CLASSIFIED ADVERTISING

Classified advertising orders, correspondence and payments should be directed to: JABFP, Classified Advertising, 1440 Main Street, Waltham, MA 02154.

Classified advertisements placed with JABFP are restricted to physician recruitment, faculty positions, CME courses/seminars, and practices for sale. All ads must relate to the medical field and are subject to approval.

Please refer to the schedule below for closing dates. Classified rate is $1.40 per word (minimum charge of $75.00 per ad insertion) and $95.00 per column inch for classified display ads. Prepayment in full is required with all classified advertising. We accept American Express, VISA, or MasterCard. Confidential reply boxes are an additional $10.00 per insertion. Responses are sent directly every Tuesday and Thursday and the box will remain open for three months.

All advertisements for employment must be nondiscriminatory and comply with all applicable laws and regulations. Ads that discriminate against applicants based on sex, age, race, religion, marital status or physical handicap will not be accepted.

NOTE: Our classified advertisements are all set in the same typeface and format. All ads are highlighted by geographic territory.

For more information please call (800) 635-6991 (outside MA), (617) 893-3800 (in MA). Fax # (617) 893-5003.

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MIDWEST

METROPOLITAN ST. LOUIS — Board eligible or board certified Family Practitioner needed to join established two person practice. Practice location is in a suburban Illinois community 20 miles from St. Louis. Excellent salary and benefits. Send CV to: Linda Tucker, c/o Illini Family Medicine, 980 South 59th Street, Belleville, IL 62223.

FAMILY MEDICINE: — Unique opportunity to blend an active clinical practice with teaching responsibilities in a new family medicine program. Our clinic is a well-established community clinic with a 15 year history of serving the community providing the full range of family medicine. St. Paul is a progressive medical community that is very family medicine friendly. Responsibilities would include outpatient care, inpatient care and teaching residents. Obstetrics desired. Very competitive salary and benefit package commensurate with experience. Please send curriculum vitae to Dr. Tim Rumsey or Dr. Kally Macken. United Family Health Center/HealthSpan. Family Medicine Residency. 545 West 7th Street. St. Paul, MN 55102. Phone (612) 293-9199. Immediate openings available.

HOSPITAL-SPONSORED PRIMARY CARE NETWORK — 26 provider network with aggressive expansion plans located along the Lake Michigan shoreline in Western Michigan. Family practice physicians needed at multiple sites, with long-term employment package, continuing medical education, incentive compensation program, relocation and expenses. Interested candidates should contact Mary Nisbet at Mercy Hospital. (616) 739-3655.

ACADEMIC FAMILY PRACTICE FELLOWSHIP POSITION — The Department of Family & Community Medicine at the University of Missouri-Columbia is accepting applications for positions in our two-year Academic Family Practice Fellowship to start in the summer of 1994. Since 1991, 37 family physicians have completed fellowship training, over 85% are in full-time academia. The fellowship emphasizes acquisition of knowledge and skills in the areas of research, teaching, patient care, administration, and leadership. Fellows have the opportunity to earn an M.S.P.H. A geriatrics track is available that leads to eligibility for a certificate of added qualifications. Tracks in sports medicine and health policy are also available. Send or fax resume to Robert L. Blake, Jr., M.D., M222 Medical Sciences Building, Family & Community Medicine, University of Missouri, School of Medicine, Columbia, Missouri 65212. Phone: (314) 882-7683. Fax: (314) 882-9095. The University of Missouri-Columbia complies with the guidelines of the Americans With Disabilities Act of 1990. If your have special needs as addressed by the Americans With Disabilities Act and need assistance with this or any portion of the recruitment process, notify Dr. Blake at the

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NORTHEAST

NEW ENGLAND — Live in most beautiful region of the country and leave big city hassles. Easy commute to city life. Assume an immediate patient load of 1500-2000 patients and help build a family practice department your way. Exceptional salary, benefits and sign-on bonus incentives. Excellent call schedule. This is a wonderful place to raise your children and enjoy skiing, Tanglewood concerts, Broadway summer theatre and more. Ann Breiten­ner, Breitner, Clark and Hall 800-858-4225.

