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All advertisements for employment must be nondiscriminatory and comply with all applicable laws and regulations. Ads that discriminate against applicants based on sex, age, race, religion, marital status or physical handicap will not be accepted.

NOTE: Our classified advertisements are all set in the same typeface and format. All ads are highlighted by geographic territory.

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<i>Issue Date</i>	<i>Closing Date</i>	<i>Issue Date</i>	<i>Closing Date</i>
July-August	June 1, 1993	September-October	August 2, 1993
November-December	October 1, 1993	January-February	December 1, 1993

MIDWEST

CENTRAL MINNESOTA — Join a multi-specialty practice which includes three orthopedic surgeons. Outstanding compensation, lakes region. Call 1-800-967-2711 or send C.V. to Delacore, 101 Park Place, Hutchinson, MN 55350, or fax (612) 587-7252.

CHAIRPERSON, DEPARTMENT OF FAMILY MEDICINE — The Northeastern Ohio Universities College of Medicine (NEOUCOM) is a medical school with a mission to educate and graduate fully-qualified physicians capable of entering any field of specialization while being specifically oriented to the principles and practices of primary care, especially family medicine. The College seeks an exceptional physician/educator to become Chairperson, Department of Family Medicine. NEOUCOM is in consortium with The University of Akron, Kent State University, and Youngstown State University, in association with seven major and 10 limited teaching hospitals (a total of 6,000+ beds) in Northeastern Ohio. A modern administrative and basic medical sciences campus is located in Rootstown, OH, central to the major teaching hospitals in Akron, Canton, and Youngstown. Candidates should hold the Doctor of Medicine degree; be certified by the American Board of Family Practice; be qualified for a senior-level faculty appointment; have experience with undergraduate and graduate family medicine education; and appreciate the role of community hospitals for clinical instruction with practicing physicians as full-time and part-time faculty. To receive full consideration, nominations and expressions of interest should be sent in confidence by July 31, 1993, to: Ralph E. Berggren, M.D., Chairman, Search Committee, Vice President for Academic Affairs & Executive Associate Dean, Northeastern Ohio Universities College of Medicine, PO Box 95, Rootstown, OH 44272. NEOUCOM is an affirmative action, equal opportunity employer.

NORTHEAST

NEW HAMPSHIRE — FAMILY PRACTICE — Opportunity is available with the affiliated practices of Monadnock Community Hospital in Peterborough, NH. These satellite FP offices handle the primary care and non-urgent care needs of the area. Continuity of care is an essential part of these practices. Weekday office hours.

Located in the beautiful Southern Tier of New Hampshire — quaint New England villages and picturesque landscape. Area offers a slow-paced lifestyle with easy access to the larger metro area of Boston (80 miles). For additional information, contact Denise Johnson, Spectrum Emergency Care, 1-800-325-3982, ext. 3017.

PACIFIC

FAMILY PRACTICE — Premier multispecialty group near Portland, Oregon has two excellent opportunities for BC/BE family practitioners. Join one of two satellite clinics in which FPs and PAs currently practice. Superb lifestyle, abundant recreational opportunities, and generous benefits package. Send CV to: Karen Stanton, c/o The Vancouver Clinic, 700 NE 87th Ave., Vancouver, WA 98664.

SOUTHEAST

PGY II POSITION — PGY II Position available at the oldest community hospital Family Practice Residency Program in Florida. LCME/AOA approved medical school graduates with first year PGY I FP or equivalent training in ACGME/AOA accredited program preferred. Particularly strong obstetrical, procedural, and sports medicine experiences. Send letter and CV to R. Branoff, M.D., Halifax Medical Center, PO Box 2830, Daytona Beach, Florida 32120-2830, (904) 254-4167.

CENTRAL VIRGINIA — Excellent opportunity for BC/BE family physician to join established group practice of four physicians in Charlottesville. Pleasant, well-equipped office. Superb community hospital. No obstetrics. Excellent university and school system. 30 mins. to Shenandoah National Park and other abundant recreational opportunities. Send CV to John Carpenter, MD, 3025 Berkmar Drive, Charlottesville, VA 22901 or call 1-800-525-9130.

