

# The Journal of the American Board of Family Practice

## Classified Advertising Section

The classified rate is \$1.75 per word (minimum charge of \$75.00 per ad insertion) and \$90.00 per column inch for classified display ads. Please call 1-800-635-6991 and ask for classified advertising for rate information on various classified display ad sizes. Prepayment in full is required with all classified advertising. We accept American Express, VISA, or MasterCard. Confidential reply boxes are an additional \$10.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

**Note:** Our classified advertisements are all set in the same typeface and format. All ads are listed by geographic territory.

Classified advertisements placed with JABFP are restricted to physician recruitment, faculty positions, CME courses/seminars, and practices for sale. All ads must relate to the medical field and are subject to approval.

Please refer to the schedule below for closing dates. All advertisements for employment

must be nondiscriminatory and comply with all applicable laws and regulations. Ads that discriminate against applicants based on sex, age, race, religion, marital status or physical handicap will not be accepted.

Classified advertising orders, correspondence, and payments should be directed to:

**Classified Advertising  
JABFP  
1440 Main Street  
Waltham, MA 02154**

**or call 1-800-635-6991  
(617-893-3800 in MA)  
FAX: 617-895-1045**

### Classified Advertising Deadlines

Issue Date	Closing Date
March-April	February 1
May-June	April 1
July-August	June 1

### Northeast

**MAY 19-20, 1995** — Primary Care Otolaryngology in the 90's, Boston, Massachusetts. Sponsor: Harvard Medical School and the Massachusetts Eye and Ear Infirmary. Contact: Harvard Medical School, Department of Continuing Education, PO Box 825, Boston, MA 02117, 617-432-1525.

**FAMILY PRACTITIONER NEEDED** — Full- or part-time for upscale 67 year old Boston multispecialty health center with family practice model and strong ties to only family medicine academic entity in Boston. We are seeking a BE/BC FP with a focus on continuity of care to serve a diverse patient population which includes family oriented multicultural blue collar workers, young urban professionals, and elderly. Language skills in Spanish, Portuguese, French or Cantonese a plus. Role in teaching and/or medical education available. To apply or for more information, please send a copy of CV to: Robert Wesselhoeft, III, MD, MPH, Medical Director, Boston Evening Medical Center, 388 Commonwealth Avenue, Boston, MA 02215 or call 617-267-7171.

**PRIMARY CARE PHYSICIAN** — Well-equipped primary health family clinic seeking physician (BC/BE family physician or BC/BE Internal medicine) to provide primary care to women, adolescents, HIV+, persons with substance abuse, and surrounding community. Health center is well staffed with nurse practitioner, nurse, administrative staff. Brown University affiliation and research opportunities in primary care, health care utilization, HIV, and substance abuse available. Competitive compensation available. Submit CV to: Nancy Paull, Director, SSTAR, 386 Stanley Street, Fall River, MA 02720.

**PRIMARY CARE — RHODE ISLAND** — BC/BE Family Practitioners, Pediatricians, Internists, and OB/GYNs for private, non-profit community health centers. Full and part-time positions available. Interesting practice in urban and suburban settings. Competitive compensation package. Send CV to: Barbara B. Colt, Rhode Island Health Center Association, 2845 Post Road, Warwick, RI 02886, 401-732-3778. Calls welcome.

**MAINE — WELL-ESTABLISHED GROUP PRACTICES** — Have formed a physician-directed MSO in large community providing state-of-the-art medical facilities. Excellent opportunity in desirable family environment for BC/BE Family Practitioner to join group practice. OB optional. Near lakes, mountains, coast, state university flagship campus. Competitive salary with incentive, benefits, student loan repayment. Send CV to: Susan Edson, New England Health Search, 63 Forest Avenue, Orono, ME 04473. Phone: 207-866-5680. Fax: 207-866-5696.

**FAMILY PRACTICE PHYSICIAN** — Desired for small community hospital based multidisciplinary group practice in central rural Vermont. Need to take pediatric call with Pediatricians. Ability to work four day work weeks and enjoy the amenities of the Vermont countryside. We offer a competitive salary and outstanding fringe benefits package. Please forward curriculum vitae to: Wendy Nelson, RN, Physician Practice Manager, Gifford Medical Center, PO Box 2000, Randolph, VT 05060. EOE.

### "GAIN AN EDGE IN QA/UR"

#### QA/UR PRIMER COURSE:

*"Quality Health Care in an Aging America"*

MARCH 22 • ORLANDO, FL

#### SEMINAR: "Network Integration: Winning Strategies for Quality"

MARCH 22-24 • ORLANDO, FL

QA/UR: A Review of the Core  
Body of Knowledge - Level I & Exam  
APRIL 7-8 • ORLANDO, FL & IRVINE, CA

QA/UR: A Review of the Core  
Body of Knowledge - Level II  
APRIL 20-21 • MINNEAPOLIS, MN & ATLANTA, GA

ABQAUURP is accredited by the ACCME to sponsor  
Continuing Medical Education for physicians. Corresponding  
nursing contact hours are pending.



American Board of Quality Assurance  
and Utilization Review Physicians  
4890 W. Kennedy Blvd., Suite 250, Tampa, Florida 33609 210

(813) 286-4411 Fax (813) 286-4387

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classified ads  
deliver.**

**PRIMARY CARE PHYSICIAN FOR WOMEN (FP OR IM)** — Active scheduled walk-in clinical practice providing comprehensive outpatient primary care to women. On site mammography, mental health and nutritional counseling. Physician owned, flexible hours, desirable location. Send CV to: Caryn Nesbitt, MD, 85 Poheganut Drive, Groton, CT 06340. Fax: 203-448-9678.

**FAMILY PRACTICE PHYSICIAN** — For exciting opportunity in urban Community Health Center. Excellent package. Spanish Important. Loan repayment. Contact: Dr. Richard Torres, BCHC, 471 Barnum Avenue, Bridgeport, CT 06608. 203-333-6864. Fax: 203-332-0376.

**PENNSYLVANIA, PHILADELPHIA** — Exciting partnership opportunity to join a solo practitioner with well-established practice. Call one-in-four. Full benefits plus highly competitive compensation. Contact: Patricia De Cambra at Weatherby Health Care, 800-365-8900, extension 227.

**FAMILY PRACTICE FACULTY** — The JFK Family Practice Residency is seeking a fifth full-time faculty member available immediately. Fully accredited, 7-7-7 program. Responsibilities include teaching, direct patient care, and administration. Requirements: board certified/board eligible in family practice by 7/1/94, geriatric interest a plus. Competitive salary and benefit package. JFK located 45 minutes from New York City and 90 minutes from Philadelphia. CV and pertinent materials to: Robin O. Winter, MD, Director, JFK Family Practice Center, 65 James Street, Edison, NJ 08818.

**NEW YORK CITY COMMUNITY/ACADEMIC FAMILY PRACTICE** — Non-profit NYC family practice organization has openings for Family Physicians in community based practices in various settings including 2-4 provider practices and larger residency training programs. All offer the opportunity to combine patient care, administration, teaching and research with medical school appointments and hospital privileges. Loan repayment available. Send CV to: Julie Siegmund, Institute for Urban Family Health, 16 East 16th Street, NYC, NY 10003. Phone: 212-633-0800. Fax: 212-691-4610. EOE.