NEW ENGLAND — Booming area near Boston seeks FP who does OB. Strong FP department and support from the hospital. Young families moving to the area. Hospital boasts 85% occupancy rate. Great place to raise your kids. Close to city, beaches and skiing. Excellent compensation structure. Ann Breiten­ner, Breitner, Clark and Hall 800-858-4225.

NEW ENGLAND — Massachusetts Oceanside 400-bed hospital is expanding FP department. Join the hospital staff or choose a group practice. Hospital has enjoyed financial success. Excellent salary and benefits. Beautiful estate homes at reasonable prices. Commuting distance to Cape Cod, Boston and Providence. Ann Breiten­ner, Breitner, Clark and Hall 800-858-4225.

ASSOCIATE DIRECTOR — Family Practice Residency Program — Fully accredited — 16 residents. Balance of teaching, patient care, research and scholarly activities. Community hospital with mission of compassion and caring. Two private practice training sites. Competitive salary and benefit package including: 20 days vacation, 10 days CME, 10 paid holidays, $3,000 CME allowance, faculty development funds, health, dental, life and malpractice insurance. Young dynamic company. Contact Raymond S. Buch, M.D., Program Director, Sacred Heart Hospital, Allentown, PA. 215-776-4888.

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PACIFIC

FAMILY PRACTICE — Premier multispecialty group near Portland. Oregon has two excellent opportunities for BC/BE family practitioners. Join one of two satellite clinics in which FPs and PAs currently practice. Superb lifestyle, abundant recreational opportunities, and generous benefits package. Send CV to: Karen Stanton, c/o The Vancouver Clinic, 700 NE 87th Ave., Vancouver, WA 98664.
WASHINGTON — Family Practitioners wanted for creation of a Non-obstetrical Family Practice Department. Prominent, 100-physician, multi-specialty clinic with a significant interest in expanding primary care. Ideal opportunity to contribute new creative ideas in an interesting environment. Guaranteed salary and partnership track available. Excellent benefit package. Abundant four-season recreational opportunities in family-oriented community. Send C.V. to William Danke, M.D., P.O. Box 489, Wenatchee, WA 98807.

TACOMA FAMILY MEDICINE (TFM) — Family Practice Residency Program is seeking to replace outgoing Program Director. TFM is a fifteen-year-old family practice residency program that is affiliated with the University of Washington, Department of Family Medicine and Family Medicine Residency Network Programs that is recognized nationally for its history of training physicians for rural and underserved practice.

The residency is a 6-6-6 program, based at Tacoma General Hospital and Mary Bridge Children's Hospital (489 bed facility) and is sponsored by MultiCare Medical Center. TFM also offers a Fellowship in rural Family Medicine, established in 1989, which provides training for six fellows. In addition, TFM has just launched a new satellite program (2-2-2), Puyallup Valley Family Practice Residency which is also sponsored by Good Samaritan Hospital in Puyallup, Washington. All programs are community-based and provide the only residency training in their respective communities. The core group of faculty is composed of eight family physicians, three internists, four OB/Gyn's, one pediatrician, and one behavioral scientist.

Tacoma is a medium-sized city, located on the beautiful Puget Sound, and offers a myriad of recreational and cultural opportunities. The close proximity of Mt. Rainier and the Olympic National Park systems offer outstanding outdoor recreation.

The successful candidate must be a residency trained family physician with a minimum of two years practice experience, board certification by the ABFP, and demonstrated skills in leadership and teaching. OB experience required. We seek an energetic leader who shares our vision of family practice, and is committed to our mission of training physicians for rural and underserved practice. Salary is attractive and commensurate with experience and training, and supplemented by a competitive benefit package. Faculty appointment with the Department of Family Medicine, University of Washington granted based on experience. We are an equal opportunity employer. Please respond with letter of interest and C.V. to: David A. Acosta, M.D., Associate Director, Tacoma Family Medicine, Family Practice Residency Program, 521 South K Street, Tacoma, Washington 98405-4272.