NORTHERN VIRGINIA — BC Family Practitioner needed to join 2 BC FPs. Our practice includes an active hospital practice, Pediatrics, no OB. It is located 30 miles from Washington, D.C. Manassas is also close to country recreation. Full or part time. Gary DeRosa, MD, 9303 Forest Point Circle, Manassas, VA 22110; (703) 368-4300.

FAMILY PRACTICE — ALABAMA, ARIZONA, CALIFORNIA, CONNECTICUT, FLORIDA, GEORGIA, KENTUCKY, LOUISIANA, MAINE, MARYLAND, MISSISSIPPI, MISSOURI, NEW HAMPSHIRE, NORTH CAROLINA, OHIO, OKLAHOMA, SOUTH CAROLINA, TENNESSEE, TEXAS, VIRGINIA. We have more than 50 openings for BC/BE Family Practice physicians in solo, partnership, group, clinic or HMO positions in urban, suburban and rural communities. Send CV in confidence to **PHYSICIAN PLACEMENT SERVICE OF AMERICA**, 330 FRANKLIN RD., BOX 897, BRENTWOOD, TN 37024-0897 or call Margaret Fite at (800) 859-7421.

CLINICAL FACULTY — In the Heart of America, Health Midwest, a multi-hospital system in Kansas City, Missouri is actively recruiting Family Practice Faculty members to the Goppert Family Care Center, located in Kansas City, Missouri. Two faculty members who do OB are needed. Candidates must hold M.D. degrees, be Board Certified in Family Medicine and possess a strong clinical background.

A comfortable lifestyle with affordable housing in an area of rolling hills with four seasons, excellent schools, universities, four star restaurants, cultural amenities and major league sporting events awaits you in Kansas City, the City of Fountains.

Please send a curriculum vitae to Marcia Cordell, Vice President, Physician Recruitment, 2316 E. Meyer Boulevard, Kansas City, Missouri 64132.

Henry Ford Medical Group

Family Practice Clinician/Teacher (ABFP) position created by new Detroit inner-city residency training site and expansion of Henry Ford Family Practice Program.

Offers model urban family practice center, modern community hospital, committed faculty partners, academic and clinical foundation of leading health care system, progressive practice and curriculum, and community-oriented primary care. Academic affiliation with Case Western Reserve University.

Practice includes obstetrics, resident and student teaching, and opportunities for professional development and/or research. Excellent salary and benefits. Interested applicants should send curriculum vitae to:

Susan Schooley, M.D.
Department of
Family Practice
24725 East Jefferson
St. Clair Shores, MI 48080
(313) 774-7911
(313) 771-0730 FAX

An equal opportunity employer

East

CAROLINAS NO CALL! - Out-patient opportunity ninety minutes from the Coast. There are sixteen golf courses and a big, beautiful recreational lake within a half hour. A wonderful blend of city amenities and small town values. You must be a U.S. graduate and board eligible or certified to apply. For more information, please call Bill Selvey at (800) 347-7987, ext. #1-187. Or send your CV to Bill's attention at Harris Kovacs Alderman, 4170 Ashford Dunwoody Road, Suite 500, Atlanta, GA 30319.

Southwest

IT'S YOURS! - Existing practice netting \$200,000 after expenses at **NO COST TO YOU!** School loan pay back program available. Fixed MRI & CT Scanner. Just completed \$3.9 million renovation. Specialists Orthopaedics - Pathology. 4-A school produced two of the top four debaters in the nation. \$150,000 buys nicest homes and lake living. Tumbling/gymnastics team has toured Germany and New Zealand. I've personally visited the community. Call David M. Reeves at (800) 677-7987 Ext. #3-087 or fax your C.V. to (214) 518-2676.



MEDICAL SEARCH CONSULTANTS

300

Opportunities Coast-to-Coast 1-800-347-7987

East

CAROLINA'S METRO - Family Practice Group - work in a stunning hospital with a 5,000 S.F. office next door. Schools rated #3 by Rand McNally. Minimum six figure salary guarantee. 1100 bed hospital system. 2 major universities in town and 5 nearby. Call Joe Woods at 800-347-7987, ext. # 3-103.