**FAMILY PRACTICE** — Premier, multispecialty group, Mid-Hudson Valley of New York, seventy miles from Manhattan. Outstanding opportunity for well-trained BC/BE Physicians. Immediate and July 1995 positions available. Reply Box 10538, JABFP.

**NEW YORK, ADIRONDACK MOUNTAINS — LAKE CHAMPLAIN REGION** — Opportunities for Family Practitioners and Internists in full range of practice settings at CVPH Medical Center, a 410-bed, University affiliated, regional referral hospital. State loan repayment programs. Practice first class medicine in a teaching environment while enjoying a relaxed, family oriented lifestyle on Lake Champlain, near the Adirondack Mountains, the Olympic-Lake Placid region and Montreal. For information and video: Zaidée Laughlin, PO Box 1656, Plattsburgh, NY 12901; 800-562-7441.

**PHYSICIAN — SHERBURNE, NEW YORK** — For family practice with interest in practicing OB in rural, central New York State. Residency in family practice required. Must be eligible for NYS license. J1 Visa applicants welcome. Office Hours: four days 9-5; one day 9-9. On call: every fourth day, every fourth weekend. Salary 100K and benefits. Fax CV to 607-674-6350 or write: Joan Dain, Sherburne Family Practice, 11 East State Street, Sherburne, NY 13460.

**FAMILY PRACTITIONER** — Is seeking an associate/partner for opportunity in north central Pennsylvania. Salary guarantee of \$100,000 with potential of \$200,000 in the second year. Physician can perform a variety of endoscopic procedures, pulmonary function testing, EKG's, etc. Located one hour from prime ski resorts and 2.5 hours from Pittsburgh. Strong supportive community, low cost of living, good schools, low crime rate, ideal location for raising a family. For more information contact: Durham Medical Search, Inc., 6300 Transit Road, PO Box 478, Depew, NY 14043; or call toll free: 800-633-7724 (USA); 800-367-2356 (NYS); 716-681-7408 (Fax).

**FAMILY PRACTICE RESIDENCY DIRECTOR** — A modern, 300+-bed community teaching hospital located in beautiful central Pennsylvania is seeking an enthusiastic board certified Family Physician to serve as the Director of its highly-regarded Residency Program. Opportunity to direct 18 residents who come from many of the Nation's premiere medical schools. Enjoy a favorable quality of life provided by this beautiful semi-rural community. Excellent compensation/benefits provided. For more information, please forward curriculum vitae to: Daniel Stern and Associates, The Medical Center East, 211 North Whitfield Street, Pittsburgh, PA 15206. Call 800-438-2476 or fax 800-892-2781.

**FAMILY PRACTICE, INTERNAL MEDICINE OPPORTUNITIES IN WESTERN PA** — We are seeking Family Practitioners and Internal Medicine doctors for both private and hospital based practices. Choose from salaried or guaranteed packages with partnership options. Modern facilities, call coverage, malpractice insurance and relocation package are part of these opportunities. Please contact: Bruce Pipman or Andrea Sherman at 412-826-3770.

## PHYSICIANS

Natividad Medical Center is presently seeking **Family Practitioners** to join our Family Practice Residency Program and Affiliated Community Clinics. Position highlights include:

- ☐ Residency affiliated with the University of California, San Francisco
- ☐ HPSA designation offering the potential for loan repayment
- ☐ Modern, affordable health care campus on present site to be completed by 1997
- ☐ Located 17 miles inland from the beautiful Monterey Bay, Salinas offers a community of 110,000 and moderate year-round weather.

You must be Board Certified / Board Eligible as a Family Practitioner. Obstetrics preferred for Residency Faculty position, optional for community clinics.

If this opportunity sounds like what you are looking for and you are ready to join an energetic team, please request more information by contacting:

Richard Brunader, M.D.  
Director, Family Practice Residency Program  
Natividad Medical Center  
P.O. Box 81611, Salinas, CA 93912  
(408) 755-4201  
AA/EOE



FRIENDLY PEOPLE, FAMILY MEDICINE.

**PENNSYLVANIA, GREAT LAKES REGION** — "Great place to raise a family" frequently said by Meadville residents. Close to metropolitan areas but free of hectic lifestyle. Home to Allegheny College and Meadville High School state champion hockey team. Meadville Medical Center and Medical Staff are working together to recruit BE/BC Family Practitioners, Staff Emergency Physician, and Internist to join several group practices in this growing community. Contact: Sue McCreary, Director of Professional Development, Meadville Medical Center, 1034 Grove Street, Meadville, PA 16335. Phone: 800-283-8321 extension 5705.

**WANTED FAMILY PHYSICIAN** — For a small group practice in Central Pennsylvania. Foreign graduates welcome to apply. Reply Box 10554, JABFP.

**SOUTHCENTRAL PENNSYLVANIA** — Practice and live in York, "Pennsylvania's Community of the Year". York is a community rich in tradition and continual economic growth. Convenient location is a 1-2 hour drive to Baltimore, Philadelphia and Washington, DC. Family practice opportunities for group and solo practice available. Guaranteed salary and benefits. Please send CV to: Valerie Loudonback, Medical Staff Development, Memorial Hospital, PO Box 15118, York, PA 17405 or call: 717-849-5347, fax: 717-849-5495.

**CENTRAL PENNSYLVANIA** — Multispecialty group offering aggressive salary and benefit package including car allowance, 24 days vacation/CME, matching 401k plan, CME allowance, paid malpractice, health/life/disability. Professionally managed, well-established group of board certified physicians with a strong emphasis on patient care and physicians' quality of life. Metropolitan area with access to the seashore and mountains, with a low cost of living you'll appreciate. For more information, call: Tom Bell at Howe, Lawlor and Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087 or fax to 610-975-0574.

**WESTERN PENNSYLVANIA** — Associate with two established, well trained and board certified Family Practitioners in beautiful university community just an hour from Pittsburgh. Attractive office referring to 100-bed community teaching hospital that has just finished an \$8 million renovation and expansion of services. Salary up to \$130,000, bonus and benefit package including loan assistance for recent graduate. The patient payor mix is excellent, no HMO. If interested, please contact David Finney at 800-238-7150 or mail CV to: Howe, Lawlor and Associates, Five Radnor Corporate Center, Suite 448, Radnor, PA 19087 or fax to 610-975-0574.

**FAMILY PRACTICE PHYSICIANS — AFFILIATED GROUP PRACTICE** — Three Family Physicians needed to join nine-physician group practice located on the campus of Elliot Hospital. You will be able to practice a full scope of family medicine with the exception of OB. We are located in Manchester, NH, an area of exceptional scenic beauty, only one hour from Boston, the seacoast and the White Mountains. Send your CV to: David Totsch, Physician Recruiter, Optima Health, 2 Elliot Way, Manchester, NH 03103, or call 800-633-6299. EOE.

**SCENIC NEW HAMPSHIRE** — Frisbie Memorial Hospital is a 120-bed acute care hospital sponsoring excellent Family Practice opportunities! They include a fully managed practice with competitive salary and incentives, as well as, tailored benefit packages. Excellent call 1:7. We welcome CV's on a continuing basis. Contact: Michele Dwyer, 11 Whitehall Road, Rochester, NH 03867. Call 603-434-2455. Fax 603-434-3669.

