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The classified rate is $1.40 per word (minimum charge of $75.00 per ad insertion) and $90.00 per column inch for classified display ads. Please call 1-800-635-6991 and ask for classified advertising for rate information on various classified display ad sizes. Prepayment is required with all classified advertising. We accept American Express, Visa, or MasterCard. Confidential reply boxes are an additional $10.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

Note: Our classified advertisements are all set in the same typeface and format. All ads are listed by geographic territory.

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LEADERSHIP/SUPERVISING OPPORTUNITY — Coastal Southern Maine, for experienced BC Family Practitioner to work in one of five multispecialty health center locations. Join largest primary care group in state. Enjoy nearby ocean, mountains and lakes, plus cultural and college-town amenities. Progressive environment with emphasis on managed care offers teamwork, reasonable working hours, 1:4-5 call, financial security of competitive salary, incentive bonus plan, excellent benefits package. Satisfy family needs for excellent education and safety of small city living with easy commute to Portland. Great skiing, sailing, hiking and more. Wonderful place to raise your children. Please call or send CV to: Nancy Latady, Physician Recruitment, Martin’s Point Health Care Centers, PO Box 9746, Portland, ME 04104-5040, 800-348-9804.

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MASSACHUSETTS (COASTAL) — Seeking BC/BE Physician to join 7-physician multispecialty group 35 miles North of Boston. Excellent salary up to $120K plus attainable bonus incentives and outstanding benefits. 1:6 call rotation and loan assistance for the recent graduate. Send CV to: David A. Finney, Howe, Lawlor and Associates, 5 Radnor Corporate Center, Suite 448, Radnor, PA 19087, or call 800-238-7150 or Fax 610-975-0574. Not a J-1 sponsor.

VERMONT — Scenic, northwest Vermont location, 77-bed acute care hospital in a quaint New England community. Full-time Emergency Department Staff Physician needed to join the existing team in this 17,000 volume ED. Prepayment is required with all classified advertising. We accept American Express, Visa, or MasterCard. Confidential reply boxes are an additional $10.00 per insertion. Responses are sent directly every Tuesday and Thursday, and the box will remain open for three months.

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FAMILY PRACTICE — We are a growing multispecialty group of thirty-five exceptionsally collegial and well-trained physicians seeking a second BE/BE FP interested in practicing 50% OB (C-section privileges considered). Our friendly, safe, family-oriented community has a diversified economy and offers pleasant small city living, numerous cultural and community activities, convenient skiing, parks, lakes, golf, and excellent schools and universities. We are located in the beautiful southern tier of Western New York next door to a progressive regional referral center which is family friendly. Our friendly, safe, family-oriented community has a diversified economy and offers pleasant small city living, numerous cultural and community activities, convenient skiing, parks, lakes, golf, and excellent schools and universities. We are located in the beautiful southern tier of Western New York next door to a progressive regional referral center which is family friendly. We offer a guarantee plus bonus, leading to partnership within two years. Please send CV to: Karen Voorhees, Oleam Medical Group, 553 Main Street, Oleam, NY 14765. 716-375-5100.

THE GEISINGER SYSTEM OF HEALTH CARE — is seeking BC/BE Family Practice Physicians to join its growing multi-institutional organization. Openings range among a teaching hospital in Danville, Pennsylvania, to multispecialty offices in Lewistown, Lock Haven and State College, Pennsylvania. Opportunities for part-time practice are available. For additional information or to arrange for a visit, please contact: Dr. Jonathan F. H. Van Nelle, Recruitment Department, Geisinger, Physician Recruitment Department FP-CG, 100 North Academy Avenue, Danville, PA 17822-3024 or call: 800-845-7112. EOE M/F/H/V.

WESTFIELD, MASSACHUSETTS — Entrepreneurial Family Practitioners or IM/Peds sought for satellite clinic. No OB. Call 1:1 competitive salary plus production. Wonderful quality of life, excellent practice potential. Confidential replies to: Christine Ross, RN, 800-776-5776, or fax responses to: 314-863-1327.

ASSOCIATE MEDICAL DIRECTOR Director of Occupational Medicine for 6000 employee corporation retiring within two years and ready to train successor. Should be B/C or B/E in FP or OM. Must enjoy clinical work and desire to learn administrative aspects of Occupational Medicine state-of-the-art paternalistic program. Excellent compensation package. Call: Patty Van Gulick, SWIN, Inc., 800-634-0837 or fax CV to: 201-746-0414.