SOUTHERN EXPOSURE

Knoxville, Tennessee — one of the South’s most livable cities. Scenic Knoxville offers the hospitality and tradition of a historic riverfront community as well as the culture and diversity of a university town. Beautiful lakes, mountains, and four temperate seasons make this city of 350,000 a recreation attraction as well. 531-bed JCAH hospital provides practice support for Family Practice M.D.s. Six positions available in ’94. For more information on a confidential basis, contact Mr. Gerry Chapman, St. Mary’s Medical Center, 900 East Oak Hill Avenue, Knoxville, TN 37917. (615) 545-6579.

SOUTHEAST

CHARLOTTESVILLE, VIRGINIA — Excellent opportunity for BC/BE family physician to join established group practice. Pleasant, well-equipped office. Superb community hospital. No obstetrics. Excellent university and school system. 30 Mins. to Shenandoah National Park and other abundant recreational opportunities. Send CV to Ernest Pugh, MD, 3025 Berkmar Dr., Charlottesville, VA 22901.

SOUTH CAROLINA — The Department of Family Medicine at the Medical University of South Carolina is in the process of supplementing its faculty with several well qualified family physicians to provide patient care in the metropolitan Charleston, South Carolina area.

Faculty positions are available in a variety of practice sites, including rural private practice, urban private practice and university-based ambulatory practice settings. All sites are equipped with a complete, computerized medical record that issues reminders for preventive health care. In addition to patient care, each faculty member will have a designated percentage of time for teaching medical students and residents.

An attractive package of benefits with salaries comparable to those available in the best private practice settings is being offered. Interested family physicians should contact Clevie Hutton, M.D., Chairman, Department of Family Medicine, Medical University of South Carolina, 171 Ashley Avenue, Charleston, SC 29425, 803-792-2383.

KENTUCKY

The University of Kentucky Physician Placement Service currently has over 50 positions listed for Family Practice Physicians. These openings are located throughout Kentucky and represent practice sites in urban, suburban and rural parts of the Commonwealth. Various types of opportunities are listed including partnerships, multi-specialty groups, salaried positions, locum tenens, solo practice, income guarantees/loan repayment. Don Buecker or Beth Shedd at 1-800-0658 or (606) 233-6842. FAX (606) 258-1043. University of Kentucky — Physician Placement Service, 202 HSC, Lexington, KY 40536-0232.
President, Fort Wayne Medical Education Program
Director, Family Practice Residency

Due to the scheduled retirement of our current Director, an exceptional opportunity is available to join the largest Family Practice Residency Program in the State of Indiana. Established in 1971, our community based program provides for rotation at three major hospitals with a total of more than 1200 beds. Our family practice center is one of the finest in the state with over 20,000 patient visits annually. Five full time and four part time faculty members as well as 175 volunteer faculty provide a dynamic academically based program. We accept eight residents per year into the family practice residency program with an additional four per year in our transitional residency program. With an affiliation with I.U. School of Medicine, our program offers an extremely challenging and rewarding educational and clinical experience. The chosen candidate for this position will be responsible for graduate and undergraduate family medicine activities as well as continuing medical education.

With a metropolitan population of over 325,000, Fort Wayne is in the midst of America’s heartland and was recently awarded Most Livable City and All American City status. Four season recreation is readily available with its numerous area lakes and parks. Cultural, educational, and sports activities abound with our philharmonic, civic theater, art museum, five university/college level institutions, and sporting events including an NHL hockey team, CBA basketball team, and a midwest league baseball team.

Candidates must be board certified in clinical ability and possess a license in the State of Indiana. Previous teaching, administrative, and clinical experience is preferred with knowledge of curriculum development and evaluations.

We offer a competitive salary and benefit package. Please send your letter of interest and curriculum vitae, to be received no later than 12/31/93, to:

Chairman, Search and Screen Committee
Fort Wayne Medical Education Program
2448 Lake Ave. • Fort Wayne, Indiana 46805
219-422-6573
EOE m/f/d/v

Associate Director
Family Practice Residency

The largest family practice residency program in the State of Indiana is currently searching for an individual to replace our current Associate Director, who is retiring. Our community based program, in existence since 1971, provides for rotations at three major hospitals with a total of more than 1200 beds. With five full time and four part time faculty members and 175 volunteer faculty, we provide a dynamic academically based program for eight new residents per year as well as four residents per year in our transitional residency program. With an affiliation with I.U. School of Medicine, our program offers an extremely challenging and rewarding educational and clinical experience.