## Southeast

**HISTORIC NORTHERN VIRGINIA** — Less than one hour from DC. Join an existing group, or start-up your practice the way you want it. Progressive hospital in rapidly growing community. Highly competitive salary and full benefits. Limited Call schedule. Contact: Lisa Tobler, Weatherby Health Care, 25 Van Zant Street, Norwalk, CT 06855 or 800-365-8900.

**NORTHERN KENTUCKY** — Family Practitioner needed for health center. Salary guarantee \$95,000 plus full benefits. Limited call with moonlighting available. Great location for a family with interest in outdoor activities, hiking, fishing, etc. For more information contact: Durham Medical Search, Inc., 6300 Transit Road, PO Box 478, Depew, NY 14043; or call toll free: 800-633-7724 (USA); 800-367-2356 (NYS); 716-681-7408 (Fax).

**FOURTH PHYSICIAN TO JOIN BUSY FAMILY PRACTICE** — In suburban Maryland (between Baltimore and Washington, DC). Unique 50% adult and 50% pediatric mix. Contact: Dr. Seth Eaton, 301-498-8880.

**PRIMARY CARE INTERNIST/FAMILY MEDICINE** — Chesapeake Physicians, PA, the faculty practice plan for the Johns Hopkins School of Medicine at Johns Hopkins Bayview Medical Center, is recruiting a physician dedicated to the practice of general internal medicine. Work in a progressive community medical center strategically positioned to meet the challenges of managed care without sacrificing lifestyle or your commitment to the practice of quality medicine. Opportunities for supervising residents during ambulatory training and on inpatient services, for teaching medical students, for Johns Hopkins faculty appointment, for pursuing primary care related interests. Excellent benefit program including retirement fund, health, life, disability and malpractice insurance, flexible benefit program, 4-weeks vacation and up to 2-weeks educational leave. Salary starting at \$100,000 for newly trained physicians, increases commensurate with qualifications. Please contact: Susan Mosmiller, Johns Hopkins Bayview Medical Center, 4940 Eastern Avenue, Baltimore, MD 21224; 410-550-1100.

# Hawaii Is Calling

## For Family Practice Physicians

Imagine an active practice in an atmosphere of unending tropical beauty, near perfect climate, year-round recreational activities and abundant cultural diversity.

Straub Clinic & Hospital is seeking board certified/eligible Family Practice physicians for open positions on the islands of Oahu, Hawaii and Lanai. Straub offers attractive salaries and liberal benefits, including malpractice insurance and relocation allowance.

Established in Hawaii over 70 years, Straub Clinic & Hospital is a fully integrated, physician owned and operated health care organization. Our 160 physicians cover 30 specialties. Facilities include our main clinic and a 159-bed hospital in Honolulu and eight satellite clinics on Oahu and neighbor islands.

For more information, send CV to:

Ms. Ellen Sakai  
Physician Recruitment Coordinator  
Straub Clinic & Hospital, Inc.  
888 South King Street  
Honolulu, Hawaii 96813  
Phone: 1-800-5-STRAUB  
Fax: (808) 522-4111

**Straub**  
CLINIC & HOSPITAL

**INTERNIST OR PRIMARY CARE PHYSICIAN — BC/BE** — For immediate position with two-man group (IM-Cardiology, IM-Gastroenterology). Superb Northern Virginia location. 100K salary. Call: Sonja Alexander 703-241-1010. Monday-Friday.

**START-UP PRACTICE OPPORTUNITY IN NORTHERN VIRGINIA** — March 1995. Excellent demographics, planned community, large pediatric population, no obstetrics. Hospital employment with competitive salary and benefits package. Interested applicants forward CV to: Family Practice, 201 Elden Street, Suite 332, Herndon, VA 22070.

**FAMILY MEDICINE** — Highly regarded Level I trauma center in the South (100,000 metro area) offers physicians exceptional opportunities in family medicine. Nationally ranked public schools and family centered lifestyle, a culture where patients still say "thank you". Ready access to the Great Smokey Mountains and huge TVA lakes make it a recreational wonderland. Excellent compensation/benefits/security. Please call or fax resume to: Priscilla Thompson, Medical Staff Development, 800-394-9092.

**COMMUNITY HEALTH CENTER** — Seeks Family Practitioner to join group committed to providing primary care services to the underserved. Outstanding quality of life in progressive semi-rural area of West Virginia 90 minutes from DC/Baltimore. Competitive compensation package. Loan repayment available. Contact: Dr. David Spencer or Tina Burns, 304-263-4956, FAX 304-263-0984.

**NORTH CAROLINA** — Outstanding opportunity for BC/BE FP to join three B/C associates in growing community of 34,000 with draw area of 100,000. Call is 1:6 (shared with two solo FPs). Strong industrial base with more Fortune 500 companies per pop. square mile than any other county in the state! Located just 35 minutes from golf resort of Pinehurst and two hours or less from beaches and all four of the state's largest metro areas. Progressive 125-bed hospital with young, growing staff. Competitive compensation package with substantial bonus. Melissa Clarocca 800-764-7497. Fax 910-276-4702.

**FAMILY PRACTITIONER NEEDED: FLETCHER-HENDERSONVILLE, NC; NEAR ASHEVILLE** — Park Ridge Medical Associates is seeking BE/BC FP/GP to join multispecialty group. Service area of 60,000. Salaried position, incentive bonus, excellent benefits such as malpractice, health/life insurance, CME, vacation/sick days. Western NC is a beautiful place to live and raise a family. Excellent recreational activities such as golf, hiking, shopping, cultural events. Park Ridge Hospital is a 103-bed acute care facility operated by Adventist Health System/Sunbelt. For additional information please call: Marian Hughes, Director, Professional Resources, 800-737-2647 or fax CV to 704-687-0729.

**FLORIDA SUNSHINE** — Exceptional Family Medicine practice opportunity awaits you in sunny Central Florida! Come enjoy our year round beautiful climate. Options include joining successful, well-established Family Medicine group or additional solo opportunities. Outstanding call coverage, superior net income guarantee, complete first year practice promotion, consultation services and more! Join this medical community and hospital partnership with progressive strategy for future growth of the community and your practice! Call for details. Bill Downs, 800-654-2854 or fax CV to 404-417-2170.

**EXCEPTIONAL OPPORTUNITY FOR A FAMILY PRACTITIONER** — Located in Southwest Kentucky. New (grand opening 8/93) 107-bed medical facility offers state-of-the-art equipment and patient care. Doctor professional building is attached to the hospital which also offers the newest in business systems. Primary service area of 135,000 with one in eight call coverage or outpatient clinic practice setting. Very competitive financial package. Family oriented community with schools nationally recognized for their academic excellence. Cultural amenities include community theater, nearby university and area symphony. Just minutes from two of the largest man-made lakes in the world. For more information, send your CV or call: Richard Whidby, Jackson & Coker, 115 Perimeter Center Place, Suite 380 (14023), Atlanta, GA 30346; Telephone: 800-272-2707, extension 14023.

**FLORIDA** — Group, partnership, HMO, solo. Contact: Florida's premier physician placement firm, M.C.A., 5121 Ehrlich Road, Suite 108A, Tampa, FL 33624 or call: 800-433-6726.

