The Fish in Secondary Prevention of Heart Disease (FISH) Survey—Primary Care Physicians and \( \omega_3 \) Fatty Acid Prescribing Behaviors

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**Purpose:** Consumption of fish oil has been shown to reduce mortality in patients with cardiovascular disease (CVD). This study aims to determine the frequency and associations of dietary fish prescribing by family physicians.

**Methods:** A 22-item survey mailed to randomly selected Washington State family physicians.

**Results:** Nearly all agreed that nutrition is important in CVD prevention (99%) and felt that they have an essential role in giving dietary advice (92%). The majority (57%) knew of fish oil’s effectiveness in secondary prevention of CVD. However, only 17% of respondents were identified as high fish prescribers. Knowledge of fish oil’s benefit in sudden death reduction was associated with higher fish prescribers in bivariate \((P = .005)\) and multivariate analysis \((OR = 2.77; 95\text{th CI:} 1.32 \text{ to } 5.82)\). High fish prescribers were more likely to report having sufficient time to discuss dietary therapies in bivariate \((P = .018)\) and multivariate analysis \((OR = 1.43; 95\text{th CI:} 1.03 \text{ to } 1.98)\).

**Conclusions:** Despite knowledge of fish oil’s benefit and favorable attitudes toward nutritional therapy, family physicians infrequently recommend fish oils for their CVD patients. Strategies improving awareness of fish oil’s effects on sudden death and reducing time barriers associated with dietary counseling should be explored further to increase recommendation of this important advice. (J Am Board Fam Med 2006;19:459–67.)

Cardiovascular disease (CVD) remains the number one killer of men and women in the United States.\(^1\) Although the role of dietary therapy has been integral for both primary and secondary prevention of CVD, the evidence for dietary modification and its reduction of all-cause mortality is limited.\(^2\) The National Cholesterol and Education Program’s step I and step II diets (low saturated fats, whole grain, high fruits, and vegetable diet) targets cholesterol reduction to reduce CVD.\(^3\) Similarly, high fruit and vegetable and lower sodium diets have been shown to reduce blood pressure.\(^4,5\) Despite evidence for benefits in CVD risk reduction, these diets have not yet shown all-cause mortality benefits. Recently, adoption of a Mediterranean diet has shown to reduce CVD and all-cause mortality in both primary and secondary prevention.\(^6,7\) The Mediterranean diet combines intake of moderate alcohol, fruits and vegetables, low to moderate amounts of fish and poultry, little red meat, and the use of olive oil as an important source of monounsaturated fats.\(^8\)

One specific dietary recommendation in the battle against CVD may be the increased intake of \( \omega_3 \) fatty acids.\(^9\) Fatty fish such as salmon, mackerel, and herring are the primary sources of dietary \( \omega_3 \) fatty acids. The role of \( \omega_3 \) fatty acids and, more specifically, fish oil through diet or supplementation, in secondary prevention of CVD seems to be supported by cohort studies,\(^10,11\) randomized clinical trials,\(^12-14\) meta-analysis,\(^15\) and systematic review.\(^16\) Despite a recent review finding inconclusive results,\(^17\) the majority of the evidence seems to support the use of fish oils in secondary prevention of CVD.
Several theories may explain fish oil’s apparent benefit in CVD. Potential mechanisms have focused on fish oil’s anti-inflammatory, anti-thrombotic, and potent triglyceride-lowering effect. Other studies have focused on antiarrhythmic properties of ω3 fatty acids in the reduction of sudden cardiac death. A large Italian study showed that 1 g of fish oil via diet or through supplementation decreased all-cause mortality by 16%—nearly all the benefit coming from reductions in sudden death. Due to the mounting evidence of the beneficial effects of ω3 fatty acids, the American Heart Association (AHA) updated its scientific statement in 2002. For patients with documented coronary artery disease, the AHA recommends 1 g of fish oil for all patients via diet or supplementation. It is unclear if physicians are making these recommendations to patients who would most benefit because no studies to date have looked at the frequency of general or fish-specific nutrition counseling by physicians for patients with known CVD. This study aims to determine the practices and associations of dietary fish prescribing among family physicians and to investigate their knowledge of fish oil supplementation and attitudes toward dietary practices.

Methods

Study Population

This cross-sectional survey of Washington State family physicians (chosen for convenience) was conducted at the University of Washington and approved by its Institutional Review Board.

