physicians and patients completed a questionnaire following the visit, and patients were contacted by telephone at 2 weeks, 3 months, and 6 months.

Audiotape analysis revealed that the educational intervention did significantly increase the frequency of the targeted behaviors in practice. Moreover, there was a substantial spillover effect — those who had been trained in problem solving also showed improvement in emotion handling, and vice versa. Notably, these skills did not substantially increase the length of the office visits.

Both trained groups did significantly better in recognizing emotional distress. All distressed patients, on follow-up telephone interviews, displayed decreased distress as measured by the questionnaire; but patients seen by either group of trained physicians showed significantly greater reduction in distress, and this difference could be demonstrated even after 6 months.

While these two studies used very different theoretical models, it appears that the sorts of behaviors taught in the Roter and Hall intervention overlapped a great deal with the behaviors Charon and colleagues had identified as occurring more frequently in their women physicians. This overlap suggests that those skills of "reading the patient's story" are not biologically innate in women and can indeed be learned and practiced by both men and women — as soon as the dominant culture chooses to recognize and reinforce them.

Today, the dominant medical culture in our country is sending several messages — it devalues women, it devalues primary care, it devalues attention to psychosocial distress and instead focuses on objectively measurable biological variables, and it has evolved a style of approaching illness that is so prohibitively expensive that our society can no longer afford it. We who are committed to excellence in primary care know that the most cost-effective way of providing humane care for all patients is to respond to psychosocial distress (which often masquerades as physical symptoms) with a sensitive interview instead of with a battery of diagnostic tests and with polypharmacy. Studies such as those summarized here point the way to improving our skills in offering this care and thereby continuing to lead in the direction in which

all health care in the United States must eventually follow.

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