## ACADEMIC PROGRAM DIRECTOR FAMILY PRACTICE RESIDENCY

St. Francis Hospital of Evanston is seeking an Academic Director to initiate a Family Practice Residency Training Program. This dynamic individual will guide St. Francis into a leadership role in Family Medicine, a major goal of the Hospital's market-driven strategic plan. The candidate must possess strong interpersonal and communications skills, be clinically active in Family Medicine, and adept at mentoring physicians-in-training. Affiliated with the University of Illinois at Chicago Medical School, St. Francis is a well-established community hospital with a longstanding tradition of undergraduate and graduate medical education.

The home of Northwestern University, Evanston is situated on Chicago's northern border just ten miles from downtown. Its cultured, collegiate atmosphere blends with historic homes and beautifully landscaped lakefront parks to create a wonderful place to live. Qualified candidates please submit CVs to: James McCoy, MD Vice President, Medical Affairs, St. Francis Hospital of Evanston, 355 Ridge Avenue, Evanston, IL 60202. Phone (708) 316-2150, Fax (708) 316-4070.

**St Francis**  
Hospital of Evanston

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**FAMILY PHYSICIANS** — Enjoy the Smokey Mountains and scenic East Tennessee from your home in Maryville, Tennessee. East Tennessee Medical Group is a multispecialty medical group in Blount County (near Knoxville) seeking Family Physicians. ETMG is physician owned and operated and offers a variety of employment opportunities, including salaried positions and a shareholder track. ETMG's competitive compensation package along with the area's low cost of living make this an attractive opportunity. For more information on practice opportunities with East Tennessee Medical Group, call: Dr. Mark Green at 615-983-3050 or Howard Kirkland at 615-984-1851.

**TENNESSEE** — Now looking for BC/BE Family Practice Physicians in Knoxville in a variety of practice opportunities. Group practices leading to partnerships and salaried positions, all with very competitive salaries; malpractice, health insurance and CME benefits. (Retirement funded plans as well). Riverfront, university city at the foothills of the Great Smokey Mountains. Contact: Trish Killian, St. Mary's Medical Center, 900 East Oak Hill Avenue, Knoxville, TN 37917-4556, or call 800-664-DOCS (3627) or 615-545-6580.

**FAMILY PRACTICE** — Join very successful, growing, full-time, outpatient family practice group located in Elizabethtown, Kentucky. Competitive salary and benefits leading to partnership. Progressive environment with emphasis on teamwork. One-in-eight call schedule. Satisfy family needs with excellent education options and safe family environment. Send CV to: Pat Baker, PO Box 35070, Louisville, KY 40232-5070. Phone: 800-243-2984.

**AHEC — FORT SMITH, ARKANSAS** — Is recruiting a Family Physician for a full-time faculty position. Community based, University administered 6-6-6 Program in community of 75,000 in scenic Arkansas river valley near Ozark and Ouachita Mountains. Temperate climate with four seasons. Duties include teaching residents and medical students and direct patient care including operative OB. Competitive salary with excellent benefit package. Must be ABFP certified and able to obtain an Arkansas license. Call: 501-785-2431 for Larry L. Hanley, MD, Program Director or L.C. Price, MD, AHEC Director, or send CV to: 612 South 12th Street, Fort Smith, AR 72901-4702. EOE.

## Midwest

**AFFLUENT NORTHEAST INDIANA RESORT COMMUNITY** — Two hours from Chicago/Indianapolis with a population of 25,000 and seasonal service area ranging from 65,000-110,000 people seeks BE/BC Family Practice Physicians. County has 100 lakes and seven challenging golf courses offering unlimited recreational amenities. Benefit from modern/progressive 137-bed hospital offering state-of-the-art equipment and ancillary services. Select from a wide range of practices all offering competitive/negotiable income guarantees or salary arrangements including benefits with full hospital support and flexible call coverage arrangement. 800-831-5475.

**GREATER CLEVELAND** — BC Family Practitioner seeking associate/partner for busy practice. Physician does vasectomies, flexible sigmoidoscopies, and assists in surgery. Obstetrics preferred but not required. Salary guarantee and production incentive with 40% of net billings and full benefits. For more information contact: Durham Medical Search, Inc., 6300 Transit Road, PO Box 478, Depew, NY 14043; or call toll free 800-633-7724 (USA); 800-367-2356 (NYS); 716-681-7408 (Fax).

**HKA LOCUM TENENS** is looking for quality Family Practice physicians to do Locum Tenens. We have opportunities coast-to-coast. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call:

**HKA LOCUM TENENS**  
at (800) 226-6347, extension AM7.1

**FAMILY PRACTICE RESIDENCY DIRECTOR** — A 600+-bed tertiary care teaching hospital in Northeastern Ohio (affiliated with a major medical school) is seeking an experienced board certified Family Physician to become Director of the Family Practice Residency Program. This program, fully accredited by ACGME for the training of twelve residents, includes five board certified faculty members and two part-time clinical associates. It is supported by four additional residency programs in the hospital. Responsibilities include: Program Development, overseeing Residency Training, Administration, Clinical Teaching, and Patient Care. The community offers strong educational and cultural institutions, abundant recreational facilities and an extremely low cost of living. A very competitive compensation/benefit package is being offered. For more information, contact: Kristin Ferguson at Daniel Stern and Associates, The Medical Center East, 211 North Whitfield Street, Pittsburgh, PA 15206. Call 800-438-2476 or fax 800-892-2781.

## Family Practice Physicians

If you're a physician looking for a professional life that keeps you attuned to high-tech medical advances and offers you financial rewards, opportunities for career development and excellent benefits, the Navy Medical Corps may be for you. As a Navy physician, you'll practice in a truly collegial environment, where physicians support each other rather than engage in economic competition. You'll be a commissioned officer and a respected member of the Navy's prestigious health care delivery team.

You'll work in clinical settings in the United States and around the world with top professionals and state-of-the-art equipment and facilities. Through funded continuing medical education and specialty training, you'll have the opportunity to develop your full professional potential as well as the freedom to move from practice to research or teaching without losing seniority, salary level, or retirement benefits.

You'll earn an excellent starting salary based on your ability and experience, and federal law provides free medical liability protection to Navy physicians. You may also be entitled to special pay in addition to your regular salary and allowances. Navy benefits include 30 days of paid vacation earned each year, free medical and dental care, tax-free housing and food allowance, an excellent retirement system and opportunities for free travel to some of the most exotic and beautiful places in the world.

**For more information, contact your local Navy Medical Programs officer or call 1-800-USA-NAVY.**

**Ask for operator 36.**

**PRACTICE FAMILY MEDICINE IN A PRIVATE GROUP SETTING IN AMERICA'S MOST LIVABLE AREA** — As named by "Places Rated Almanac"! We have opportunities for Family Physicians in a well-managed, congenial practice that has a vision and well-defined direction for future growth; excellent salary, bonuses, benefits. Enjoy leisure activities just minutes away in the cultural crux of the city or the quiet green of the bluegrass countryside. Come and see why greater Cincinnati is America's most livable area! Call: Mary Jo Stallings for more information at: 800-765-4023.

