ORIGINAL RESEARCH

Patients' Willingness to Accept Social Needs Navigation After In-Person versus Remote Screening

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Background: Social needs screening and referral interventions are increasingly common in health care settings. Although remote screening offers a potentially more practical alternative to traditional in-person screening, there is concern that screening patients remotely could adversely affect patient engagement, including interest in accepting social needs navigation.

Methods: We conducted a cross-sectional study using a multivariable logistic regression analysis and data from the Accountable Health Communities (AHC) model in Oregon. Participants were Medicare and Medicaid beneficiaries in the AHC model from October 2018 through December 2020. The outcome variable was patients' willingness to accept social needs navigation assistance. We included an interaction term (total number of social needs + screening mode) to test whether in-person versus remote screening was an effect modifier.

Results: The study included participants who screened positive for ≥1 social need(s); 43% were screened in person and 57% remotely. Overall, 71% of participants were willing to accept help with social needs. Neither screening mode nor interaction term were significantly associated with willingness to accept navigation assistance.

Conclusions: Among patients presenting with similar numbers of social needs, results indicate that type of screening mode may not adversely affect patients' willingness to accept health care–based navigation for social needs. (J Am Board Fam Med 2023;36:229–239.)

Keywords: COVID-19, Cross-Sectional Studies, Implementation Science, Logistic Regression, Mass Screening, Oregon, Social Determinants of Health, Telemedicine

Background

Relationships between systemic social injustices, adverse social conditions, and poor health outcomes are not new.[1-6] However, a push to value-based care[7–9] along with societal inequities that the COVID-19 pandemic has both highlighted and exacerbated[10–13] have prompted the US health care sector to refocus attention on patients' social

contexts. Recent years have seen a proliferation in the number of US health care organizations endeavoring to improve patients' health by screening for individual-level social needs (eg, housing instability, food insecurity, a lack of reliable transportation) and referring those who indicate wanting help to relevant resources, like community-based organizations.[14–17]

A key consideration regarding social needs screening and referral interventions is how to successfully embed these new practices within already cramped clinical workflows.[18,19] Several qualitative studies, for example, have found that health care professionals express concern about having enough time to conscientiously both identify and respond to patients' social needs within the scope of a clinical visit.[20–23] Remote screening (eg, via phone calls or text messages) outside of clinical visits might offer a promising alternative to in-person screening, both for time and accessibility reasons. For instance, telehealth could facilitate with the identification of social needs among those facing chronic barriers to in-person health care, including a lack of reliable transportation, mobility issues, or competing priorities such as work or childcare.[24,25] In addition, by potentially mitigating some of the power dynamics that accompany clinical spaces,[25,26] some patients may find remote interventions to be more comfortable. However, remote screening and referral for social needs could be both alienating and restricting for patients who prefer in-person health care interactions,[27,28] those with less technological literacy or access,[29,30] or those with limited English proficiency.[31] Regardless, many health care organizations necessarily shifted from in-person to remote interventions for social needs during the COVID-19 pandemic[32–34] and now must consider the merits of continuing with that approach versus returning to in-person strategies when it comes to working collaboratively with patients to address the social needs that they disclose.

Therefore, having a better understanding for the impacts of in-person versus remote social needs screening and referral on addressing patients' social needs is critical. An important first step to potentially resolve patients' social needs is whether those who screen positive for social needs are willing to accept health care–based assistance to connect with corresponding resources.[35] Multiple studies have reported discrepancies between the proportions of patients who screen positive for social needs versus those who are interested in help.[35] Of course, there is nothing wrong with patients declining assistance with social needs, in and of itself. A patient may not view a social need as an immediate concern, may already be receiving help elsewhere, or may simply not want help with social needs from a health care provider.[36] However, inequities could be exacerbated if there are systematic differences between those who are willing to accept versus decline support by screening mode.

This study made use of data from a social needs screening and referral intervention across diverse outpatient health care settings that spanned the start of the COVID-19 pandemic. We assessed whether in-person versus remote screening modified associations between patients' total number of self-reported social needs and their willingness to accept help with social needs.

Methods
This cross-sectional study followed the Strengthening the Reporting of Observational Studies in Epidemiology guidelines[37] and used data from the Accountable Health Communities (AHC) model. The institutional review board of Oregon Health & Science University (OHSU) approved the study, and all participants provided verbal informed consent (STUDY00018168).