Southwest

SOUTHWEST REGION - Live in an affluent suburb of one of the most exciting cities in the U.S. Only 30 minutes north of downtown Dallas. The community is the 2nd fastest growing county in the U.S. Beautiful, affordable housing with an average age of 27 and income of \$49,000. Newly-renovated, 270-bed state-of-the-art hospital offers a \$240,000 collections guarantee, free rent the first year, 1:3 coverage, and new office space. DFW International Airport only 30 minutes away. Call David Townsend at 800-677-7987, ext. #2-331.

Sectral[®] 200 mg 400 mg CAPSULES acebutolol HCl

The Only Cardioselective Beta Blocker
Indicated for PVC Control

Usual starting dose	200 mg BID
Optimal PVC response	600 mg to 1200 mg per day
Use in elderly	400 mg to 800 mg per day Doses above 800 mg per day should be avoided

(SECTRAL - Brief Summary of prescribing Information.)

CONTRAINDICATIONS: SECTRAL is contraindicated in: 1) persistently severe bradycardia; 2) second- and third-degree heart block; 3) overt cardiac failure; 4) cardiogenic shock (See WARNINGS).

WARNINGS: Cardiac Failure: Sympathetic stimulation may be essential for support of circulation in patients with diminished myocardial contractility, and inhibition by β -adrenergic receptor blockade may precipitate more severe failure. Although β -blockers should be avoided in overt cardiac failure, SECTRAL can be used cautiously when heart failure is controlled with digitalis and/or diuretics. Digitalis and SECTRAL impair AV conduction. Withdraw SECTRAL if cardiac failure persists.

In Patients Without a History of Cardiac Failure: In patients with aortic or mitral valve disease or compromised left ventricular function, continued depression of the myocardium with β -blockers over time may lead to cardiac failure. Digitalize patients at first signs of failure, and/or give a diuretic and observe closely. Withdraw SECTRAL if cardiac failure persists.

Exacerbation of Ischemic Heart Disease Following Abrupt Withdrawal: Abrupt discontinuation of some β -blockers in coronary artery disease patients may exacerbate angina; in some cases, myocardial infarction and death have been reported. Caution such patients against interruption of therapy without a physician's advice. Even in the absence of overt ischemic heart disease, withdraw SECTRAL gradually over a period of about two weeks; observe carefully and advise patients to minimize physical activity during this time (if desired, patients may be transferred directly to comparable doses of an alternative β -blocker without interruption of β -blocking therapy). If exacerbation of angina occurs, restart full-dose anti-anginal therapy immediately and hospitalize patient until stabilized.

Peripheral Vascular Disease: β -antagonists reduce cardiac output and can precipitate/aggravate arterial insufficiency in patients with peripheral or mesenteric vascular disease. Exercise caution and observe such patients closely for progression of arterial obstruction.

Bronchospastic Diseases: Patients with Bronchospastic Disease Should, in General, Not Receive a β -Blocker. Because of its relative β_1 -selectivity, low doses of SECTRAL may be used cautiously in such patients who do not respond to, or cannot tolerate, alternative treatment.

Since β_1 -selectivity is not absolute and is dose-dependent, use lowest possible dose of SECTRAL initially, preferably in divided doses. Make bronchodilator, e.g., theophylline, or a β_2 -stimulant, available in advance with instructions for use.

Anesthesia and Major Surgery: The necessity/desirability of withdrawing β -blockers prior to major surgery is controversial; the heart's impaired ability to respond to β -adrenergically mediated reflex stimuli may enhance the risk of excessive myocardial depression during general anesthesia. Difficulty in restarting and maintaining the heartbeat also has been reported with β -blockers. If treatment is continued, take special care when using anesthetics that depress the myocardium; use lowest possible SECTRAL dose. SECTRAL, like other β -blockers, is a competitive inhibitor of β -receptor agonists, so its effects can be reversed by cautious administration of such agents (e.g., dobutamine or isoproterenol). Symptoms of excessive vagal tone (e.g., profound bradycardia, hypotension) may be corrected with atropine.

Diabetes and Hypoglycemia: β -blockers may potentiate insulin-induced hypoglycemia and mask some symptoms such as tachycardia; dizziness and sweating are usually not significantly affected. Warn diabetics of possible masked hypoglycemia.