**HIGHEST FP INCOMES IN COUNTRY** — Great patient/doctor ratios! 48 midwestern communities. Columbus, Cleveland, Cincinnati and many others. Incredible offers, benefits. 800-880-2028.

**COASTAL VIRGINIA** — HMO seeks BC/BE FP for centers in Hampton Roads. 4 1/2 days clinical, optional administration, flexible scheduling, one-in-seven call, ten centers/lab and x-ray. Competitive salary, bonus, and benefits. 800-880-2028.

**FP, CINCINNATI SUBURBS** — African-American patient base. Successful physician owned organization offering autonomy, excellent income/pension, signing bonus, benefits, relocation. 800-880-2028.

**110-PHYSICIAN MIDWEST MULTISPECIALTY** — BC/BE candidates: dermatology, family medicine, pulmonology. Fourteen-county area healthcare center, draw over 320,000. Guaranteed salary first two years. Thriving family community. Purdue University offers academics, cultural events, Big 10 sports. Contact: Physician Recruitment, Arnett Clinic, PO Box 5545, Lafayette, IN 47904. 800-899-8448.

**FAMILY PRACTITIONERS** — Scenic Mid-Michigan service area of TriCities (Saginaw, Midland, Bay City); 400,000 population in three immediate counties; 1,000,000 in greater 14 county area; urban or rural locations available; convenient airport with major airlines; very competitive compensation package guaranteed; employer is a medical group practice, primarily FFS; will provide all necessary start-up financing and facilities; local tertiary care hospitals include FP, IM, and SURG residency programs. Please mail CV to: Reply Box 10497, JABFP

**IOWA** — A FAMILY PHYSICIAN'S FAMILY HAVEN — Bring your family to a safe wholesome area rich with leisure, cultural and educational opportunities. We are in need of BE/BC Family Physicians to join our growing PHO of primary care physicians. Highly competitive salary and compensation package. Practice patient-oriented medicine in a group concerned with your quality of life. Send CV to: Theresa Alberts, Recruiting Specialist, 855 A Avenue NE, Suite 100, Cedar Rapids, IA 52402. Telephone: 319-366-3400.

**BELOIT MEMORIAL HOSPITAL** — Is seeking a BC/BE Family Practitioner. Financial package includes a product-based income guarantee and excellent benefit package. South Central Wisconsin is an ideal place to raise a family, with an excellent school system and a private, highly rated liberal arts college. Located within 90 minutes of three major metropolitan areas: Madison, Milwaukee and Chicago. Contact: Jacquelyn Degenhardt, Physician Recruitment, Beloit Memorial Hospital, 1969 West Hart Road, Beloit, WI 53511, or 800-637-2641, extension 5757.

**MADISON, WISCONSIN — URGENT CARE** — Dean Medical Center a 300+-physician multispecialty group is seeking a full-time Physician to assist in staffing our two Urgent Care Centers. Qualified applicants should be BE/BC in family practice, emergency medicine or internal medicine with experience in pediatrics. Dean Medical Center operates two urgent care centers 365 days per year, from 7am-11pm. During certain hours of operation there are two physicians working to help accommodate the large patient volume. All physicians employed at the urgent care centers are paid on an hourly basis, and full-time physicians are eligible to go on a shareholder track and buy into the corporation after two years of employment. Excellent compensation and benefits with shareholder eligibility after two years of employment. Total compensation for year one \$108,000.00, year two \$134,642.00 and year three \$135,000.00. For more information contact: Scott M. Lindblom, Dean Medical Center, 1808 West Beltline Highway, PO Box 9328, Madison, WI 53715-0328, at work 800-279-9966 or 608-259-5151 or home 608-833-7985. An Equal Opportunity Employer.

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**NORTHEASTERN WISCONSIN** — Six-person FP group is recruiting BE/BC Physician. Busy practice with full range of clinical services, including OB. Comfortable community with an excellent lifestyle. Located between Green Bay and Milwaukee. Low crime. Excellent schools. Several colleges and universities nearby. Competitive salary, productivity bonus, and fringe benefits. Send CV to: Reply Box 10380, JABFP.

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**FAMILY PRACTICE** — Multispecialty clinic offering an opportunity for a BC/BE Family Practitioner in a safe, friendly, college community in northwestern Minnesota. Competitive first year guarantee, excellent benefit package, student loan repayment. Call: 800-743-6551, extension 490.

**NORTHWEST ILLINOIS** — Excellent opportunity for BE/BC physicians in a family oriented community offering excellent schools and recreational facilities. This position offers a competitive salary and benefits package with a negotiable call schedule. For more information contact: Les Stern, CGH Medical, 100 East LeFevre Road, Sterling, IL 61081-1279. Phone: 800-307-7788.

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**FAMILY LIVING AT ITS BEST WITH TIME TO LIVE IT — NORTHEAST KANSAS** — Call 800-432-2951 to discover the primary care practice opportunities that are waiting for you. Or, send your CV to: Jeanne Kelly, Physician Relations Program, Stormont-Vail Regional Medical Center, 1000 SW 10th Street, Topeka, KS 66604. (BC/BE only).

## Southwest

**PHOENIX — TUCSON PRIMARY CARE** — Group practices ranging from multispecialty, single specialty and HMO. Excellent compensation including all fringe benefits. Liberal call coverage. 800-831-5475.

**HOUSTON, TX — MACGREGOR MEDICAL ASSOCIATION** — Large, well-established multispecialty group practice seeks full-time BC Family Practitioner due to growth in practice. Group consists of about 200 physicians. Set office hours and limited call give you the opportunity to enjoy the variety of activities the Gulf Coast area and the city of Houston have to offer. Excellent benefits, including malpractice with tail coverage, and competitive financial package. Call: 800-716-6060 or send CV to 2550 Holly Hall, Houston, TX 77054, Professional Relations.

**SEEKING BOARD CERTIFIED FP OR INTERNIST** — To serve as Medical Director of 40+ member, non-profit primary care group. Administrative duties will include recruitment and development of outstanding practitioners, coordination of resident education activities, compensation issues, and generally building on the momentum which the group has already achieved. Must be willing to devote a substantial proportion of time to patient care and must be capable of establishing a high standard by example. Compensation negotiable. Administrative experience or training preferred. Please send CV to: Patrick Williamson, MD, Solomon Anthony Clinic, 2833 Babcock, Suite 200, San Antonio, TX 78229 or fax: 210-616-7343.

**BROOKE ARMY MEDICAL CENTER, FORT SAM HOUSTON, TEXAS** — Seeking two Family Practice MD's for new Family Care Clinic. Offers competitive benefit package for board certified FP's. Contact: Family Care Clinic, Building 1279, Garden Avenue, Fort Sam Houston, TX 78234. 210-916-7881 (Mrs. Yon) or 210-916-6288 (Maj. Evans) or fax CV to: 210-916-6595 Attn: Maj. Evans.

**AUSTIN, TEXAS** — FP Directorship for community-based program; Capitol, University, Highland Lakes area of Texas; medical school clerkship affiliation; full-time position with admin/teaching/research/direct patient care opportunities; BC; preferably >5 years' experience in a family practice residency program; 18-20 FP residents interact in municipal hospital with internal medicine, OB/GYN, surgery, pediatrics and transitional programs. Salary/benefits competitive. Direct CV/inquiries to: Earl Matthew, MD, Central Texas Medical Foundation, 601 East 15th Street, Austin, TX 78701; 512-480-1872; Fax 512-477-8933.