Survey Instrument

We constructed a 22-item questionnaire that asked about physician practices, knowledge, and attitudes of dietary fish supplementation for patients with known cardiovascular disease. Dietary and fish prescribing practices were described using interval categories ranging from almost always (>80% of the time), often (60% to 80%), sometimes (40% to 59%), not often (20% to 39%) to almost never (<20%). Several case scenarios further categorized physician-prescribing practices (see Table 1). Questions regarding physician’s knowledge of diet and its effects on CVD were derived from the medical literature. Fish-specific questions assessed knowledge of fish oil’s effects on triglycerides, secondary prevention of cardiovascular disease and sudden death. Questions evaluating attitudes toward dietary prescribing were modified from previous questionnaires to target prescribing specifically for CVD. Responses ranged from “strongly disagree” to “strongly agree” on a 5-point Likert scale. Finally, questions regarding the number of patients with cardiovascular disease seen per week, nutritional training and general demographics (age, gender, medical and residency training, type of practice, faculty status) were included.

We conducted focus groups among peer physicians for internal consistency and pilot tested the survey for readability among resident and staff physicians. Multiple revisions were conducted before survey deployment.

Sample Size Determination

From pilot survey responses, 15% of physicians were predicted to be “high fish prescribers.” To estimate this proportion with 95% CI and a margin...
of error of \pm 5\% , power analysis revealed that a sample of 178 physicians would be needed. Assuming a 30\% to 50\% mail response rate, a final sample size of 500 was chosen. After purchasing a database of active members of the American Academy of Family Physicians, we randomly selected 500 physicians from 1923 active members practicing in Washington State using a random sequence generator.

**Data Collection**

In October 2004, we mailed questionnaires with a cover letter explaining the study to the 500 randomly selected Washington State family physicians. We matched returned surveys to a secured, coded tracking list and sent a second mailing to those identified as nonrespondents approximately 4 weeks after the first.

**Data Analysis**

Dietary prescribing frequency was collapsed into 3 categories: high-prescribers (>60\%); moderate prescribers (40\% to 59\%); and low prescribers (<40\%). Physicians who self-reported as high prescribers of dietary fish advice (advice to eat more fish or more fish oil supplements) and additionally prescribed a fish diet to the hypothetical CVD patient in Q5 (see Table 1) were classified as high fish prescribers. Responses to dietary knowledge questions were dichotomized into correct (2 points) or incorrect (0 points) using a standardized evidence-based approach. Demographic questions with more than 2 categories were collapsed into a 2-category response if any cell counts were less than 5.

Descriptive statistics were used for physician dietary practices, attitudes, knowledge and demographics. Bivariate analyses of high fish prescribers with ordinal or interval variables were analyzed using the Mann-Whitney U (MWU) test and categorical variables were analyzed using \( \chi^2 \) test and Fisher’s exact test for those with cell counts <5. For multivariate analysis, models were employed using logistic regression to test for independent variables associated with high fish prescribers. From a full model including age, gender, all knowledge questions, all nutrition variables, and all attitude questions, reduced models were obtained and tested against larger models using likelihood ratio tests. Each of nutrition, attitude, and knowledge were tested as a separate group to assess their contribution to variation in high fish prescribing. The contribution of knowledge questions other than those relating to sudden death and of attitude questions other than those relating to perceived time available to counsel patients about nutrition (sufficient time) were also assessed using likelihood ratio tests. All data were analyzed using SPSS 11.0. All values were 2-tailed, with values of \( P < .05 \) considered statistically significant.

**Results**

Of 500 mailed surveys, 260 were returned, for a response rate of 52.0\%. Respondents who did not see patients in a primary care setting (n = 20), did not see patients with CVD (n = 2), declined to complete the survey (n = 5), and surveys with missing key variables (n = 10) were excluded from final analysis. The response rate is less than ideal for generalizability of findings but is similar to other physician survey response rates. Nonetheless, no differences in age, gender, practice patterns, or other demographics were found between respondents with a full dataset and those with missing variables.

**Univariate Analysis**

**Demographics and Prescribing Practices**

Most physicians were male (59\%), 40 to 50 years of age, practiced in a non-academic office-setting and received training in the United States. Nearly all physician respondents (89\%) were moderate to high prescribers of general dietary advice to patients with known CVD. In contrast, most physicians were low prescribers of fish advice (see Table 2). Only 17\% were identified as high fish prescribers—those who reported prescribing fish to their CVD patients greater than 60\% of the time and who prescribed fish to the hypothetical CVD patient in Q5 (see Table 1).