The AHC Model
The AHC model was developed by the Centers for Medicare and Medicaid Services Innovation Center to test whether systematically identifying and addressing Medicare and Medicaid beneficiaries' social needs impacts health care costs and use.[17] Community-dwelling beneficiaries who consent to participate are screened for 5 social needs—housing stability and quality, utility needs, food insecurity, transportation needs beyond medical transportation, and interpersonal safety—using the AHC Health-Related Social Needs Screening Tool.[38,39] Those who screen positive for ≥1 social need(s) and ≥2 self-reported emergency department visits within the previous 12 months are offered navigation services to facilitate community resource connections. Nationally, 32 "bridge organizations" across 25 states were originally selected to implement the AHC model.[40]

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The AHC Model in Oregon

Oregon's bridge organization for the AHC model was the Oregon Rural-Practice-Based Research Network (ORPRN)[41] at OHSU. Responsibilities of ORPRN included identifying and collaborating with clinical delivery sites to adopt the AHC model and aligning partners to optimize the capacity of local communities to address beneficiaries' social needs. Clinical delivery sites spanned 24 of Oregon's 36 counties and represented a wide range of organizations and settings, including federally qualified health centers, private practices, emergency departments, and health departments.

The onset of the COVID-19 pandemic in the spring of 2020 had an immediate impact on health care delivery in Oregon.[42] It also affected AHC model implementation in 3 primary ways. First, several clinical delivery sites that had been screening participants in person were no longer able to participate due to reduced staff and competing priorities. Second, some sites switched from in-person to remote screening. Finally, health systems that were not participating prepandemic asked to join the study via remote screening only. In response to these COVID-related contextual changes, ORPRN centralized efforts for the remote screening by hiring and training health sciences students to contact beneficiaries by phone or text message, describe the AHC model, and screen consenting beneficiaries for social needs. For eligible beneficiaries, students offered referrals to a resource navigator (eg, community health worker, social worker) for additional follow-up, as part of the navigation requirement for the AHC model. Across all of the participating health care settings, the frequency and consistency of screening varied based on their capacity and internal workflows.

Study Participants

Study participants were community-dwelling Medicare and Medicaid beneficiaries who participated in the AHC model in Oregon between October 17, 2018 and December 31, 2020. The study focused on those who consented to participate and who were eligible for resource navigation assistance due to both disclosing ≥1 social need(s) and self-reporting ≥2 emergency department visits within the previous year. We excluded those without complete data for either the outcome measure or covariates from the final study sample and analyses. Participants were also excluded from analyses if they came from clinical delivery sites in which there were <10 participants or in which 100% of participants were either willing or unwilling to accept navigation assistance (see Online Appendix 1 for demographics of included vs excluded beneficiaries). By December 31, 2020, 14,691 Medicare and Medicaid beneficiaries had participated in the AHC model in Oregon, and 2,929 (20%) had qualified for resource navigation assistance. Analyses included 1,504 participants with complete data for all variables of interest, of which 653 (43%) were screened for social needs in person and 851 (57%) were screened remotely (Figure 1). Participants originated from 28 clinical delivery sites.

Study Measures

The primary, binary outcome measure was whether participants were willing to accept resource navigation assistance with their social needs. Participants responded "Yes" or "No" to the following question: "You are eligible to receive extra help by a staff person called a navigator who can assist you with accessing resources. Would you like to receive help from a navigator?" The ordinal predictor variable —participants' total number of social needs (based on a scale of 1 to 5)—originated from participants'

Figure 1. Study sample flow diagram. Abbreviation: ED, emergency department.
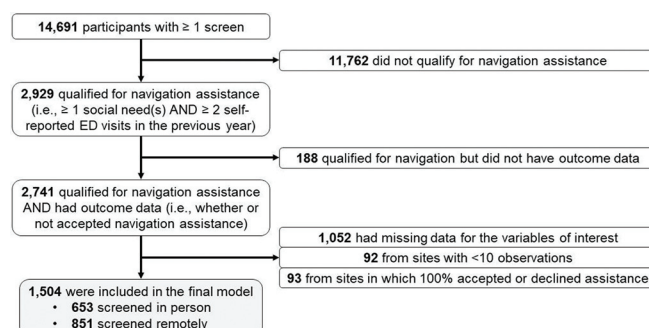
responses to the AHC model screening questions. We acquired the screening mode (in-person; remote) of the clinical delivery sites from ORPRN AHC model team members who inputted screening mode into a spreadsheet. Most covariates also came from participants' responses to the screening questions. These included categorical variables of participants' race,[43] ethnicity, sex, household income, and for whom participants answered the screening questions.[38,44] Birth year and zip code came from participants' electronic health records to construct categorical variables for beneficiaries' age and rurality, respectively. We constructed age as a 3-category variable (≤17; 18 to 64; ≥65) due to reasons corresponding to both Medicare qualification and mandatory reporting requirements in Oregon.[45,46] Rurality designations came from the Oregon Office of Rural Health (urban; rural or frontier).[47]