With a metropolitan population of over 325,000, the Fort Wayne area offers a variety of cultural, educational, and sporting events. Four season recreation is readily available with its numerous area lakes and parks. Our philharmonic, civic theater, art museum and variety of professional sports teams offer many options for social activities. Five University/College Institutions are available for continuing education needs.

Candidates must be board certified in family practice and eligible for licensure in the State of Indiana. Previous teaching, administrative, and clinical experience is preferred with knowledge of curriculum development and evaluations.

We offer a competitive salary and benefit package. Please send your letter of interest and curriculum vitae, to be received no later than 12/31/93, to:

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We are delighted that all ten of our Pisacano Scholars have received letters just like this one. Each letter adds public confirmation and support to the vision that Dr. Pisacano started with over 25 years ago.

These letters further complement the efforts of the Foundation and the 300 volunteer ABFP certified physicians who have interviewed students across the U.S. Most importantly, it highlights the scholars' achievements and continues to acknowledge that the specialty of Family Practice is desperately needed to provide affordable health care to all people.

In continuing the work that Dr. Pisacano started, we are proud to announce that applications for the 1994 Pisacano Scholars program are available at all AAMC medical schools. We encourage all third- and fourth-year medical students committed to Family Practice to apply. The deadline for applications to be received in the Nicholas J. Pisacano, M.D. Memorial Foundation, Inc. office is March 1, 1994.

We invite all ABFP certified physicians who are interested in becoming part of the Foundation's effort, to contact Robert J. Cattoi, Executive Director, 606-269-5626, Ext. 248.
If you're like most physicians, you've been relying on journals like *The New England Journal of Medicine* for years to locate the best practice opportunities. Now, learn about career openings by phone, too -- 24 hours a day, 7 days a week. Introducing the National TeleAccess Network, a revolutionary new service that is:

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Drug Interactions: Catecholamine-depleting drugs may have additive effects when given with β-blockers. Observe patients treated with both agents closely for evidence of masked bradycardia or hypotension which may present as vasomotor, presyncope, or orthostatic changes in blood pressure without compensatory tachycardia. Exaggerated hypertensive responses have been reported from use of β-blockers and anticholinergic drugs with anticholinergic stimulants, including MAO inhibitors, tricyclic antidepressants, antihistamines, and some anesthetics. 

Carcinogenesis, Mutagenesis, Impairment of Fertility: Chronic oral toxicity studies in rats and mice, at doses 15 times the maximum recommended (80 mg/kg) human dose, did not produce carcinogenic potential for SECTRAL. Using the carcinogenic potential in the Ames Test, no significant impact on reproductive performance or fertility was found in rats following SECTRAL or diazetolol doses of up to 240 or 1000 mg/kg, respectively. Pregnancy: Teratogenic Effects: Pregnancy Category B: No teratogenic effects were seen in rat or rabbit reproduction studies utilizing SECTRAL doses that were, respectively, approximately 31.5 and 6.8 times the maximum recommended human dose. At these doses, no fetal abnormalities were seen in either species. Adverse REACTIONS: SECTRAL is well tolerated in properly selected patients. Most adverse effects have been mild, not required therapy discontinuation, and disappeared as treatment was continued. The incidence of treatment-related side effects (volunteered and elicited) derived from controlled clinical trials in patients with hyperactive ventricular arrhythmias, angina, and arrhythmia follows. Numbers represent percentage incidence for SECTRAL (N=132) versus placebo (N=314), respectively.

Peripheral Vascular Disease: In up to 2% of patients, ACE-inhibitor cardiomyopathy has been reported. Drug-induced systemic hypertension may be reversed by cautious reduction of dosage or discontinuation of drug. 

Pregnancy: In up to 2% of patients, blood pressure may rise due to compensatory reflex vasoconstriction. 