When asked which dietary therapies they would offer the hypothetical patient with CVD in Q5 (see Table 1), 57\% recommended increasing fatty fish meals. Conversely, in the hypothetical scenario (Q6b) in which a similar patient specifically requests advice on dietary fish consumption, 93\% of physicians would recommend or strongly recommend it.

**Dietary Knowledge and Attitudes**

Physicians scored higher answering general diet questions compared with fish questions (see Table
3. Attitudes toward dietary advice in CVD are presented in Table 3.

### Bivariate Analysis

No significant associations were found between high fish prescribers and demographics, practice environment or nutrition training variables. Physicians who knew that fish oil was beneficial in sudden death reduction were significantly more likely to be high fish prescribers ($\chi^2$ test; $P = .005$). In addition, physicians who were high fish prescribers were significantly more likely to report that they had more time available to adequately advise their patients about nutrition (MWU; $P = .02$). Other associations with high fish prescribers and dietary knowledge and attitudes are presented in Table 4.

### Multivariate Analysis

Statistical models were explored to determine independent factors associated with high fish prescribers. In the full model, demographic variables (age and gender) were included with all fish knowledge variables (knowledge of fish effects on CVD, sudden death, and triglycerides), dietary attitude variables (those that asked specifically about CVD and sufficient time), and nutrition training variables (continuing medical education, medical school, residency, and other). More parsimonious models were explored, removing factors in groups that did not contribute independent statistical information. In this way, the nutrition training variables were removed. The contribution of the additional attitude variables beyond sufficient time were not significant nor were knowledge variables beyond the one relating to sudden death.

Multiple logistic regression analysis revealed that knowledge of the effect of fish oil on sudden death was significantly associated with high fish prescribing behaviors in all models. The final model, independent of age, gender, and sufficient time, included an effect estimate of this knowledge variable of 2.77, 95% CI 1.32 to 5.82.
### Table 4. Associations with High Fish Prescribers and Dietary Knowledge, Training, and Attitudes Variables