Statistical Analysis

We used χ^2 tests of independence to compare demographic characteristics of those screened for social needs in person versus remotely. We conducted a multivariable logistic regression analysis to assess whether the screening mode (in-person; remote) modified associations between patients' total number of social needs (predictor variable) and their willingness to accept help with social needs (outcome variable). Specifically, we created an interaction term (screening mode + total number of social needs) to test for the presence of effect modification.[48] The model included clinical delivery site fixed effects and clustered standard errors at the site level. We selected confounders based on a priori assumptions and review of the literature regarding factors that are likely to affect both patients' total number of social needs and interest in receiving health care–based assistance with social needs.[49,50] In particular, both a participant's acuity of need and whether the person has reason to trust or mistrust health systems are likely to impact interest in accepting assistance. For instance, we viewed the "race" variable as a proxy for racism. Racism affects acuity of need due to its impact on the unequal and unjust distribution of resources in society.[51-53] It also can affect mistrust of health care systems due to historic and ongoing health care–based discrimination faced by those who are Black, Indigenous, and People of Color.[54,55] While we conducted complete-case analyses, we also conducted sensitivity analyses with missing indicators (Online Appendix 2). We completed analyses using Stata/IC 15.1 from January 1 to December 10, 2021.

Results

Participant Demographics

Participants' social needs and demographic characteristics—including for the subgroups of those screened in person versus remotely—are available in Table 1. As anticipated, the majority of those screened in person participated before Oregon's COVID-19 social distancing mandate,[56] which went into effect on March 23, 2020 (n = 599; 92%); the majority of those screened remotely participated after the executive order (n = 825; 97%). Likewise, there were significant differences between the in-person and remote subgroups regarding nearly all social need and demographic variables. For example, 61% of in-person versus 74% of remote participants endorsed ≥2 social needs ($P \le .001$). Among all participants, the most frequently reported social need was food insecurity (77%), followed by housing instability and quality (60%), transportation needs (45%), utility needs (33%), and interpersonal safety (12%).

Fifteen percent of remote versus 12% of in-person participants responded "Yes" to the question, "Are you Hispanic, Latino/a, or Spanish Origin?" ($P = .05$). Participants' responses about race were also significantly different across the 2 subgroups ($P \le .001$). Higher proportions of remote compared with in-person participants selected the categories of "Asian," "Black or African American," and "Native Hawaiian or Pacific Islander." The in-person subgroup, however, included higher proportions of those who selected the categories "American Indian or Alaska Native" and "White." Fifty-four percent of in-person versus 16% of remote participants had a rural or frontier address ($P \le .001$). In addition, the in-person subgroup had a lower proportion of males (32% vs 38%; $P = .03$), a higher proportion of those who took the screening on behalf of themselves (88% vs 84%; $P \le .01$), and a higher mean age (43 vs 40) ($P \le .01$).

Willingness to Accept Navigation

Seventy-one percent (n = 1069) of participants were willing to accept help with social needs, overall. A

Table 1. Participant Demographics, Including Those Screened in Person and Those Screened Remotely (n = 1504)*