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COMMUNITY HEALTH CENTER — Seeking Family Practitioner or Internist to join group committed to providing high quality primary care. Outstanding quality of life in progressive semi-rural area of West Virginia ninety minutes from DC/Baltimore. Competitive compensation package. Loan forgiveness and relocation assistance available. Contact: Tina Burns 304-263-4956, Shandonach Community Health Center, PO Box 3236, Martinsburg, WV 25401.


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KENTUCKY — Share the good life! Join single specialty Family Physician group seeking associate/partner. Three Rivers Medical Center located in Louisa, Kentucky, offers variety of outdoor recreation combined with small town atmosphere. Excellent practice opportunity. Call: Jerry Weissman, Community Health Systems, Inc., 800-367-6813 or fax CV to: 615-373-3095.

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ILLINOIS — SAINT LOUIS SUBURBAN AREA — Step into a dynamic primary care group composed of two Family Practitioners and five Internists. Service population of 200,000. Competitive compensation and benefits plus opportunity for partnership with very little investment. Alton, Illinois, a community of 30,000 located on the Mississippi River, offers excellent schools and a quality lifestyle. Contact: Sam Willett, Resource Factor, Inc., 800-737-6872, extension 3499, or fax to: 502-580-1727.

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FACULTY POSITION — KANSAS CITY — Baptist Medical Center In Kansas City, a well-established, highly successful and progressive community program has a full-time faculty position for an experienced board certified Family Practitioner. Four years of clinical experience is preferred. Responsibilities include: supervising residents in our model unit, attending on inpatient rounds every fourth week, and approximately 40% direct patient care time. OB is optional, call every fourth week. As usual, we have a full complement of 24 excellent residents. We are known for our quality, friendly atmosphere and participative management style. Salary and benefits are competitive. The metropolitan area of Kansas City, Missouri, with over 1.5 million people offers very affordable housing, excellent schools and universities, many cultural amenities, major league sports and a very diversified economic base. Call today — or Fax your CV to: Larry Rues, MD, Program Director, Goppert Family Care Center, 6601 Rockhill Road, Kansas City, MO 64131. Phone: 816-276-7650, Fax: 816-926-2274.

ST. LOUIS — Premier group is seeking BC/BE physicians in family practice. This is an excellent opportunity for the physician who wants to concentrate on patients, not paperwork. Excellent salary, bonus, good call schedule, paid malpractice, vacation, CME and an outstanding 401K. Send CV to: Rick Kias, Group Health Plan, 940 West Port Plaza, St. Louis, MO 63146 or Call 800-743-3901.

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FAMILY PRACTICE — BC Family Practitioners needed for various satellite locations of 84-physician multispecialty group at Dubuque, Iowa. Practices available in Iowa, Illinois, and Wisconsin. Community sizes from 6,000 to 60,000. Practices have two to four partners. OB optional. Physicians own and manage clinic as well as an HMO. Outstanding family lifestyle, excellent income guarantee, complete benefits and ownership eligibility. Call or send CV to: Denis Albright, Medical Associates Clinic, 1000 Langworthy, Dubuque, IA 52001. 800-648-6868.

IOWA — A FAMILY PHYSICIAN'S FAMILY HAVEN — Bring your family to a safe, wholesome area rich with leisure, cultural and educational opportunities. We are in need of BC/BE Family Physicians to join our growing PhD of primary care physicians. Highly competitive salary and compensation package. Practice patient-oriented medicine in a group concerned with your quality of life. Send CV to: Theresa Alberts, Recruiting Specialist, 855 A Avenue NE, Cedar Rapids, IA 52402. Telephone: 319-366-3400.

SOUTHEAST MISSOURI — Excellent opportunity for BC/BE Family Practitioner to establish primary care practice located 90 miles southwest of St. Louis, Missouri in Pilot Knob, Missouri. Rural location within minutes of surrounding lakes and Mark Twain National Forest. Competitive compensation offering choice of full employment or income guarantee. Fully staffed office with clinic subspecialty support. Both practice and hospital sponsored by the SSM Health Care System. For more details, please contact: SSM Physician Recruitment at 800-841-3674.

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One in three adults say they occasionally have trouble sleeping. Now you can help with...
More sleep, better sleep, through the night

AMBIEN™
(ZOLPIDEM TARTRATE)
5-MG & 10-MG TABLETS

©1994 Searle
From a unique class of non-benzodiazepine sleep agents

More sleep
Total sleep time significantly increased compared with placebo. Patients fall asleep quickly; generally within 20 to 30 minutes.2,4

Better sleep
Awakenings were reduced, compared to placebo.