<table>
<thead>
<tr>
<th>Dietary Knowledge</th>
<th>No (n = 185)</th>
<th>Yes (n = 38)</th>
<th>P Value*</th>
</tr>
</thead>
<tbody>
<tr>
<td>General diet questions</td>
<td>77 (143)</td>
<td>71 (27)</td>
<td>.410</td>
</tr>
<tr>
<td>Antioxidants do not reduce CVD†</td>
<td>71 (131)</td>
<td>68 (26)</td>
<td>.769</td>
</tr>
<tr>
<td>Low sodium diets lower blood pressure</td>
<td>32 (59)</td>
<td>37 (14)</td>
<td>.554</td>
</tr>
<tr>
<td>Fruits and vegetables lower blood pressure</td>
<td>54 (100)</td>
<td>68 (26)</td>
<td>.104</td>
</tr>
<tr>
<td>Fish questions</td>
<td>42 (77)</td>
<td>50 (19)</td>
<td>.342</td>
</tr>
<tr>
<td>Fish oil reduces CVD</td>
<td>23 (42)</td>
<td>45 (17)</td>
<td>.005</td>
</tr>
<tr>
<td>Dietary training</td>
<td>89 (165)</td>
<td>97.4 (37)</td>
<td>.138‡</td>
</tr>
<tr>
<td>CME</td>
<td>28 (134)</td>
<td>15.7 (6)</td>
<td>.131</td>
</tr>
<tr>
<td>Medical school</td>
<td>49.7 (92)</td>
<td>60.5 (23)</td>
<td>.225</td>
</tr>
<tr>
<td>Residency</td>
<td>52.4 (97)</td>
<td>57.9 (22)</td>
<td>.539</td>
</tr>
<tr>
<td>Other</td>
<td>23.8 (44)</td>
<td>18.4 (7)</td>
<td>.473</td>
</tr>
<tr>
<td>Nutrional attittudes</td>
<td>66.5 (123)</td>
<td>63.3 (24)</td>
<td>.730</td>
</tr>
<tr>
<td>Nutrition has an important part to play in the prevention of CVD</td>
<td>.5 (1)</td>
<td>—</td>
<td>.309</td>
</tr>
<tr>
<td>Agree</td>
<td>32.4 (60)</td>
<td>36.8 (14)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly agree</td>
<td>66.5 (123)</td>
<td>63.3 (24)</td>
<td>.841</td>
</tr>
<tr>
<td>The primary care physician has an essential role in giving dietary advice</td>
<td>.5 (1)</td>
<td>—</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly disagree</td>
<td>1.1 (2)</td>
<td>—</td>
<td>.841</td>
</tr>
<tr>
<td>Disagree</td>
<td>7.0 (13)</td>
<td>5.3 (2)</td>
<td>.841</td>
</tr>
<tr>
<td>Agree</td>
<td>44.3 (82)</td>
<td>39.5 (15)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly agree</td>
<td>47.0 (87)</td>
<td>55.3 (21)</td>
<td>.841</td>
</tr>
<tr>
<td>Advice given will impact on what people eat</td>
<td>55.1 (102)</td>
<td>50.0 (19)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly disagree</td>
<td>11.9 (22)</td>
<td>15.8 (6)</td>
<td>.841</td>
</tr>
<tr>
<td>Disagree</td>
<td>24.3 (45)</td>
<td>26.3 (10)</td>
<td>.841</td>
</tr>
<tr>
<td>Agree</td>
<td>8.6 (16)</td>
<td>7.9 (3)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly agree</td>
<td>4.9 (9)</td>
<td>5.3 (2)</td>
<td>.841</td>
</tr>
<tr>
<td>Advice given will be effective in reducing CVD</td>
<td>41.6 (77)</td>
<td>31.6 (12)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly disagree</td>
<td>43.8 (81)</td>
<td>50.0 (19)</td>
<td>.841</td>
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<tr>
<td>Disagree</td>
<td>3.0 (6)</td>
<td>13.0 (5)</td>
<td>.841</td>
</tr>
<tr>
<td>Agree</td>
<td>11.9 (22)</td>
<td>15.8 (6)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly agree</td>
<td>47.0 (87)</td>
<td>55.3 (21)</td>
<td>.841</td>
</tr>
<tr>
<td>The primary care physician has sufficient time to advise patients adequately</td>
<td>29.7 (55)</td>
<td>15.8 (6)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly disagree</td>
<td>7.6 (14)</td>
<td>5.3 (2)</td>
<td>.841</td>
</tr>
<tr>
<td>Disagree</td>
<td>41.6 (77)</td>
<td>31.6 (12)</td>
<td>.841</td>
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<tr>
<td>Neutral</td>
<td>55.1 (102)</td>
<td>50.0 (19)</td>
<td>.841</td>
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<tr>
<td>Agree</td>
<td>47.0 (87)</td>
<td>55.3 (21)</td>
<td>.841</td>
</tr>
<tr>
<td>Strongly agree</td>
<td>11.9 (22)</td>
<td>15.8 (6)</td>
<td>.841</td>
</tr>
</tbody>
</table>
| * CVD, cardiovascular disease; CME, continuing medical education.
| †† χ² test.
| † Fisher’s exact test.
| ‡ Fisher’s exact test.
| § Mann-Whitney U.
perception that there was sufficient time available to counsel patients, was associated with high fish prescribing, independent of age, gender, and knowledge of sudden death, OR = 1.43, 95% CI 1.03 to 1.98.

Discussion
Increased intake of ω3 fatty acids in the form of fish oil (through diet or supplementation) may reduce mortality in patients with CVD. This study reveals that despite favorable attitudes toward diet and knowledge of fish oil’s cardiovascular benefits, Washington State family physicians do not often recommend this potentially life-saving intervention to their patients with CVD. In addition, our study is the first to attempt to determine associations of fish prescribing. Knowledge of fish oil’s benefit in sudden death reduction and the perceived time available to counsel patients were independently associated with higher fish prescribing.

Previous studies looking at dietary advice in the general population have highlighted the gaps between highly favorable attitudes toward nutrition and physicians’ health promotion behavior and performance. Similarly, in this study, nearly all respondents felt strongly about providing nutritional advice to patients with CVD and felt that primary care physicians play important roles in providing dietary advice. Consistent with these values, the vast majority of family physicians (89%) reported that they offer some type of dietary advice to their patients with cardiovascular disease. However, this positive attitude did not translate into reported higher fish prescribing. When asked specifically about fish advice, only 17% of family physicians were identified as high fish prescribers.