	Full Model (n = 1504)	In Person (n = 653)	Remote (n = 851)	P value†
Total # of social needs disclosed				
1	475 (32)	253 (39)	222 (26)	<0.001
2	443 (29)	183 (28)	260 (31)	
3	340 (23)	132 (20)	208 (24)	
4	193 (13)	68 (10)	125 (15)	
5	53 (4)	17 (3)	36 (4)	
Types of social needs disclosed				
Food	1160 (77)	501 (77)	659 (77)	0.74
Housing	903 (60)	351 (54)	552 (65)	<0.001
Transportation	673 (45)	258 (40)	415 (49)	<0.001
Utilities	497 (33)	197 (30)	300 (35)	0.04
Safety	185 (12)	65 (10)	120 (14)	0.02
"Are you Hispanic, Latino/a, or Spanish Origin?"				
Yes	205 (14)	76 (12)	129 (15)	0.05
"Which one or more of the following would you say is your race?"‡				
American Indian or Alaska Native	121 (8)	56 (9)	65 (8)	<0.001
Asian	19 (1)	6 (1)	13 (2)	
Black or African American	155 (10)	52 (8)	103 (12)	
Native Hawaiian or Pacific Islander	17 (1)	4 (1)	13 (2)	
Other	89 (6)	25 (4)	64 (8)	
White	1054 (70)	496 (76)	558 (66)	
Multiple	49 (3)	14 (2)	35 (4)	
Sex				
Male	533 (35)	211 (32)	322 (38)	0.03
Rurality				
Rural or frontier	490 (33)	353 (54)	137 (16)	<0.001
Age				
≤17	180 (12)	65 (10)	115 (14)	<0.001
18 to 64	1164 (77)	490 (75)	674 (79)	
≥65	160 (11)	98 (15)	62 (7)	
Mean age	41	43	40	<0.01
"I am answering this survey about…"				
Myself	1293 (86)	577 (88)	716 (84)	<0.01
My child	163 (11)	55 (8)	108 (13)	
Another adult	34 (2)	11 (2)	23 (3)	
Other	14 (1)	10 (2)	4 (0)	
"What is your annual household income from all sources?"				
<$10,000	596 (40)	264 (40)	332 (39)	<0.001
$10,000 to <$15,000	216 (14)	90 (14)	126 (15)	
$15,000 to <$20,000	176 (12)	101 (15)	75 (9)	
$20,000 to <$25,000	112 (7)	36 (6)	76 (9)	
$25,000 to <$35,000	182 (12)	87 (13)	95 (11)	
$35,000 to <$50,000	137 (9)	47 (7)	90 (11)	
$50,000 to <$75,000	56 (4)	20 (3)	36 (4)	
≥$75,000	29 (2)	8 (1)	21 (2)	

Continued

Table 1. Continued

	Full Model (n = 1504)	In Person (n = 653)	Remote (n = 851)	P value[†]
Oregon's "Stay Home, Save Lives" COVID-19 executive order (3/23/2020)				
Screened after executive order	879 (58)	54 (8)	825 (97)	<0.001
Willing to accept navigation assistance				
Yes	1069 (71)	413 (63)	656 (77)	<0.001

*The data for this analysis were collected from October 17, 2018 through December 31, 2020.
[†]P values based on χ^2 tests of independence for those screened in person versus remotely.
[‡]Participants who selected White and an additional race category were grouped with the non-White category they selected. We made this decision due to the variable "race" serving as a proxy for racism.[43]

higher proportion of those screened remotely (77%) versus in person (63%) were willing to accept navigation assistance ($P \leq .001$) (Table 1).

Multivariable Logistic Regression Analysis

In the multivariable logistic regression analysis presented in Table 2, there were significant associations between a higher number of social needs and a willingness to accept navigation assistance. Participants reporting 3 social needs (aOR,[57] 2.9, 95% CI, 1.6-5.0, $P \leq .001$), 4 social needs (aOR, 3.2, 95% CI, 1.4-7.0, $P \leq .01$), and 5 social needs (aOR, 5.2, 95% CI, 2.8-10, $P \leq .001$) were significantly more likely to be willing to accept help compared with those reporting 1 social need. In the full model, neither screening mode (in-person; remote) nor the interaction term (screening mode + total number of social needs) were significantly associated with a willingness to accept help with social needs. This remained true in a sensitivity analysis in which missing indicators were included for all variables with missing data (Online Appendix 2). Regarding the remainder of covariates in the model, those selecting the race category "American Indian or Alaska Native" were significantly less likely to be willing to accept navigation assistance compared with those selecting the race category "White" only (aOR, 0.6, 95% CI, 0.5-0.8, $P \leq .01$). In addition, participants who selected an income of $35,000 to $50,000 were significantly less likely to be willing to accept assistance compared with those who selected an income of <$10,000 (aOR, 0.6, 95% CI, 0.4–0.9, $P = .02$). No other covariates were significant.