Through the night
No evidence of increased wakefulness during the last third of the night. Normal sleep stages are generally preserved2 (clinical significance unknown).

Mean percent of time in each sleep stage1

<table>
<thead>
<tr>
<th></th>
<th>Stage 1</th>
<th>Stage 2</th>
<th>Stage 3 &amp; 4</th>
<th>REM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Normal</td>
<td>7.8%</td>
<td></td>
<td>19.1%</td>
<td>16.5%</td>
</tr>
<tr>
<td>AMBIEN</td>
<td>6.8%</td>
<td></td>
<td>21.1%</td>
<td>15.6%</td>
</tr>
</tbody>
</table>

In this multicenter, double-blind, randomized, controlled study of 631 healthy volunteers, no significant differences were found between the durations of sleep stages.

Short half-life
Mean 2.5-hour half-life, with no active metabolites.

With no objective evidence of tolerance or rebound insomnia
In studies of up to 35 consecutive nights at recommended doses.2,3

Favorable safety and tolerability profile
Adverse events with dosages of ≤ 10 mg that were statistically significant vs placebo

<table>
<thead>
<tr>
<th></th>
<th>Short-term: ≤10 nights</th>
<th>Long-term: 28 to 35 nights</th>
</tr>
</thead>
<tbody>
<tr>
<td>drowsiness</td>
<td>2%</td>
<td>5%</td>
</tr>
<tr>
<td>dizziness</td>
<td>1%</td>
<td>drugged</td>
</tr>
<tr>
<td>diarrhea</td>
<td>1%</td>
<td>feelings 3%</td>
</tr>
</tbody>
</table>

Recommended dosage
For adults: one 10-mg tablet Patients should take AMBIEN right before going to bed and when ready for sleep.
For elderly/debilitated patients: one 5-mg tablet

AMBIEIN is indicated for the short-term treatment of insomnia. Prescriptions should not exceed a 1-month supply. Hypnotics should generally be limited to 7 to 10 days of use. Reevaluation of the patient is recommended if they are taken for more than 2 to 3 weeks.
In patients with hepatic dysfunction, treatment should be initiated with a 5-mg dose and patients closely monitored.

AMBIEIN (ZOLPIDEM TARTRATE) 5-MG & 10-MG TABLETS
MORE SLEEP, BETTER SLEEP, THROUGH THE NIGHT
vs placebo
BRIEF SUMMARY

INDICATIONS AND USAGE
Ambien (zolpidem tartrate) is indicated for the short-term treatment of insomnia characterized by trouble falling or staying asleep. It should not be prescribed in quantities exceeding a 1-month supply to any one patient. The condition of insomnia should be diagnosed before zolpidem is prescribed, and it should not be prescribed for a patient unless the diagnosis of insomnia is confirmed by a careful history taken before treatment is initiated. Zolpidem is not a drug of choice to treat geriatric patients with insomnia.

CONTRAINDICATIONS
None known.

WARNINGS
Since sleep disturbances may be the presenting manifestation of an underlying physical or psychiatric disorder, symptoms should be carefully evaluated before a hypnotic is prescribed. Zolpidem is not indicated for sleep walking.

Since sedative-hypnotic drugs impair mental and physical abilities such as driving, operating machinery, and potentially hazardous activities requiring complete mental alertness, patients should be warned of the risk of impairment of these functions. Zolpidem should be taken at bedtime, and the patient should be advised not to drive or operate machinery until they are sure they are tolerant to the effects of the drug. Zolpidem should not be used concomitantly with alcohol.

100 mg: 10 capsules.

In addition to the dosage recommended, the dosage may be increased to 10 mg if, in the opinion of the physician, higher doses are required to achieve therapeutic benefit.

Zolpidem should be taken at bedtime, and the patient should be advised not to drive or operate machinery until they are sure they are tolerant to the effects of the drug. Zolpidem should not be used concomitantly with alcohol.

ADVERSE REACTIONS

Hypersensitivity:

None known.

Contraindications:

None known.

The most common adverse reactions associated with the use of zolpidem are sedation, sleepwalking, and daytime drowsiness. Zolpidem should be taken at bedtime, and the patient should be advised not to drive or operate machinery until they are sure they are tolerant to the effects of the drug. Zolpidem should not be used concomitantly with alcohol.

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