Thyrotoxicosis: β -adrenergic blockade may mask some clinical signs (tachycardia) of hyperthyroidism. Abrupt withdrawal of SECTRAL may precipitate a thyroid storm in patients suspected of developing thyrotoxicosis.

PRECAUTIONS: Impaired Renal or Hepatic Function: While there are no U.S. studies, foreign published experience shows that acebutolol has been used successfully in chronic renal insufficiency. Acebutolol is excreted via the GI tract, but the active metabolite, diacetolol, is eliminated mainly by the kidney. A linear relationship exists between renal clearance of diacetolol and creatinine clearance (Cl_{cr}); reduce daily dose of acebutolol by 50% when Cl_{cr} is less than 50 mL/min and by 75% when it is less than 25 mL/min. Use cautiously in patients with impaired hepatic function.

SECTRAL has been used successfully and without problems in elderly patients in U.S. clinical trials without specific dosage adjustment. However, in the elderly, lower maintenance doses may be required because bioavailability of SECTRAL and its metabolite are approximately doubled.

Information for Patients: Warn patients, especially those with evidence of coronary artery disease, against interruption or discontinuation of SECTRAL without physician supervision. Although cardiac failure rarely occurs in properly selected patients, advise patients to consult a physician if signs or symptoms suggestive of impending CHF, or unexplained respiratory symptoms, develop.

Warn patients of possible severe hypertensive reactions from concomitant use of α -adrenergic stimulants, e.g., nasal decongestants used in OTC cold medicines and nasal drops.

Clinical Laboratory Findings: SECTRAL, like other β -blockers, has been associated with development of antinuclear antibodies (ANA). In prospective clinical trials, patients receiving SECTRAL had a dose-dependent increase in the development of positive ANA titers. Symptoms related to this laboratory abnormality were infrequent. Symptoms and ANA titers were reversible upon discontinuation of SECTRAL.

Drug Interactions: Catecholamine-depleting drugs may have additive effects when given with β -blockers. Observe patients treated with both agents closely for evidence of marked bradycardia or hypotension which may present as vertigo, syncope/prasyndromes, or orthostatic changes in blood pressure without compensatory tachycardia. Exaggerated hypertensive responses have been reported from use of β -adrenergic antagonists with α -adrenergic stimulants, including those in OTC cold remedies and vasoconstrictive nasal drops. Nonsteroidal anti-inflammatory drugs may blunt antihypertensive effects of β -blockers.

Carcinogenesis, Mutagenesis, Impairment of Fertility: Chronic oral toxicity studies in rats and mice, at doses 15 times the maximum recommended (60 kg) human dose, did not indicate carcinogenic potential for SECTRAL. Diacetolol, the major metabolite in man, was without carcinogenic potential in rats at doses up to 1800 mg/kg/d. SECTRAL and diacetolol also had no mutagenic potential in the Ames Test. No significant impact on reproductive performance or fertility was found in rats following SECTRAL or diacetolol doses of up to 240 or 1000 mg/kg/d, respectively.

Pregnancy: Teratogenic Effects: Pregnancy Category B: No teratogenic effects were seen in rat or rabbit reproduction studies utilizing SECTRAL doses that were, respectively, approximately 31.5 and 6.8 times the maximum recommended human dose. At this dose in the rabbit, slight fetal growth retardation was noted; this was considered to be a result of maternal toxicity (evidenced by reduced food intake, lowered rate of body weight gain, mortality). Diacetolol studies (doses up to 450 mg/kg/d in rabbits and up to 1800 mg/kg/d in rats) showed no evidence of fetal harm other than a significant elevation in postimplantation loss with 450 mg/kg/d, a level at which food consumption and body weight gain were reduced in rabbit dams; there was a nonstatistically significant increase in incidence of bilateral cataract in rat fetuses from dams treated with 1800 mg/kg/d. There are no adequate and well-controlled trials in pregnant women; SECTRAL should be used during pregnancy only if potential benefit justifies risk to the fetus.

Nonteratogenic Effects: Human studies indicate that acebutolol and diacetolol cross the placenta. Neonates of mothers who received acebutolol during pregnancy have reduced birth weight, decreased blood pressure, and decreased heart rate.

Labor and Delivery: Effect on labor and delivery in pregnant women is unknown. Animal studies have shown no effect of SECTRAL on the usual course of labor and delivery.

