine 0.7 to 1 mg/kg q6h, and paregoric 2 to 4 drops/kg q4h, have been used to treat withdrawal symptoms in infants. The duration of therapy is 4 to 28 days, with the dosage decreased as tolerated. **Labor and Delivery:** As with all narcotics, administration of Lorcet® 10/650 to the mother shortly before delivery may result in some degree of respiratory depression in the newborn, especially if higher doses are used. **Nursing Mothers:** It is not known whether this drug is excreted in human milk. Because many drugs are excreted in human milk and because of the potential for serious adverse reactions in nursing infants from Lorcet® 10/650, a decision should be made whether to discontinue nursing or to discontinue the drug, taking into account the importance of the drug to the mother. **Pediatric Use:** Safety and effectiveness in children have not been established. **ADVERSE REACTIONS:** The most frequently observed adverse reactions include lightheadedness, dizziness, sedation, nausea and vomiting. These effects seem to be more prominent in ambulatory than in nonambulatory patients and some of these adverse reactions may be alleviated if the patient lies down. Other adverse reactions include: **Central Nervous System:** Drowsiness, mental clouding, lethargy, impairment of mental and physical performance, anxiety, fear, dysphoria, psychic dependence, mood changes. **Gastrointestinal System:** The antiemetic phenothiazines are useful in suppressing the nausea and vomiting which may occur (see above); however, some phenothiazine derivatives seem to be antianalgesic and to increase the amount of narcotic required to produce pain relief, while other phenothiazines reduce the amount of narcotic required to produce a given level of analgesia. Prolonged administration of Lorcet® 10/650 may produce constipation. **Genitourinary System:** Ureteral spasm, spasm of vesical sphincters and urinary retention have been reported. **Respiratory Depression:** Hydrocodone bitartrate may produce dose-related respiratory depression by acting directly on the brain stem respiratory center. Hydrocodone also affects the center that controls respiratory rhythm, and may produce irregular and periodic breathing. If significant respiratory depression occurs, it may be antagonized by the use of naloxone hydrochloride. Apply other supportive measures when indicated. **DRUG ABUSE AND DEPENDENCE:** Lorcet® 10/650 is subject to the Federal Controlled Substances Act (Schedule III). Psychic dependence, physical dependence, and tolerance may develop upon repeated administration of narcotics; therefore, Lorcet® 10/650 should be prescribed and administered with caution. However, psychic dependence is unlikely to develop when Lorcet® 10/650 is used for a short time for the treatment of pain. **OVERDOSAGE: Acetaminophen: Signs and Symptoms:** In acute acetaminophen overdosage, dose-dependent, potentially fatal hepatic necrosis is the most serious adverse effect. Renal tubular necrosis, hypoglycemic coma, and thrombocytopenia may also occur. Early symptoms following a potentially hepatotoxic overdose may include: nausea, vomiting, diaphoresis and general malaise. Clinical and laboratory evidence of hepatic toxicity may not be apparent until 48 to 72 hours post-ingestion. **Hydrocodone: Signs and Symptoms:** Serious overdose with hydrocodone is characterized by respiratory depression (a decrease in respiratory rate and/or tidal volume, Cheyne-Stokes respiration, cyanosis), extreme somnolence progressing to stupor or coma, skeletal muscle flaccidity, cold and clammy skin, and sometimes bradycardia and hypotension. In severe overdosage, apnea, circulatory collapse, cardiac arrest and death may occur. **DOSAGE AND ADMINISTRATION:** Dosage should be adjusted according to the severity of the pain and the response of the patient. However, it should be kept in mind that tolerance to hydrocodone can develop with continued use and that the incidence of untoward effects is dose related. The usual adult dosage is one tablet every four to six hours as needed for pain. The total 24 hour dose should not exceed 6 tablets. **CAUTION:** Federal law prohibits dispensing without prescription. A Schedule III Controlled Substance. Manufactured by: MIKART, INC. ATLANTA, GA 30318 Manufactured for UAD Laboratories Division of Forest Pharmaceuticals, Inc. Jackson, MS 39209 Rev: 11/92 Code 558A00



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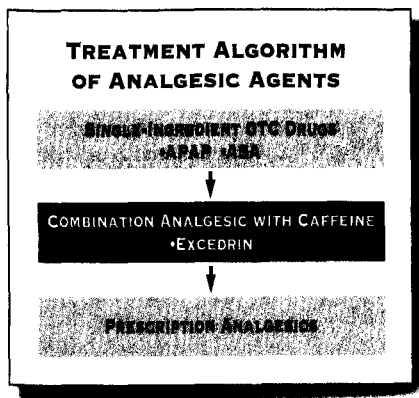
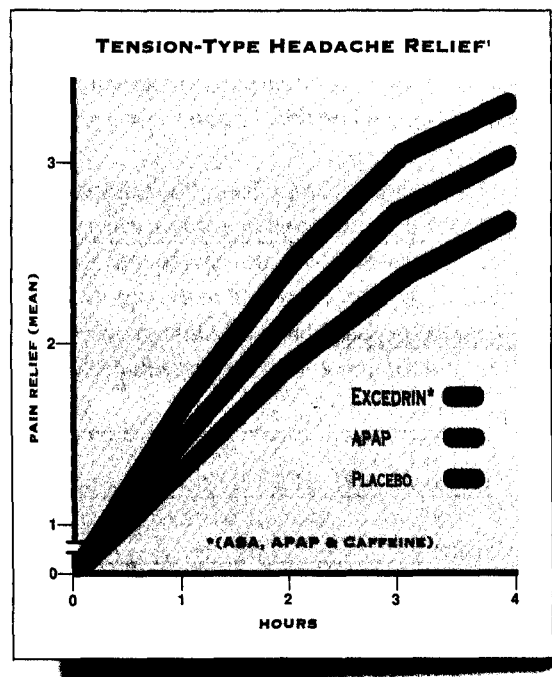
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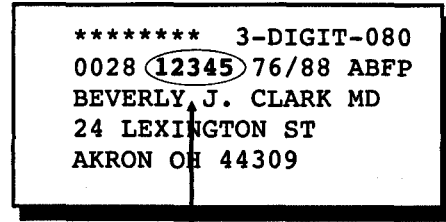
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References: 1. Migliardi JR, Armellino JJ, Friedman M, Gillings DB, Beaver WT. Caffeine as an analgesic adjuvant in tension headache. *Clin Pharmacol Ther.* 1994;56:576-585. 2. Laska EM, Sunshine A, Mueller F, Elvers WB, Siegel C, Rubin A. Caffeine as an analgesic adjuvant. *JAMA.* 1984;251:1711-1718. Laska et al reported the overall pooled relative potency estimate to be 1.38 for the 14 studies comparing a combination of acetaminophen-aspirin-caffeine to either aspirin, acetaminophen, or a combination of the two without caffeine, with 95% confidence limits of 1.11 to 1.78.

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