Discussion

In this cross-sectional multisite study of the AHC model in Oregon, our multivariable logistic regression analysis did not find that screening mode was an effect modifier for participants' total number of social needs and their willingness to accept help with social needs. In other words, our results suggest that for individuals presenting with the same number of social needs, their likelihood of being willing to accept navigation may not be significantly impacted by whether they are screened for social needs in person or remotely. As with previous studies, we also found strong associations between a higher number of social needs and a willingness to accept resource navigation assistance.[49,50]

Overall, roughly 71% of eligible Medicare and Medicaid beneficiaries were willing to accept resource navigation assistance. While the proportion of those who were willing to accept navigation was significantly higher in the remote (77%) versus in-person (63%) subgroups, this difference was likely due to a higher number and acuity of social needs among remote participants (see Table 1) in light of the COVID-19 pandemic.[58] Nonetheless, whether remote or in person, the proportion of patients who were willing to accept assistance both ways fell within the higher end of what previous studies have reported[35] and is an important finding given the potential impact of the AHC model on health care–based social needs screening and referral interventions nationally. Although it was not an objective of our analysis, future evaluation of the AHC model should consider whether and why patients' willingness to accept navigation may vary across both states and bridge organizations.

We included race as a proxy for racism in our analysis because we anticipated that the impact of racism could differentially affect distinct groups' willingness to accept navigation. It is important to note that our American Indian or Alaska Native sample was significantly less willing to accept

Table 2. Multivariable Logistic Regression Results (n = 1504)

Variable	aOR (95% CI)	P value
Total # of social needs disclosed		
1	1 [Reference]	NA
2	1.4 (0.7–2.7)	0.30
3	2.9 (1.6–5.0)	<0.001
4	3.2 (1.4–7.0)	<0.01
5	5.2 (2.8–10.0)	<0.001
Screening method		
In person	1 [Reference]	NA
Remote	1.3 (0.6–2.9)	0.50
Interaction term (total # of social needs + screening method)		
1 need + remote	1 [Reference]	NA
2 needs + remote	0.9 (0.5–1.7)	0.78
3 needs + remote	0.5 (0.3–1.0)	0.06
4 needs + remote	1.3 (0.5–3.4)	0.60
5 needs + remote	0.4 (0.16–1.2)	0.10
"Are you Hispanic, Latino/a, or Spanish Origin?"		
No	1 [Reference]	NA
Yes	1.3 (0.9–1.8)	0.24
"Which one or more of the following would you say is your race?"*		
White	1 [Reference]	NA
American Indian or Alaska Native	0.6 (0.5–0.8)	<0.01
Asian	1.4 (0.6–3.5)	0.41
Black or African American	1.4 (0.8–2.3)	0.26
Native Hawaiian or Pacific Islander	1.6 (0.3–9.6)	0.60
Other	1.4 (0.9–2.2)	0.12
Multiple	1.4 (0.7–2.7)	0.33
Sex		
Female	1 [Reference]	NA
Male	0.9 (0.8–1.8)	0.37
Rurality		
Urban	1 [Reference]	NA
Rural or frontier	0.9 (0.6–1.2)	0.46
Age		
≤17	1.7 (0.7–4.0)	0.20
18 to 64	1 [Reference]	NA
≥65	1.1 (0.7–1.7)	0.52
"I am answering this survey about…"		
Myself	1 [Reference]	NA
My child	0.6 (0.3–1.3)	0.21
Another adult	0.7 (0.3–1.7)	0.47
Other	0.8 (0.3–2.2)	0.70
"What is your annual household income from all sources?"		
<$10,000	1 [Reference]	NA
$10,000 to <$15,000	1.2 (1.0–1.5)	0.11
$15,000 to <$20,000	1.3 (0.7–2.4)	0.32
$20,000 to <$25,000	0.9 (0.6–1.4)	0.80
$25,000 to <$35,000	0.9 (0.7–1.3)	0.70
$35,000 to <$50,000	0.6 (0.4–0.9)	0.02
$50,000 to <$75,000	0.6 (0.3–1.3)	0.19
≥$75,000	1.0 (0.3–3.3)	0.97

*We used the category "White" as the comparator because it was the largest group in our sample.
Abbreviations: OR, odds ratio; CI, confidence interval.

navigation compared with our White sample. However, since this was not the primary focus of our research study, we feel it is inappropriate to draw conclusions about this result without further investigation. In particular—mirroring the sentiments of other researchers[59]—we recommend future studies use community-engaged methods to meaningfully examine potential differences across racial and ethnic groups regarding interest in social needs navigation, along with many other aspects of social needs screening and referral interventions.