Findings from this study show that research studies into methods that increase fish oil prescribing, independent of age, gender, and knowledge of sudden death are necessary because physicians’ prescribing behaviors are complex. For example, despite expert recommendations backed by evidence-based research, physicians often do not follow clinical practice guidelines. To promote changes in physician behavior, potential interventions should be examined not only at the physician level, but also in the context of the illness, patient, and working environment. Lack of knowledge and training were potential barriers for primary care physicians in other studies looking at general nutritional counseling. In this study, the majority of physicians correctly answered that fish oil was effective in secondary prevention of CVD, but this knowledge was not independently associated with higher fish prescribing. Similarly, we found no significant association between knowledge and fish oil prescribing for those who correctly knew of fish oil’s effect on hypertriglyceridemia. Physicians’ knowledge of fish oil’s effects on sudden death remained significant in multivariate analysis when controlling for other variables. Thus, knowledge of fish oil’s effect on sudden death seems to be independently associated with higher fish prescribing behavior. The largest randomized trial suggested that most of the mortality benefits of fish oil was from sudden death reduction. We theorize that specific knowledge of sudden death reduction may be both important and persuasive enough to improve recommendations over a general knowledge of fish benefits in CVD. Contrary to other studies which revealed a lack of nutrition training as a barrier to dietary prescribing, we did not show any relationship with high fish prescribers and general nutrition training. Our survey, however, did not query physicians regarding specific training on fish nutritional advice. Despite other knowledge deficits regarding the benefits of fish oil, this study suggests the need for future investigations on enhancing physician education of fish oil focusing specifically on its life-saving properties.

Our study also reveals the effects of the perception of “sufficient time” on prescribing behavior. The physicians who perceived more time available to counsel their patients were significantly associated with higher fish prescribing. This was found in the full model and also the parsimonious model. Because of the myriad of recommendations and guidelines expected to be performed in today’s 15-minute office visit, most physicians may not have time to give complex nutritional guidance to their patients. Chronic disease models of health care and multidisciplinary approaches with certified nutritionists may be an improved approach for patients with CVD. Physician counseling and recommendations should not be undervalued. Instead, physicians need concise recommendations for their patients to be most effective with limited time. Brief, low-intensity nutritional counseling, in combination with a self-help manual, has shown to be effective in promoting dietary change. Communication based on AHA recommendations is easy to understand and can be quick to implement. For
patients with CVD, the AHA recommends 1 g per week of fish oil via diet (approximately 2 fatty fish meals) or supplementation.

Patient-initiated requests can influence physician prescribing. In this study, when a hypothetical patient requested advice regarding fish, physicians’ recommendation rates jumped from 57% to 93%. Intuitively, low-risk interventions that are backed by evidence and currently under-utilized are more likely to be recommended when patients initiate a request. This may be related to the perceived time barriers as described previously. Patient-initiated requests may improve rates of fish prescribing by physicians and reduce the time and efforts associated with its recommendation.

Finally, with the confusion about mercury and other environmental contaminants in dietary fish, supplementation may be a more consistent and safer way to provide fish oil. Over-the-counter fish oil capsules, which typically contain 300 mg of fish oil, can be taken 3 times a day to provide adequate protection for secondary prevention. A recently approved prescription of a purified and concentrated form of ω3-acid ethyl esters provides 900 mg of ω3 fatty acids and may improve compliance and reliability.

Findings from our study should be interpreted with caution. We acknowledge that the reported prescribing practices of Washington State family physicians may not generalize to all primary care physicians. However, the profile of the physicians surveyed was similar to a recent survey, and is probably generalizable to Washington State family physicians. Washington State is known for its abundance of salmon and physicians practicing in that State could potentially be biased by their practice environment. However, this would probably bias favorably toward fish prescribing, and the actual proportion of high fish prescribers nationwide may be lower than observed in this study. Selection and reporting bias also limits most survey research and self-reports of nutrition advice may not always accurately measure true behavior. Other studies looking at frequency of dietary advice given to the general population by physicians reported overall lower recommendation rates, but these surveys did not look at dietary advice given specifically to patients with CVD. Reports suggests that physicians provide diet and exercise advice at higher rates to those at highest risk for cardiovascular events, and thus physicians should prescribe dietary advice to their patients with CVD more frequently than they do to the general population.

Conclusion

Fish oil intake, through diet or supplementation, is recommended by the AHA and can potentially reduce mortality in patients with CVD. Despite this, family physicians do not often advise increasing dietary fish intake to their patients with CVD. Improving physician awareness of fish oil’s benefits on sudden death and simplifying the message should be explored further as potential strategies to increase physician recommendation of this important advice.

Contributorship: Dr. Oh takes responsibility for the overall study and data integrity. Study concept and design, Oh, Beresford, and Lafferty; drafting of manuscript, Oh; critical revision of the manuscript for important intellectual content, Oh, Beresford, and Lafferty; and statistical analysis, Oh and Beresford.

References