**ALBUQUERQUE, NEW MEXICO** — BE/BC Family Practice Physicians. Numerous opportunities with the region's leading healthcare system. Competitive salary, personalized benefits and potential for incentive compensation. Send CV: Kay Kernaghan, Physician Coordinator, Presbyterian Healthcare Services, PO Box 26666, Albuquerque, NM 87125. Telephone: 800-545-4030, x6330. Fax: 505-260-6393.

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**PRACTICE/TEACHING POSITION IN SOUTHERN NEW MEXICO** — Memorial Medical Center in Las Cruces, NM is seeking family physician faculty to develop a new family practice residency program in collaboration with the University of New Mexico. Position involves direct patient care (preferably with obstetrics), teaching and involvement in primary care research. Board certification required, fellowship training or prior teaching experience preferred. Competitive salary and fringe benefits, university faculty appointment and excellent quality of life. For information contact: Michael Stehney, MD at 505-521-3045 during the day or 505-521-3891 after 6pm MST.

## West

**FAMILY PRACTICE PHYSICIAN BC/BE — LOAN RE-PAYMENT** — Salud, a progressive family practice group with ten offices, seeks skilled physician for brand new Fort Morgan, Colorado location. Practice includes OB and offers paid malpractice, CME and easy call schedule. Close to great skiing! Call: 800-388-4325.

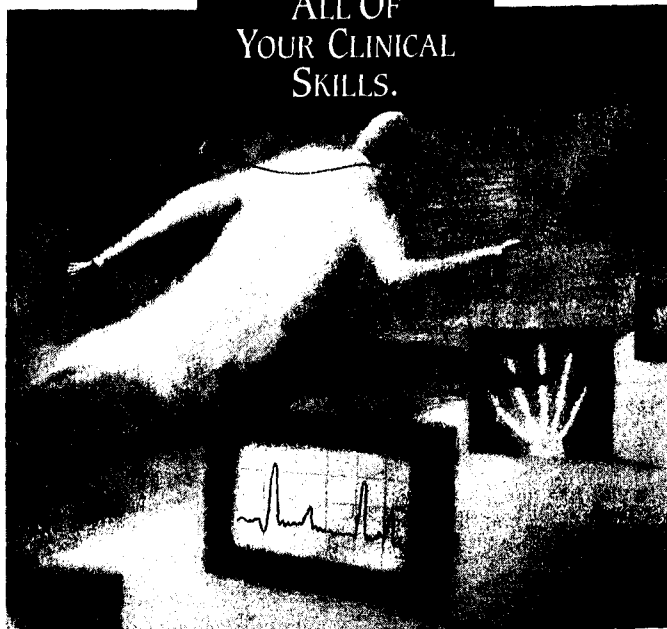
## Pacific

**CALIFORNIA FAMILY PRACTICE** — Energetic, dedicated, compassionate Family Practitioners wanted to practice and teach in a progressive, family practice-driven public system in scenic Contra Costa County, California. Opportunities for inpatient care as well as continuity of care in our full-service hospital and five ambulatory clinics. We serve a culturally, ethnically and financially diverse community across the Bay from San Francisco. We are pioneers in managed care. Our highly regarded family practice residency program is affiliated with the University of California at Davis. Salaries range from \$83,000 to \$117,000 with opportunities for on call time. Malpractice insurance provided. For immediate consideration, contact: Ken Saffier, MD, Merrithew Memorial Hospital & Clinics, 2500 Alhambra Avenue, Martinez, CA 94553. Fax: 510-370-5142. Equal Opportunity Employer.

**PRACTICE AT THE GATEWAY TO MOUNT HOODI** — Join three Family Physicians in an opportunity that uniquely blends the advantages of practicing and living in a smaller community with the amenities of downtown Portland only 45 minutes away. BC/BE a must. NO obstetrics. Excellent income potential. Send CV to: Cynthia Lacro, Legacy Health System, 1919 NW Lovejoy, Portland, OR 97209. 503-225-8769.

**FELLOWSHIP IN RURAL FAMILY MEDICINE** — Tacoma Family Medicine (TFM) announces openings for August 1, 1995 in our Fellowship in Rural Family Medicine. TFM, a 16 year-old Family Practice Residency affiliated with the University of Washington, has a strong history of training physicians for rural practice. We are currently in the fifth year of our Fellowship in Rural Family Medicine and five Fellows are currently participating in the program. It is anticipated that the Rural Fellowship will accept four physicians for the year beginning August 1, 1995. The curriculum will consist of intensive training in high risk and operative obstetrics and equivalent of five months of electives tailored to the needs of the individual. Options for the individually tailored time include adult and pediatric critical care, all medical and surgical specialties, emergency services, public health, practice management, etc. As the only civilian residency in Tacoma, Washington, located on beautiful Puget Sound, this is an ideal training site. Contact: David A. Acosta, MD, Acting Program Director, Tacoma Family Medicine, 521 Martin Luther King Jr. Way Street, Tacoma, WA 98405 for details. Applicants should be finishing a Family Practice Residency in 1995 or have previously completed residency training in Family Medicine and have an interest in rural practice.

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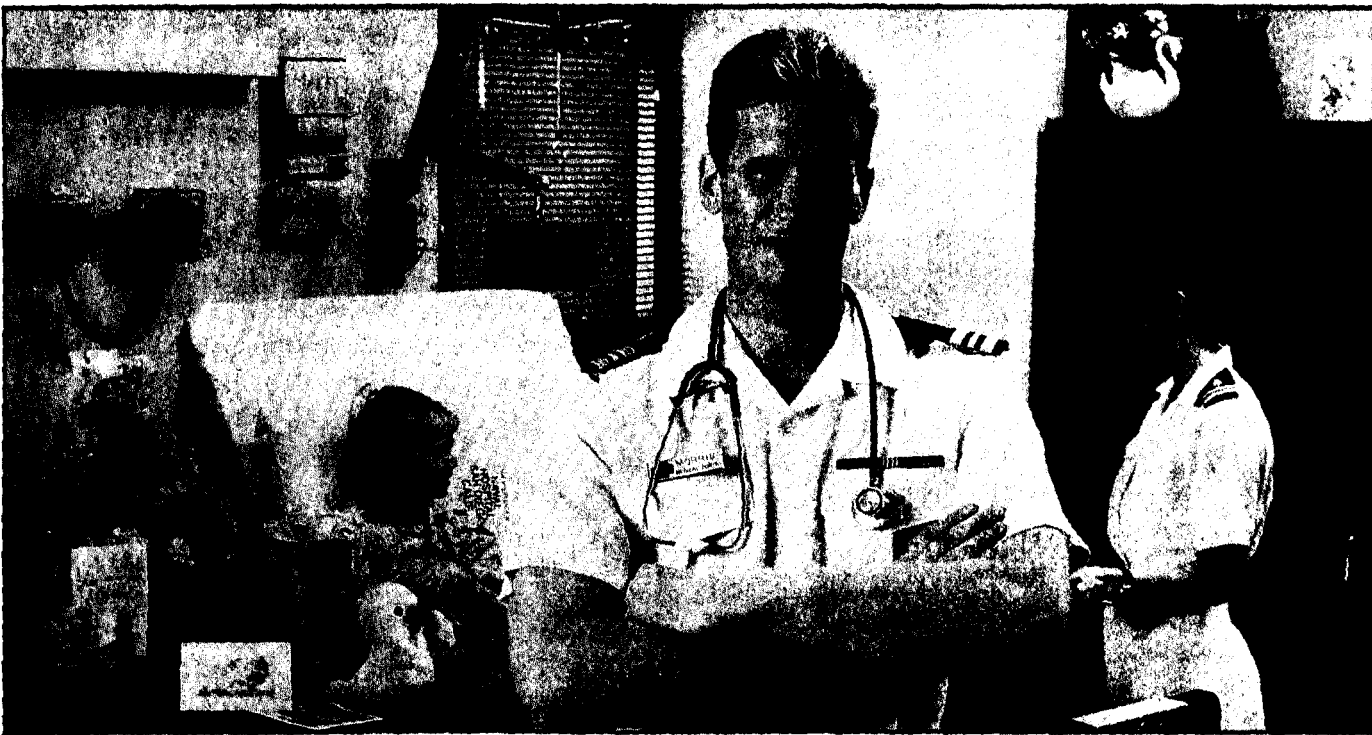
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Or send CV to: Medical Services, Dept. AD031, The Prudential, 2859 Paces Ferry Rd., Suite 330, Atlanta, GA 30339. Fax: (404) 801-0748. An Equal Opportunity Employer.