As health care organizations consider how to integrate social needs screening and referral interventions into their clinical workflow, our study provides evidence that screening for social needs remotely may be justifiable in terms of patients' willingness to accept help with the social needs that they disclose. Remote screening, particularly through low-tech telephone calls or text messages, could also be advantageous in terms of reaching patients who face barriers to in-person visits or videoconferencing.[60-62] Of course, findings from the present study could be more reflective of how ORPRN implemented remote screening for social needs versus the remote aspect, by itself. For example, something about how ORPRN trained the health sciences students to conduct the screening may have been important (eg, placing emphasis on trauma informed engagement). In a recent qualitative study on the AHC model in Oregon, our team identified screener techniques that appeared to garner positive patient experiences, including demonstrating respect for patient autonomy, a kind demeanor, a genuine intention to help, and attentiveness and responsiveness to patients' situations.[63] More research is needed to better understand the ways in which those conducting screening for social needs, both in person and remotely, can effectively foster patient engagement when discussing patients' social contexts. For instance, future research could examine differences in AHC model implementation across bridge organizations to assess how varying approaches to performing screening affected patients' willingness to accept help.

Limitations
The study had a few notable limitations, especially regarding data availability. First, there were likely unmeasured drop-off points in patient engagement that resulted in nonresponse bias. For example, it was not possible to report on the total number nor the demographics of beneficiaries who declined participation in the AHC model in Oregon during the study period. While results indicated that a high percentage of eligible beneficiaries were willing to accept navigation assistance, it is likely that otherwise eligible beneficiaries were never offered assistance because they declined to participate at the outset.[64,65] Further, other studies have found that patients may request help with social needs, even after screening negatively for the same social needs on a questionnaire.[66,67] Participants in the AHC model were only offered assistance if they screened positively for ≥1 social need. But patients may have been reluctant to share such information with the clinical delivery sites, especially if they had concerns regarding how their data would be used.[20] The study also lacked certain variables that may be important for patient engagement, such as participants' primary language or country of origin.[68] Another principal limitation was that detailed information about how clinical delivery sites implemented the AHC model in Oregon was not available. For instance, for the in-person screening sites, there was not reliable data about how the screening was administered (eg, article form, tablet) or by whom (eg, staff vs participant administered). These implementation differences during in-person screening may have also influenced patients' interest in accepting help with social needs, and future research should collect and analyze such information in greater detail.

Conclusions
Our study of the AHC model in Oregon provides evidence that, among patients presenting with a similar number of social needs, the type of screening mode (in-person; remote) may not adversely affect the proportion of patients who are willing to accept help with resource navigation. For both health care organizations considering a return to in-person social needs screening following the COVID-19 pandemic and those weighing the merits of in-person versus remote approaches, our results indicate a consideration for the benefits of remote screening outside of a clinical visit, especially for populations with inequitable access to in-person health care. However, it is important that remote screening approaches be contextually tailored to promote health equity in terms of technological access, literacy, and appropriate language options for the

populations being served. Whether screening for social needs is conducted in person or remotely, more research is needed to better understand what approaches best garner patient trust and authentic collaboration, especially among those who may benefit from resource navigation assistance.

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Appendices.

Appendix 1. Demographics of Included versus Excluded Participants

	Included (n = 1504)	Excluded (n = 1237)
Total # of social needs disclosed		
1	475 (32)	451 (36)
2	443 (29)	345 (28)
3	340 (23)	286 (23)
4	193 (13)	133 (11)
5	53 (4)	22 (2)
Types of social needs disclosed		
Food	1160 (77)	898 (73)
Housing	903 (60)	698 (56)
Transportation	673 (45)	575 (46)
Utilities	497 (33)	349 (28)
Safety	185 (12)	121 (10)
"Are you Hispanic, Latino/a, or Spanish Origin?"		
Yes	205 (14)	195 (16)
Missing	0 (0)	456 (37)
"Which one or more of the following would you say is your race?"*		
American Indian or Alaska Native	121 (8)	92 (7)
Asian	19 (1)	12 (1)
Black or African American	155 (10)	86 (7)
Native Hawaiian or Pacific Islander	17 (1)	11 (1)
Other	89 (6)	67 (5)
White	1054 (70)	698 (56)
Multiple	49 (3)	17 (1)
Missing	0 (0)	254 (21)
Sex		
Male	533 (35)	487 (39)
Missing	0 (0)	50 (4)
Rurality		
Rural or frontier	490 (33)	282 (23)
Missing	0 (0)	21 (2)
Age		
≤17	180 (12)	154 (12)
18 to 64	1164 (77)	942 (76)
≥65	160 (11)	141 (11)
"I am answering this survey about..."		
Myself	1293 (86)	1081 (87)
My child	163 (11)	126 (10)
Another adult	34 (2)	17 (1)
Other	14 (1)	13 (1)
"What is your annual household income from all sources?"		
<$10,000	596 (40)	269 (22)
$10,000 to <$15,000	216 (14)	51 (4)
$15,000 to <$20,000	176 (12)	108 (9)
$20,000 to <$25,000	112 (7)	51 (4)
$25,000 to <$35,000	182 (12)	50 (4)
$35,000 to <$50,000	137 (9)	27 (2)
$50,000 to <$75,000	56 (4)	10 (1)