Nursing Mothers: Acebutolol and diacetolol appear in breast milk (milk:plasma ratio of 7:1 and 12:2, respectively). Use in nursing mothers is not recommended.

Pediatric Use: Safety and effectiveness in children have not been established.

ADVERSE REACTIONS: SECTRAL is well tolerated in properly selected patients. Most adverse effects have been mild, not required therapy discontinuation, and tended to decrease as treatment duration increases.

The incidence of treatment-related side effects (volunteered and elicited) derived from U.S. controlled clinical trials in patients with hypertension, angina and arrhythmia follows. Numbers represent percentage incidence for SECTRAL (N=1002) versus placebo (N=314), respectively.

Cardiovascular: Chest pain 2%, 1%; Edema 2%, 1%. **CNS:** Depression 2%, 1%; Dizziness 6%, 2%; Fatigue 11%, 4%; Headache 6%, 4%; Insomnia 3%, 1%. **Abnormal dreams** 2%, 1%. **Dermatologic:** Rash 2%, 1%. **Gastrointestinal:** Constipation 4%, 0%; Diarrhea 4%, 1%; Dyspepsia 4%, 1%; Flatulence 3%, 1%. **Nausea** 4%, 0%. **Genitourinary:** Micturition (frequency) 3%, <1%. **Musculoskeletal:** Arthralgia 2%, 2%. **Myalgia** 2%, 0%. **Respiratory:** Cough 1%, 0%; Dyspnea 4%, 2%; Rhinitis 2%, <1%. **Special Senses:** Abnormal Vision 2%, 0%.

The following selected (potentially important) side effects were seen in up to 2% of SECTRAL patients: **Cardiovascular:** hypotension, bradycardia, heart failure. **CNS:** anxiety, hyperhypoesthesia, impotence. **Skin:** pruritus. **Gastrointestinal:** vomiting, abdominal pain. **Genitourinary:** dysuria, nocturia. **Liver and Biliary:** small number of reported cases of liver abnormalities (increased SGOT, SGPT, LDH). In some cases, increased bilirubin or alkaline phosphatase, fever, malaise, dark urine, anorexia, nausea, headache, and/or other symptoms have been reported. In some cases, symptoms and signs were confirmed by rechallenge. Abnormalities may persist upon drug cessation. **Musculoskeletal:** back and joint pain. **Respiratory:** pharyngitis, wheezing. **Special Senses:** conjunctivitis, dry eye, eye pain. **Autoimmune:** extremely rare reports of systemic lupus erythematosus.

Incidence of drug-related adverse effects (volunteered and solicited) based on SECTRAL dose is shown below. (Data from 266 hypertensive patients treated for 3 months on a constant dose.)

Body System	400 mg/day (N=132)	800 mg/day (N=63)	1200 mg/day (N=71)
Cardiovascular	5%	2%	1%
Gastrointestinal	3%	3%	7%
Musculoskeletal	2%	3%	4%
Central Nervous System	9%	13%	17%
Respiratory	1%	5%	6%
Skin	1%	2%	1%
Special Senses	2%	2%	6%
Genitourinary	2%	3%	1%

Potential Adverse Effects: Certain adverse effects not listed above have been reported with other β -blocking agents and should be considered as potential adverse effects of SECTRAL.

CNS: Reversible mental depression progressing to catatonia, an acute syndrome characterized by disorientation for time and place, short-term memory loss, emotional lability, slightly clouded sensorium, and decreased performance on neuro-psychometrics.

Cardiovascular: Intensification of AV block (see CONTRAINDICATIONS).

Allergic: Erythematous rash, fever with aching and sore throat, laryngospasm, respiratory distress.

Hematologic: Agranulocytosis, nonthrombocytopenic and thrombocytopenic purpura.

Gastrointestinal: Mesenteric arterial thrombosis, ischemic colitis.

Miscellaneous: Reversible alopecia, Peyronie's disease. The oculomucocutaneous syndrome associated with prazosin has not been reported with SECTRAL.

Keep at room temperature. Approximately 25°C (77°F).

3482-6 8/13/92

Reference:

1. Data on file, Wyeth-Ayerst Laboratories.