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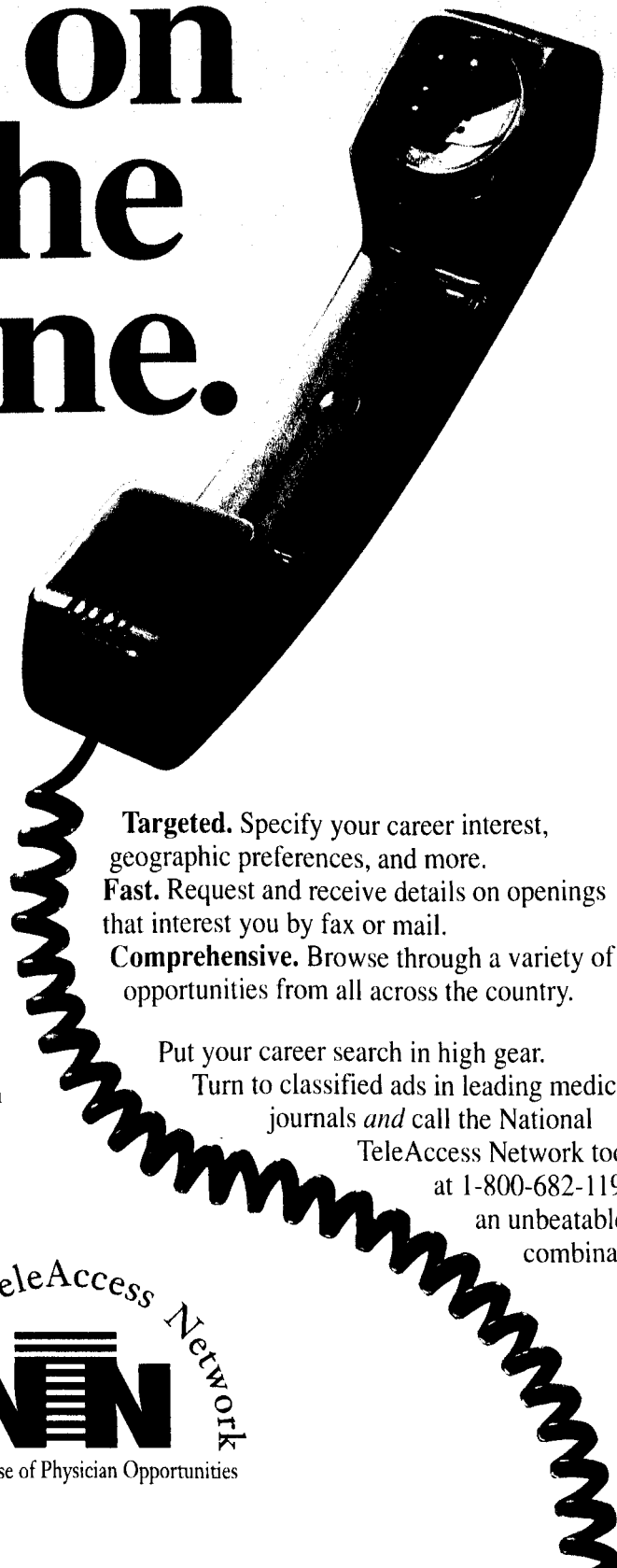
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# Esgicplus™ tablets

Butalbital 50mg (Warning: May be habit forming)  
/Acetaminophen 500mg/Caffeine 40mg

**References:** 1. Benson GD. Hepatotoxicity following the therapeutic use of antipyretic analgesics. *Am J Med.* 1983;75(suppl 5A):85-93. 2. Jick H. Effects of aspirin and acetaminophen in gastro-intestinal hemorrhage. *Arch Intern Med.* 1981;141:316-321. 3. Mielke CH Jr. Comparative effects of aspirin and acetaminophen on hemostasis. *Arch Intern Med.* 1981;141:305-310. 4. Hansten PD. *Drug Interactions.* 5th ed. Philadelphia, PA: Lea & Febiger; 1985. p. 95. 5. Insel PA. Analgesic-antipyretics and antiinflammatory agents; drugs employed in the treatment of rheumatoid arthritis and gout. In: Gilman AG, Rall TW, Nies AS, Taylor P, eds. *The Pharmacological Basis of Therapeutics.* 8th ed. New York, NY: Pergamon Press; 1990:638-681.

## ESGIC-PLUS™ Tablets

(Butalbital, Acetaminophen and Caffeine Tablets, USP)

50mg/500mg/40mg

**Brief Prescribing Information:** (Please see package insert for full prescribing information) Each Esgic-plus™ Tablet contains: Butalbital, USP 50 mg. **WARNING:** May be habit forming. Acetaminophen, USP 500 mg, Caffeine, USP 40 mg. In addition each tablet contains the following inactive ingredients: microcrystalline cellulose, croscarmellose sodium, colloidal silicon dioxide and stearic acid.

**CONTRAINDICATIONS:** This product is contraindicated under the following conditions: • Hypersensitivity or intolerance to any component of this product. • Patients with porphyria. **WARNINGS:** Butalbital is habit-forming and potentially abusable. Consequently, the extended use of this product is not recommended.