Continued

Appendix 1. Continued

	Included (n = 1504)	Excluded (n = 1237)
≥$75,000	29 (2)	5 (0)
Missing	0 (0)	666 (54)
Oregon's "Stay Home, Save Lives" COVID-19 executive order		
Screened after executive order	879 (58)	846 (68)

Appendix 2. Multivariable Logistic Regression Results + Missing Indicators

Variable	aOR (95% CI)	P value
Total # of social needs disclosed		
1	1 [Reference]	NA
2	1.7 (1.0–2.8)	0.05
3	2.9 (1.9–4.5)	<0.001
4	3.3 (1.7–6.4)	<0.001
5	3.4 (2.2–5.4)	<0.001
Screening approach		
In person	1 [Reference]	NA
Remote	1.1 (0.4–3.0)	0.78
Interaction term (total # of social needs + screening approach)		
1 need + remote	1 [Reference]	NA
2 needs + remote	1.2 (0.7–2.0)	0.45
3 needs + remote	0.8 (0.5–1.4)	0.49
4 needs + remote	1.5 (0.8–2.6)	0.20
5 needs + remote	0.9 (0.4–2.1)	0.90
"Are you Hispanic, Latino/a, or Spanish Origin?"		
No	1 [Reference]	NA
Yes	1.4 (1.0–1.8)	0.04
Missing	1.0 (0.7–1.3)	0.82
"Which one or more of the following would you say is your race?"*		
White	1 [Reference]	NA
American Indian or Alaska Native	0.8 (0.6–1.2)	0.24
Asian	1.4 (0.6–3.3)	0.38
Black or African American	1.5 (1.0–2.3)	0.04
Native Hawaiian or Pacific Islander	2.1 (0.6–8.1)	0.25
Other	1.4 (0.9–2.3)	0.15
Multiple	1.3 (0.7–2.2)	0.38
Missing	0.9 (0.8–1.1)	0.48
Sex		
Female	1 [Reference]	NA
Male	0.9 (1.0–1.8)	0.18
Missing	0.5 (0.2–0.9)	0.03
Rurality		
Urban	1 [Reference]	NA
Rural or frontier	0.9 (0.7–1.1)	0.25
Missing	1.3 (0.4–3.7)	0.65
Age		
≤17	1.3 (0.5–3.1)	0.57
18 to 64	1 [Reference]	NA
≥65	0.9 (0.7–1.2)	0.60
"I am answering this survey about…"		
Myself	1 [Reference]	NA
My child	0.8 (0.4–1.8)	0.63
Another adult	0.7 (0.3–1.5)	0.34
Other	0.7 (0.4–1.4)	0.32
"What is your annual household income from all sources?"		
<$10,000	1 [Reference]	NA
$10,000 to <$15,000	1.0 (0.8–1.2)	0.85
$15,000 to <$20,000	1.2 (0.8–2.0)	0.37
$20,000 to <$25,000	0.9 (0.7–1.3)	0.76

Continued

Appendix 2. Continued

Variable	aOR (95% CI)	*P* value
$25,000 to <$35,000	0.9 (0.6–1.2)	0.42
$35,000 to <$50,000	0.6 (0.4–0.8)	<0.01
$50,000 to <$75,000	0.6 (0.3–1.2)	0.15
≥$75,000	1.1 (0.3–3.7)	0.87
Missing	0.9 (0.7–1.3)	0.71

*We used the category "White" as the comparator because it was the largest group in our sample.
Abbreviations: aOR, adjusted odds ratio; CI, confidence interval.

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