**PRECAUTIONS: General:** Esgic-plus™ Tablets should be prescribed with caution in certain special-risk patients, such as the elderly or debilitated, and those with severe impairment of renal or hepatic function, or acute abdominal conditions. **Information for Patients:** This product may impair mental and/or physical abilities required for the performance of potentially hazardous tasks such as driving a car or operating machinery. Such tasks should be avoided while taking this product. Alcohol and other CNS depressants may produce an additive CNS depression, when taken with this combination product, and should be avoided. Butalbital may be habit-forming. Patients should take the drug only for as long as it is prescribed, in the amounts prescribed, and no more frequently than prescribed. **Laboratory Tests:** In patients with severe hepatic or renal disease, effects of therapy should be monitored with serial liver and/or renal function tests. **Drug Interactions:** The CNS effects of butalbital may be enhanced by monoamine oxidase (MAO) inhibitors. Esgic-plus™ Tablets may enhance the effects of other narcotic analgesics, alcohol, general anesthetics, tranquilizers such as chloridazepoxide, sedative-hypnotics, or other CNS depressants, causing increased CNS depression. **Drug/Laboratory Test Interactions:** Acetaminophen may produce false-positive test results for urinary 5-hydroxyindoleacetic acid. **Carcinogenesis, Mutagenesis, Impairment of Fertility:** No adequate studies have been conducted in animals to determine whether acetaminophen or butalbital have a potential for carcinogenesis, mutagenesis, or impairment of fertility. **Pregnancy: Teratogenic Effects:** Pregnancy Category C: Animal reproduction studies have not been conducted with this combination product. It is also not known whether Esgic-plus™ Tablets can cause fetal harm when administered to a pregnant woman or can affect reproduction capacity. This product should be given to a pregnant woman only when clearly needed. **Nonteratogenic Effects:** Withdrawal seizures were reported in a two-day-old male infant whose mother had taken a butalbital-containing drug during the last two months of pregnancy. Butalbital was found in the infant's serum. The infant was given phenobarbital 5 mg/kg, which was tapered without further seizure or other withdrawal symptoms. **Nursing Mothers:** Caffeine, barbiturates and acetaminophen are excreted in breast milk in small amounts, but the significance of their effects on nursing infants is not known. Because of potential for serious adverse reactions in nursing infants from Esgic-plus™ Tablets, a decision should be made whether to discontinue nursing or to discontinue the drug, taking into account the importance of the drug to the mother. **Pediatric Use:** Safety and effectiveness in children below the age of 12 have not been established.

**ADVERSE REACTIONS: Frequently Observed:** The most frequently reported adverse reactions are drowsiness, light-headedness, dizziness, sedation, shortness of breath, nausea, vomiting, abdominal pain, and intoxicated feeling. **Infrequently Observed:** All adverse events tabulated below are classified as infrequent. **Central Nervous:** headache, shaky feeling, tingling, agitation, fainting, fatigue, heavy eyelids, high energy, not spells, numbness, sluggishness, seizure. Mental confusion, excitement or depression can also occur due to intolerance, particularly in elderly or debilitated patients, or due to overdosage of butalbital. **Autonomic Nervous:** dry mouth, hyperhidrosis. **Gastrointestinal:** difficulty swallowing, heartburn, flatulence, constipation. **Cardiovascular:** tachycardia. **Musculoskeletal:** leg pain, muscle fatigue. **Genitourinary:** diuresis. **Miscellaneous:** pruritus, fever, earache, nasal congestion, tinnitus, euphoria, allergic reactions. Several cases of dermatological reactions, including toxic epidermal necrolysis and erythema multiforme, have been reported. The following adverse drug events may be borne in mind as potential effects of the components of this product. Potential effects of high dosage are listed in the OVERDOSAGE section. **Acetaminophen:** allergic reactions, rash, thrombocytopenia, agranulocytosis. **Caffeine:** cardiac stimulation, irritability, tremor, dependence, nephrotoxicity, hyperglycemia.

**DRUG ABUSE AND DEPENDENCE: Abuse and Dependence:** Butalbital, Barbiturates may be habit-forming. Tolerance, psychological dependence, and physical dependence may occur especially following prolonged use of high doses of barbiturates. The average daily dose for the barbiturate addict is usually about 1500 mg. As tolerance to barbiturates develops, the amount needed to maintain the same level of intoxication increases; tolerance to a fatal dosage, however, does not increase more than two-fold. As this occurs, the margin between an intoxication dosage and fatal dosage becomes smaller. The lethal dose of a barbiturate is far less if alcohol is also ingested. Major withdrawal symptoms (convulsions and delirium) may occur within 16 hours and last up to 5 days after abrupt cessation of these drugs. Intensity of withdrawal symptoms gradually declines over a period of approximately 15 days. Treatment of barbiturate dependence consists of cautious and gradual withdrawal of the drug. Barbiturate-dependent patients can be withdrawn by using a number of different withdrawal regimens. One method involves initiating treatment at the patient's regular dosage level and gradually decreasing the daily dosage as tolerated by the patient.

**OVERDOSAGE:** Following an acute overdosage of Esgic-plus™ Tablets, toxicity may result from the barbiturate or the acetaminophen. Toxicity due to caffeine is less likely, due to the relatively small amounts in this formulation. **Signs and Symptoms:** Toxicity from barbiturate poisoning includes drowsiness, confusion, and coma; respiratory depression; hypotension; and hypovolemic shock. In acetaminophen overdosage: dose-dependent, potentially fatal hepatic necrosis is the most serious adverse effect. Renal tubular necrosis, hypoglycemic coma and thrombocytopenia may also occur. Early symptoms following a potentially hepatotoxic overdose may include: nausea, vomiting, diaphoresis and general malaise. Clinical and laboratory evidence of hepatic toxicity may not be apparent until 48 to 72 hours post-ingestion. In adults, hepatic toxicity has rarely been reported with acute overdoses of less than 10 grams, or fatalities with less than 15 grams. Acute caffeine poisoning may cause insomnia, restlessness, tremor, and delirium. tachycardia and extrasystoles. **Treatment:** A single or multiple overdose with this combination product is a potentially lethal polydrug overdose, and consultation with a regional poison control center is recommended. Immediate treatment includes support of cardiorespiratory function and measures to reduce drug absorption. Vomiting should be induced mechanically, or with syrup of ipecac, if the patient is alert (adequate pharyngeal and laryngeal reflexes). Oral activated charcoal (1 g/kg) should follow gastric emptying. The first dose should be accompanied by an appropriate cathartic. If repeated doses are used, the cathartic might be included with alternate doses as required. Hypotension is usually hypovolemic and should respond to fluids. Pressors should be avoided. A cuffed endotracheal tube should be inserted before gastric lavage of the unconscious patient and, when necessary, to provide assisted respiration. If renal function is normal, forced diuresis may aid in the elimination of the barbiturate. Alkalinization of the urine increases renal excretion of some barbiturates, especially phenobarbital. Meticulous attention should be given to maintaining adequate pulmonary ventilation. In severe cases of intoxication, peritoneal dialysis, or preferably hemodialysis, may be considered. If hypoprothrombinemia occurs due to acetaminophen overdose, vitamin K should be administered intravenously. If the dose of acetaminophen may have exceeded 140 mg/kg, acetylcysteine should be administered as early as possible. Serum acetaminophen levels should be obtained, since levels four or more hours following ingestion help predict acetaminophen toxicity. Do not await acetaminophen assay results before initiating treatment. Hepatic enzymes should be obtained initially, and repeated at 24-hour intervals. Methemoglobinemia over 30% should be treated with methylene blue by slow intravenous administration.

**Toxic Doses (for adults):** Butalbital: toxic dose 1g (20 tablets); Acetaminophen: toxic dose 10g (20 tablets); Caffeine: toxic dose 1g (25 tablets). **CAUTION:** Federal law prohibits dispensing without prescription.

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